

BANK SUPERVISION DEPARTMENT

# **BANKING SECTOR IN SERBIA**

Second Quarter Report 2013

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## List of abbreviations

bln billion H half-year

IFRS International Financial Reporting Standards

IRB Internal Ratings Based Approach

mln million

NPL non-performing loans

Q quarter

## 1. BASIC INFORMATION

## 1.1 Selected parameters of the Serbian banking sector<sup>1</sup>

At end-Q2, the Serbian banking sector numbered 31 banks, or one less than a quarter earlier due to the delicensing of Razvojna banka Vojvodine a.d. Novi Sad on 6 April 2013. The ownership structure of the banking sector remained broadly unchanged from the previous quarter. Net banking sector assets rose slightly – by 0.9% to RSD 2,882 bln (vs. RSD 2,855 bln at end-Q1). In the quarter under review, the dinar depreciated by 2.0%. Banking sector capital fell by RSD 2.0 bln, reflecting chiefly the delicensing of Razvojna banka Vojvodine and exclusion of its capital from the banking sector. For the same reason, the number of employees and business units in the banking sector declined by 504 and 86, respectively.

|                   |             | Assets     | 01         | Capital | 01         | Network                     |        | Employees       | 01         |
|-------------------|-------------|------------|------------|---------|------------|-----------------------------|--------|-----------------|------------|
|                   | No of banks | RSD<br>bln | Share<br>% | RSD bln | Share<br>% | No of<br>business<br>units* | Share% | No of employees | Share<br>% |
| Banks in domestic |             |            |            |         |            |                             |        |                 |            |
| ownership         | 10          | 722        | 25.1%      | 150     | 24.7%      | 689                         | 32.1%  | 7,530           | 27.1%      |
| State             | 7           | 524        | 18.2%      | 88      | 14.5%      | 546                         | 25.5%  | 6,459           | 23.3%      |
| Private           | 3           | 198        | 6.9%       | 62      | 10.2%      | 143                         | 6.7%   | 1,071           | 3.9%       |
| Banks in foreign  |             |            |            |         |            |                             |        |                 |            |
| ownership         | 21          | 2.160      | 74.9%      | 455     | 75.3%      | 1.455                       | 67.9%  | 20,245          | 72.9%      |
| ltaly .           | 2           | 659        | 22.9%      | 144     | 23.8%      | 277                         | 12.9%  | 4,066           | 14.69      |
| Austria           | 3           | 451        | 15.7%      | 107     | 17.7%      | 202                         | 9.4%   | 3,657           | 13.29      |
| Greece            | 4           | 428        | 14.8%      | 90      | 14.9%      | 376                         | 17.5%  | 5,261           | 18.99      |
| France            | 3           | 288        | 10.0%      | 46      | 7.7%       | 215                         | 10.0%  | 2,709           | 9.89       |
| Other             | 9           | 334        | 11.6%      | 67      | 11.2%      | 385                         | 18.0%  | 4,552           | 16.49      |
| Total sector      | 31          | 2,882      | 100%       | 604     | 100%       | 2,144                       | 100%   | 27,775          | 1009       |

\* Business units include all business network forms: headquarters, branches, branch offices, teller units and other business units. Source: NBS.

Foreign-owned banks kept their dominant position in the market, holding around 75% of banking sector assets and capital. The most dominant were banks from the EU - 71.0% (69.7% from the euro area), followed by Russian and US banks - 3.7% and 0.3%, respectively.

While the share of capital and assets in domestic and foreign-owned banks was pretty much the same, the level of development of the branch network and employment numbers in domestic banks (state-owned in particular) remained higher – these banks accounted for 32.1% of the branch network and 27.1% of employees vs. a 25% share in balance sheet assets and capital.

<sup>&</sup>lt;sup>1</sup> All data in the report are based on financial statements that banks are required to submit to the NBS. These reports have not been audited by external auditors nor verified by NBS on-site supervisors.

## 1.2 Concentration and competition

Individual shares of banks in the most important banking sector categories indicate there is no concentration (as measured by the Herfindahl Hirschman Index – HHI<sup>2</sup>), as all HHI values are below 1,000 (Table 1.2.1).

Concentration is the highest in the household deposits and total income categories, while the categories of household loans and interest income indicate the greatest fragmentation.

| Table 1.2.1. Concentration and compe           | tition indicators |              |        |
|--|-------------------|--------------|--------|
|  | Top 5 banks       | Top 10 banks | - HHI* |
|  | Share             | e (%)        | - 1111 |
| Assets   | 49.2              | 73.2         | 702    |
| Loans (total)                                  | 52.2              | 74.0         | 742    |
| Household loans                                | 47.4              | 75.0         | 687    |
| Corporate loans                                | 55.0              | 75.4         | 763    |
| Deposits (total)                               | 48.8              | 74.0         | 754    |
| Household deposits                             | 53.4              | 79.0         | 825    |
| Income (total)                                 | 53.1              | 76.2         | 817    |
| Interest                                       | 48.0              | 71.7         | 687    |
| Commissions and fees                           | 55.5              | 77.2         | 807    |
| * Herfindahl Hirschman Index of concentration. |                   |              |        |
| Source: NBS.                                   |                   |              |        |

No major changes were recorded on the top-ten ranking list in Serbia (Table 1.2.2) in Q2. The top ten banks accounted for 73.2% of banking sector balance sheet assets and for approximately the same percentage of total loans and deposits (74.0%). With balance sheet total of RSD 421 bln and a 14.6% share in assets, Banca Intesa a.d. Beograd is the largest bank in Serbia.

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<sup>&</sup>lt;sup>2</sup> The Herfindahl Hirschman Index (HHI) is calculated as the sum of square values of individual bank shares in the category observed (assets, loans, deposits, etc). HHI up to 1,000 indicates that there is no market concentration; 1,000-1800 indicates moderate concentration; above 1,800 indicates high concentration.

Table 2.1. Top ten banks according to the total assets criterion

|   |            | 30 June 20 | 012     | ;          | 31 March 2 | 2013    |            | 30 June 20 | 013     |          |          |
|---|------------|------------|---------|------------|------------|---------|------------|------------|---------|----------|----------|
|   | RSD<br>bln | %          | Ranking | RSD<br>bln | %          | Ranking | RSD<br>bln | %          | Ranking | ΔΓ       | △ T      |
| Banca Intesa A.D<br>Beograd                                   | 408        | 14.5%      | 1       | 415        | 14.4%      | 1       | 421        | 14.6%      | 1       | _        | -        |
| Komercijalna banka A.D<br>Beograd                             | 303        | 10.8%      | 2       | 337        | 11.3%      | 2       | 345        | 12.0%      | 2       | -        | -        |
| Unicredit Bank Srbija A.D<br>Beograd                          | 221        | 7.8%       | 3       | 231        | 8.5%       | 3       | 238        | 8.3%       | 3       | -        | -        |
| Raiffeisen Banka A.D<br>Beograd                               | 192        | 6.8%       | 4       | 194        | 6.9%       | 5       | 208        | 7.2%       | 4       | -        | <b>↑</b> |
| Societe Generale banka<br>Srbija A.D Beograd                  | 191        | 6.8%       | 5       | 197        | 7.0%       | 4       | 205        | 7.1%       | 5       | _        | Ψ        |
| Eurobank A.D Beograd  | 167        | 6.0%       | 7       | 171        | 5.9%       | 6       | 173        | 6.0%       | 6       | <b>↑</b> | -        |
| Agroindustrijska<br>komercijalna banka "AIK<br>banka" A.D Niš | 152        | 5.4%       | 8       | 158        | 5.4%       | 8       | 156        | 5.4%       | 7       | <b>1</b> | <b>1</b> |
| Hypo Alpe-Adria-Bank<br>A.D Beograd                           | 168        | 6.0%       | 6       | 162        | 5.9%       | 7       | 156        | 5.4%       | 8       | Ψ        | Ψ        |
| Vojvođanska banka A.D<br>Novi Sad                             | 101        | 3.6%       | 9       | 108        | 3.6%       | 9       | 109        | 3.8%       | 9       | _        | -        |
| Sberbanka Srbija A.D<br>Beograd                               | 92         | 3.3%       | 10      | 96         | 3.5%       | 10      | 98         | 3.4%       | 10      | -        | _        |

# 2. PROFITABILITY

## 2.1 Profitability indicators

Net profit of the Serbian banking sector came at RSD 15.9 bln at end-Q2, up by 58.8% y-o-y. The main reason behind such growth is the delicensing of Razvojna banka Vojvodine which operated with losses (RSD 6.9 bln) in the same period last year.

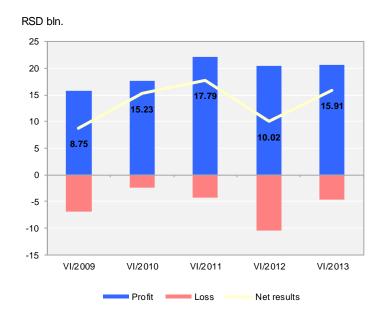


Chart 2.1.1. Pre tax results

Source: National Bank of Serbia.

Of the total number of banks, eighteen operated with profit (RSD 20.6 bln) and thirteen with losses (RSD 4.7 bln). Profitability indicators continue to improve, but remain significantly below their pre-crisis levels.

The pace of recovery of profitability indicators will depend largely on banks' business policies which currently indicate reluctance to lend and a bias towards the most liquid, risk-free assets (NBS repo securities and RS bonds). In the long run, sustainable recovery of profitability can be achieved only through credit growth based on adequate risk management processes.

10 80 69,88 67,40 66,49 66,03 63,03 8 60 6 40 4 6,99 6,58 5,34 20 4,10 2 3,59 0 VI/2011 VI/2009 VI/2010 VI/2012 VI/2013 ROA ROE Cost to income (right scale)

Chart 2.1.2. Banking sector profitability indicators in %

Source: National Bank of Serbia.

The highest profits were recorded by large banks (holding over 5% of banking sector balance sheet assets), and the greatest losses by medium-sized banks (holding 1–5% of banking sector balance sheet assets). The ranking of top profit-makers and losers remained realtively unchanged from the previous quarter.

| Table 2.1.1. Banks posting highest profit and loss RSD bln |           |
|--|-----------|
|  | 30/6/2013 |
|  |           |
| Banks posting highest net profit                           | _         |
| Banca Intesa A.D. Beograd                                  | 4,316     |
| Raiffeisen Banka A.D. Beograd                              | 3,668     |
| Unicredit Bank Srbija A.D. Beograd                         | 3,039     |
| Komercijalna banka A.D. Beograd                            | 2,583     |
| Vojvođanska banka A.D. Novi Sad                            | 1,322     |
|  |           |
| Banks posting highest net loss                             | _         |
| NLB banka A.D. Beograd                                     | -1,166    |
| Alpha Bank Srbija A.D. Beograd                             | -1,047    |
| Univerzal banka A.D. Beograd                               | -554      |
| OTP banka Srbija A.D. Novi Sad                             | -531      |
| Piraeus Bank A.D. Beograd                                  | -431      |
| Source: NBS.   |           |

### 2.2 Structure of the result

Declining net credit losses<sup>3</sup> provided the key boost to the y-o-y growth in banking sector profits in Q2.

RSD bln. 20,000 18,000 16,000 14,000 12,000 10.000 8,000 6,000 4,000 2.000 Credit losses Exchange rate Net result Net interest Net fees Other income Operating Net result

Chart 2.2.1. Structure of results

Source: National Bank of Serbia.

With Nova Agrobanka and Razvojna banka Vojvodine excluded from the relevant period of 2012, the main contribution came from the increase in net interest income (2.1 bln). The same period witnessed a fall in gains from the net exchange rate effect (1.0 bln). The decline in net operating expenses in Q2 is attributable to the reversal of direct write-off of receivables of one bank only (as stated in the Q1 Report) because of amendments to the Law on Corporate Profit Tax.

| Table 2.2.1. <b>Changes</b> | in key elen | nents of ban     | k profitabil | ity              |                      |
|-----------------------------|-------------|------------------|--------------|------------------|----------------------|
| RSD mln                     | Result      | Interests<br>net | Fees<br>net  | Credit<br>losses | Exchange rate effect |
| 30/6/2012                   | 10,020      | 57.07            | 17.26        | -22.56           | 6.83                 |
| 30/6/2013                   | 15,907      | 58.45            | 17.03        | -16.51           | 5.78                 |
|                             | +58.8%      | +2.4%            | -1.4%        | -26.8%           | -15.4%               |
| Change                      | •           | •                | •            | •                | •                    |
|                             |             |                  |              |                  |                      |

<sup>&</sup>lt;sup>3</sup> Net credit losses include losses arising from the indirect write-off of loans and provisions less income from the reversal of indirect write-off of loans and provisions, as well as losses on account of direct write-off of uncollectible receivables less income from the collected written off receivables.

## 2.3 Operating income<sup>4</sup>

At RSD 83.0 bln in late Q2, operating income of the Serbian banking sector was slightly higher than in the same period a year earlier (by RSD 104 mln) mainly as a result of an increase in net interest income (+1.4 bln), whose effect was lessened by the decrease in the net income from fees (-0.2 bln) and effect of the exchange rate<sup>5</sup> (-1.0 bln).

RSD bln. 100 90 82,9 83,0 81,9 73,4 78,2 80 5.6% 7.0% 8.2% 10.4% 70 10.3% 20.7% 20.5% 20.8% 60 20.1% 20.9% 50 40 30 72.3% 70.4% 68.8% 67.2% 66.3% 10 0 VI/2010 VI/2011 VI/2012 VI/2013 VI/2009 Other income ■Net interest ■ Net fees ■ Income from securities Exchange rate effect

Chart 2.3.1. Operating income structure

Source: National Bank of Serbia.

<sup>4</sup> For the purposes of this report, operating income means the sum of net interest, fees and commissions, income from securities, exchange rate gains and the change in value of assets and liabilities, and other income (on dividends and equity investments and operating income).

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<sup>&</sup>lt;sup>5</sup> Net effect of exchange rate gains/losses and the change in value of assets and liabilities.

## 2.4 Operating expenses

Operating expenses recorded a y-o-y decline in Q2 2013, reflecting primarily the absence of direct write-offs of receivables in troubled banks (and 2012, direct write-offs amounted to RSD 1.2 bln in 2013 and to 6.9 bln in 2012). Other operating expenses remained broadly unchanged from June 2012. The cost of employee salaries stayed also relatively unchanged despite the fact that the banking sector operated with two banks less (i.e. with 1,342 employees or 4.6% less).

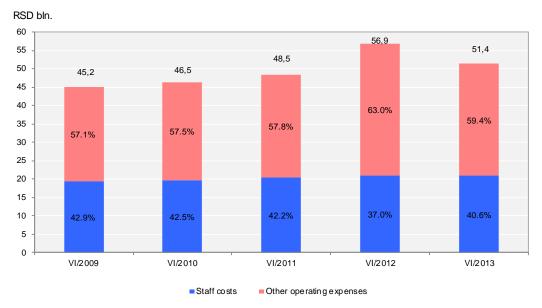


Chart 2.4.1. Operating expenses structure

Source: National Bank of Serbia.

# 3. BANKING SECTOR ASSETS

### 3.1 Level and structure

Net banking sector assets came at RSD 2,882 bln at end-Q2. Relative to end-Q1, total assets increased by 0.9%, while the dinar depreciated in the same period by 2.0%.

RSD bln. 3,500 3,000 2,500 2,000 1,500 1,000 500 0 2013 2009 2010 2011 2012 June December

Chart 3.1.1. Total banking sector assets

Source: National Bank of Serbia.

Though the value of balance sheet assets experienced no major changes in the nominal amount, fluctuations in individual positions of the balance sheet are somewhat more visible.

|                               |               | Ch          | ange relative to | previous perio  | ds         |
|-------------------------------|---------------|-------------|------------------|-----------------|------------|
|                               | Amount        | Nomina      | l change         | Relative change |            |
| (RSD thousand)                | 30/06/2013    | 31/03/2013  | 30/06/2012       | 31/03/2013      | 30/06/2012 |
| Cash and cash equivalents     | 247,953,816   | +17,140,596 | +25,829,432      | +7.4%           | +11.6%     |
| Callable deposits and credits | 425,123,338   | -6,687,369  | +63,207,023      | -1.5%           | +17.5%     |
| Lending and deposits          | 1,695,093,582 | -3,856,020  | -71,160,304      | -0.2%           | -4.0%      |
| Securities                    | 294,389,760   | +25,088,175 | +51,642,929      | +9.3%           | +21.3%     |
| Core assets                   | 69,137,532    | -2,694,171  | -7,094,495       | -3.8%           | -9.3%      |
| Total assets                  | 2,882,284,459 | +27,093,670 | +71,806,310      | +0.9%           | +2.6%      |

Lending continued down in Q2, losing RSD 3.9 bln in the face of 2.0% depreciation of the dinar. At the same time, callable credits and deposits went down by 6.7 bln. The most significant increases were registered for cash and cash equivalents (RSD 17.1 bln) and securities (RSD 25.1 bln).

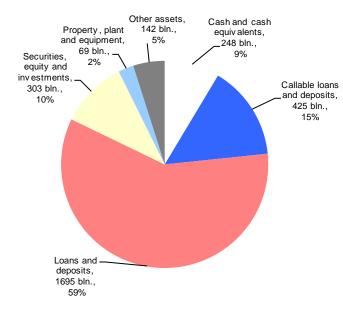


Chart 3.1.2. Banking sector assets structure June 2013

Source: National Bank of Serbia.

Such movements in the banking sector's balance sheet indicate banks' continued risk aversion (reluctance to lend) and the build-up of liquid assets.

The currency structure of assets<sup>6</sup> shows prevalence of the foreign currency component<sup>7</sup> – at end-Q2, 63.5% of (gross) value of assets was FX-denominated (EUR: 87.9%, CHF: 6.6%, other currencies: 5.5%).

The maturity structure of assets<sup>6</sup> indicates the prevalence of short-term funds, mostly sight deposits and deposits up to 14 days<sup>8</sup>, with a share of 38.2% (March 2013: 38.4%). Funds maturing within a year participated with 17.3% (March 2013: 15.8%), and funds maturing in over a year with 44.4% (March 2013: 45.8%).

<sup>&</sup>lt;sup>6</sup> The currency and maturity structure relative to total gross assets.

<sup>&</sup>lt;sup>7</sup> FX and FX-indexed loans.

<sup>&</sup>lt;sup>8</sup> Falling due, without a specified term, without remaing maturity (excluding fixed assets and investment real estate, stakes and intangible investment) and funds maturing up to14 days.

### 3.2 Classified assets

the collateral.

Notwithstanding dinar's depreciation, classified assets of the Serbian banking sector (most of classified assets<sup>9</sup> being FX-indexed loans) edged down in Q2, chiefly as a result of delicensing of Razvojna banka Vojvodine. At end-June 2013, classified assets totalled RSD 2,589 bln or RSD 20.7 bln less than a quarter earlier. The quality of banks' portfolio remained relatively unchanged.

2,672 2,610 2,589 2,494 2.304 15% 15% 15% 15% 5% 12% 5% 6% 10% 22% 24% XII/2010 XII/2012 III/2013 VI/2013 XII/2011 B C

Chart 3.2.1. Total classified assets

RSD bln.

The contraction in total classified assets in Q2 2013 is a result of approximately the same decrease in on- and off-balance sheet assets. Classified balance sheet assets decreased by RSD 11.4 bln (mainly due to the lower level of short-term securities and other balance sheet assets eligible for classification), while classified off-balance sheet assets fell by RSD 9.3 bln (mostly due to a decline in payable guarantees).

Calculated reserve for estimated losses totalled RSD 459.7 bln in late Q2, down by RSD 6.8 bln from RSD 462.7 bln at end-Q1. Of the total amount of calculated reserve for estimated losses, balance sheet assets accounted for RSD 443.4 bln and off-balance sheet items for RSD 16.3 bln. The share of the two worst classified categories – D and E, was 20.2%. Their coverage by reserves was 88.1%.

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<sup>&</sup>lt;sup>9</sup> Classified assets are elements of on- and off-balance sheet assets pursuant to the Decision on the Classification of Bank Balance Sheet Assets and Off-Balance Sheet Items. In accordance with the Decision, banks are required to classify all their receivables (except those exempt pursuant to Section 3, paragraph 2, and Section 4, paragraph 2 of the Decision) in categories A, B, C, D and E based on the assessment of the borrower's financial position and creditworthiness, timeliness of settlement of obligations towards the bank and quality of

#### 3.3 Loans

Net loans<sup>10</sup> of the Serbian banking sector rose by nominal RSD 6.9 bln or 0.4% q-o-q to RSD 1,744 bln at end-Q2.

The most significant changes in the loan structure (observed by the relative amount of the change) were recorded in the sector of non-residents and foreign banks – a 107.3% increase, equivalent in the nominal amount however to RSD 16 bln only or to 0.9% of total lending activity. Other sectors esperienced smaller changes, especially if we exclude the effect of the 2.0% depreciation of the dinar in Q2. At annual level, like in the previous quarter, the most prominent change was that in the level of loans to the sector of finance and insurance arising from the higher level of investments into NBS repo bills, which mushroomed in the period December 2012–February 2013.

Table 3.3.1. Change in the level of net loans

|                                   | Change relative to previous periods |                |            |            |            |  |
|-----------------------------------|-------------------------------------|----------------|------------|------------|------------|--|
|                                   | Amount                              | Amount Nominal |            | Rela       | tive       |  |
| (RSD mln)                         | 30/06/2013                          | 31/03/2013     | 30/06/2012 | 31/03/2013 | 30/06/2012 |  |
| Finance and insurance             | 105,671                             | -6,147         | +58,565    | -5.5%      | +124.3%    |  |
| Public sector                     | 50,287                              | -4,437         | -14,318    | -8.1%      | -22.2%     |  |
| Public enterprises                | 100,960                             | -4,252         | +3,884     | -4.0%      | +4.0%      |  |
| Households                        | 542,744                             | +16,015        | +8,646     | +3.0%      | +1.6%      |  |
| Companies                         | 821,715                             | -8,723         | -11,080    | -1.1%      | -1.3%      |  |
| Foreign persons and foreign banks | 30,896                              | +15,992        | -6,112     | +107.3%    | -16.5%     |  |
| Other sectors                     | 91,567                              | -1,560         | -6,046     | -1.7%      | -6.2%      |  |
| Total loans                       | 1,743,840                           | +6,888         | +33,538    | +0.4%      | +2.0%      |  |

Source: NBS.

The loan structure by purpose changed marginally. The main reason behind the change was the transfer of the portfolio of Razvojna banka Vojvodine outside the banking sector. Furthermore, relative to Q1, loans to households and non-residents grew by nominal RSD 16.0 bln each. While growth in household lending can in part be attributed to the effect of depreciation of the dinar, loans to non-residents and banks are on a significant rise in real terms as well.

Corporate loans (including loans to companies and public enterprises) continued to account for around 53% of the total credit portfolio, while the share of household loans increased by 0.8 pp q-o-q to 31.1%.

<sup>&</sup>lt;sup>10</sup> Pursuant to the Guidelines on the Obligation and Manner of Collecting, Processing and Submission of Data on the Stock and Structure of Loans, Bank Receivables and Liabilities, the following loans are granted either in dinars or in a foreign currency: callable, under repo transactions, transaction accounts, overnight, consumer, current assets, export, investment, housing, for the payment of imports of goods and services from abroad, for the purchase of real estate in the country for a natural person and other loans.

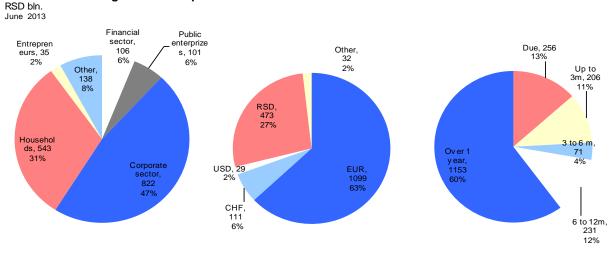


Chart 3.3.1. Banking sector loan portfolio structure RSD bin

Source: National Bank of Serbia.

The currency structure of loans in gross value terms shows the predominance of foreign currency loans: 27.1% of loans were extended in dinars (March 2013: 27.7%), and the remaining 72.9% in foreign currency<sup>11</sup> (March 2013: 72.3%). With an 86.5% share, the euro was dominant in the structure of FX loans (March 2013: 87.4%), followed by CHF with 8.8% (March 2013: 9.1%) and other currencies with 4.8% (March 2013: 3.5%). A considerable rise in the share of USD can be put down to increased lending to non-residents in May 2013, when the volume of USD lending went up by RSD 12 bln.

In terms of the maturity structure<sup>12</sup>, not much changed relative to the quarter before. Funds maturing in over a year remained dominant. At end-Q2, 60.1% of loans had the remaining maturity over one year (March 2013: 61.5%), while loans over five years accounted for 27.5% (March 2013: 28.0%). By end-Q2, loans due for payment made up 13.4% of total gross loans (as in Q1 2013).

Owing in part to the dinar's depreciation in Q2 (2.0%), the share of dinar loans shrunk to  $27.1\%^{13}$  at end-Q2.

<sup>11</sup> FX and FX-indexed loans.

<sup>&</sup>lt;sup>12</sup> Relative to total gross loans.

 $<sup>^{13}</sup>$  Covering pure dinar loans and other loans indexed to inflation, repo rate etc.

#### 3.3.1 Non-performing loans (NPLs)

Monitoring the level and trend of NPLs is vital for identifying potential problems in the collection of receivables as it may signal deterioration in the quality of the loan portfolio. An additional analysis of the level of NPLs in relation to allowances for impairment, regulatory reserves and capital provides insight into the banking sector's capacity to absorb losses on account of NPLs.

In accordance with the internationally accepted definition, a non-performing loan implies the outstanding debt balance on individual loans (including the amount overdue):

- where the payment of principal and interest is 90 days or more past due its original maturity date;
- where at least 90 days of interest payments (or more) have been added to the loan balance, capitalised, refinanced or delayed by agreement;
- where payments are less than 90 days overdue, but the bank has assessed that the borrower's repayment ability has deteriorated and has good reasons to doubt that payments will be made in full.

#### Gross NPLs

Gross<sup>14</sup> NPLs rose slightly during Q2 and reached RSD 382.8 bln. Gross NPL ratio, being the ratio of gross NPLs and total gross loans, remained unchanged at 19.9%.

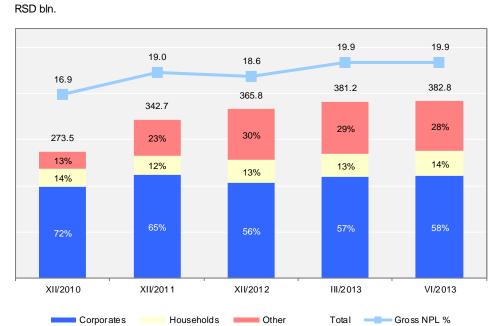


Chart 3.3.1.1. Gross non performing loans - NPL

<sup>&</sup>lt;sup>14</sup> Banking sector NPLs are monitored on a gross basis (excluding allowances for impairment). Data for the previous periods are presented in the Statistical Annex to the First Quarter Report 2010.

The unchanged gross NPL ratio and an almost identical growth in gross lending and gross NPLs indicate that the nominal increase in NPLs stems mostly from depreciation of the dinar. The corporate sector continues to account for the major part of NPLs (57.7%). It may be concluded that there were no major changes in the structure of NPLs in the course of Q2.

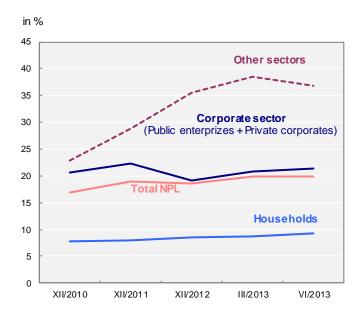


Chart 3.3.1.2. NPL - sector distribution

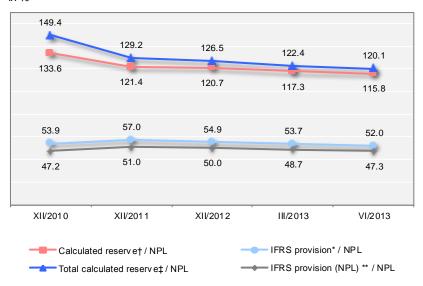
The NBS's efforts towards NPL resolution, such as the assignment of due receivables to entities outside the financial sector and the restructuring of receivables from entities participating in the voluntary financial restructuring programme, which began at the end of 2012, are now being implemented in the market, wherefore more visible positive effects can be expected in the coming period.

### NPL coverage

Considering the current level of NPLs, the banking sector's ability to absorb potential losses is still very stable. At end-June 2013, the coverage of total gross NPLs by reserves for estimated balance sheet losses equalled 115.8%, while the coverage by IFRS provisions came at 52.0%.

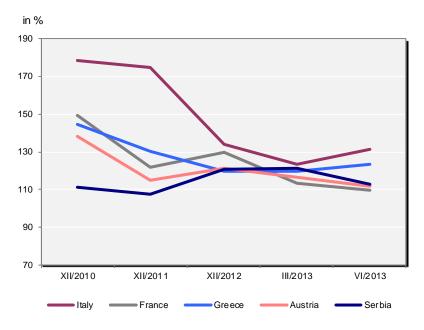
Chart 3.3.1.3. NPL coverage

in %



<sup>†</sup> Calculated reserve for potential losses on balance-sheet lending (loan loss reserve); \* Total loan provision; \*\* Provision for non-performing loans;

Chart 3.3.1.4. NPL coverage\* across countries of origin of banks in Serbia



<sup>\*</sup> provisions for balance sheet exposure

<sup>‡</sup> Total calculated reserve for potential losses (on- and off-balance sheet).

#### Corporate NPLs

NPLs increased modestly in Q2 - by RSD 1.6 bln, but the drivers of this increase were very much different from those in prior periods. The key contributions to NPL growth came from the household and corporate sectors (RSD 4.7 bln and 2 bln, respectively), while strongest negative contribution was generated by the sector of other clients (primarily due a RSD 5 bln fall in NPLs of

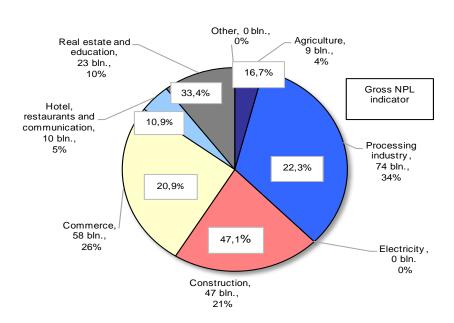


Chart 3.3.1.5. Corporate\* NPL structure June 2013

entities undergoing bankruptcy other than banks – which can be ascribed to a significant degree to the fact that banks can sell due receivables to entities outside the banking sector). As a result of these movements, the value of NPLs reached RSD 382.8 bln at end-June 2013.

|                                     | , ,            |            |                                   |            |            |            |  |  |
|-------------------------------------|----------------|------------|-----------------------------------|------------|------------|------------|--|--|
|                                     |                |            | Changes relative to prior periods |            |            |            |  |  |
|                                     |                | Amount     | Nom                               | ninal      | Rela       | ative      |  |  |
|                                     | (RSD thousand) | 30/06/2013 | 31/03/2013                        | 30/06/2012 | 31/03/2013 | 30/06/2012 |  |  |
| Manufacturing                       |                | 73,837,977 | -11,393                           | -510,909   | -0.0%      | -0.7%      |  |  |
| Trade                               |                | 57,830,291 | +4,654,864                        | +4,185,646 | +8.8%      | +7.8%      |  |  |
| Construction                        |                | 46,686,752 | -364,505                          | +5,482,309 | -0.8%      | +13.3%     |  |  |
| Education and real estate           |                | 22,800,907 | -1,874,992                        | -6,901,964 | -7.6%      | -23.2%     |  |  |
| Agriculture                         |                | 9,489,074  | -1,146,738                        | -3,708,224 | -10.8%     | -28.1%     |  |  |
| Transport, hotels/restaurants, comm | nunications    | 10,188,540 | +794,218                          | -407,589   | +8.5%      | -3.8%      |  |  |

Table 3.3.1.1. Changes in gross NPLs by key sectors

Source: NBS.

<sup>\*</sup> Corporate sector = private corporates excluding public enterprizes.

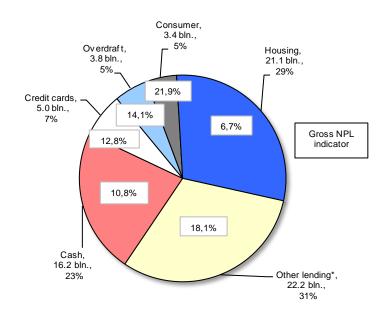
The table below shows the sectors with the highest share of NPLs in total loans, as well as the relevant q-o-q percentage point changes:

| Table 3.3.1.2. Corporate NPL ratio by sector | Or  |            |            | ative to prior |
|--|-----|------------|------------|----------------|
|  | (%) | 30/06/2013 | 31/03/2013 | 30/06/2012     |
| Construction                                 |     | 47,1%      | +0,5%      | +8,6%          |
| Real estate and education                    |     | 33,4%      | -1,5%      | -3,5%          |
| Manufacturing                                |     | 22,3%      | -0,3%      | -1,1%          |
| Trade  |     | 20,9%      | +1,9%      | +1,3%          |
| Agriculture                                  |     | 16,7%      | -1,1%      | -6,3%          |
| Transport                                    |     | 10,9%      | +1,4%      | +0,9%          |
| Source: NBS.                                 |     |            |            |                |

### NPLs of natural persons

Gross NPL ratio of natural person loans stayed considerably below-average (10.7%), which is attributable to the low NPL ratio of housing loans that make up the majority of natural person loans (47.1%).

Chart 3.3.1.6. Individuals gross NPL structure June 2013



<sup>\*</sup>Other lending = agriculture, other activities, vehicle purchase loans and other loans

Table 3.3.1.3. Changes in gross NPLs to natural persons by category

|                            |                |            | Changes relative to prior periods |            |            |            |  |
|----------------------------|----------------|------------|-----------------------------------|------------|------------|------------|--|
|                            |                | Amount     | Nominal                           |            | Rela       | ative      |  |
| ,                          | (RSD thousand) | 30/06/2013 | 31/03/2013                        | 30/06/2012 | 31/03/2013 | 30/06/2012 |  |
| Housing loans              |                | 21,089,604 | +2,367,648                        | +1,815,311 | +12.6%     | +9.4%      |  |
| Cash loans                 |                | 16,170,172 | +952,708                          | +2,621,269 | +6.3%      | +19.3%     |  |
| Credit cards               |                | 5,027,095  | +185,457                          | +657,444   | +3.8%      | +15.0%     |  |
| Current account overdrafts |                | 3,804,613  | +141,610                          | +403,532   | +3.9%      | +11.9%     |  |
| Consumer loans             |                | 3,396,175  | +225,431                          | +647,401   | +7.1%      | +23.6%     |  |

Source: NBS.

The table below shows the gross NPL ratio for lending categories that together make up more than 50% of total NPLs of natural persons, as well as the relevant q-o-q percentage point changes:

| Table 3.3.1.4. NPL ratio for natural persons by category |     |            |                                      |            |  |  |  |
|--|-----|------------|--------------------------------------|------------|--|--|--|
|  |     |            | Change relative to prior period (pp) |            |  |  |  |
|  | (%) | 30/06/2013 | 31/03/2013                           | 30/06/2012 |  |  |  |
| Housing construction                                     |     | 6.7%       | +0.6%                                | +0.5%      |  |  |  |
| Cash loans   |     | 10.8%      | +0.2%                                | +1.0%      |  |  |  |
| Source: NBS.   |     |            |                                      |            |  |  |  |

## 4. BANKING SECTOR LIABILITIES

#### 4.1 Level and structure

Banks in Serbia are exceptionally well capitalised with a 21.0% share of own capital in total liabilities at end-Q2. Deposits accounted for additional 59.0% of total liabilities and borrowing for 13.7%.

| Table 4.1.1 Changes in the value of elements of banking sector liabilities |              |               |                                      |             |           |           |  |  |
|--|--------------|---------------|--------------------------------------|-------------|-----------|-----------|--|--|
|  |              |               | Changes relative to previous periods |             |           |           |  |  |
|  |              | Amount        | Non                                  | ninal       | Rela      | ative     |  |  |
|  | (in mln RSD) | 30/6/2013     | 31/3/2013                            | 30/6/2012   | 31/3/2013 | 30/6/2012 |  |  |
| Deposits   |              | 1,699,713,422 | +22,208,204                          | +73,557,665 | +1.3%     | +4.5%     |  |  |
| Borrowing  |              | 394,191,190   | +13,452,605                          | -22,238,672 | +3.5%     | -5.3%     |  |  |
| Liabilities under securities   |              | 3,812,031     | -23,935                              | -1,404,443  | -0.6%     | -26.9%    |  |  |
| Other liabilities  |              | 180,301,565   | -6,555,094                           | -14,414,888 | -3.5%     | -7.4%     |  |  |
| Equity capital and other capital   |              | 420,151,205   | -21,514,917                          | -3,560,335  | -4.9%     | -0.8%     |  |  |
| Reserves   |              | 185,658,677   | +1,275,484                           | +18,419,932 | +0.7%     | +11.0%    |  |  |
| Accumulated losses   |              | 1,543,623     | -18,251,330                          | -21,447,062 | -92.2%    | -93.3%    |  |  |
| Total liabilities  |              | 2,882,284,467 | +27,093,677                          | +71,806,321 | +0.9%     | +2.6%     |  |  |

Source: NBS.

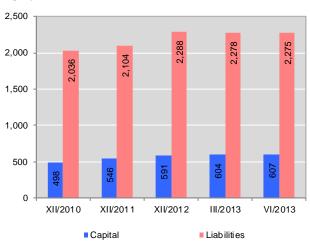
Relative to June 2012, total banking sector liabilities rose by RSD 35.5 bln and capital by RSD 36.3 bln, equalling RSD 2,278 bln and RSD 604 bln at end-June 2013, respectively. During Q2, total liabilities increased by RSD 29.1 bln in response to the weakening of the dinar. On the other hand, despite recapitalisation in the amount of RSD 1.6 mln, capital decreased by RSD 2.0 bln on account of the exclusion of the capital of Razvojna banka Vojvodine which was delicenced in April.

The maturity structure of total liabilities remained broadly unchanged q-o-q. Namely, sources of funds with maturity of over one year, capital included, accounted for 39.3% of total liabilities (March 2013: 39.6%).

The currency structure of total liabilities changed slightly during Q2. FX liabilities continued to prevail, making up 62.7% (a fall from 62.5% at end-Q1). The euro was the dominant currency, accounting for 91.2%, and all other currencies for the remaining 8.8%. The dinar share was steady at 37.3% of total liabilities.

Chart 4.1.1.

Banking sector capital and liabilities of the banking sector RSD bln.



Source: National Bank of Serbia.

Q2 saw no major changes in the structure of banking sector liabilities. The increase in the share of liabilities under borrowings (from 13.3% to 13.7%) was most notable, particularly in terms of FX loans, due to their sensitivity to changes in the dinar exchange rate.

-8.6% +16.9% +33.7%

+4.9%

+1.1%

+9.4%

+1.0%

+4.5%

## 4.2 Deposits

At the end of June 2013, deposits edged up 4.5% nominally relative to the same period last year. As the bulk of deposits with banks in Serbia are in foreign currencies, exchange rate appreciation of 1.4% in the same period indicates that the real growth in deposits was even more significant. The stock of deposits in Q2 remained relatively unchanged bearing in mind the nominal growth of 1.3% with a 2.0% depreciation of the dinar in the same period.

| Table 4.2.1 Changes in deposit levels |           |                                   |           |             |        |  |  |
|---------------------------------------|-----------|-----------------------------------|-----------|-------------|--------|--|--|
|                                       | Amount    | Changes relative to prior periods |           |             |        |  |  |
| (in mln RSD)                          | Amount    | Non                               | ninal     | Rela        | ative  |  |  |
|                                       | 30/6/2013 | 31/3/2013                         | 30/6/2012 | 31/03/2013. | 30/06/ |  |  |
| Finance and insurance sector          | 70,198    | -10,245                           | -6,646    | -12.7%      |        |  |  |
| Public sector                         | 29,271    | +1,533                            | +4,225    | +5.5%       |        |  |  |
| Public enterprises                    | 62,829    | -3,637                            | +15,833   | -5.5%       |        |  |  |
| Households                            | 989,949   | +21,488                           | +46,135   | +2.2%       |        |  |  |

359,073

107,813

80,580

1,699,713

Source: NBS.

Corporates

Other sectors

Total deposits

Foreign entities and foreign banks

A more significant drop was recorded only for the finance and insurance sector (primarily domestic bank deposits), which contracted by more than RSD 10 bln during Q2, while household deposits recorded the largest increase of RSD 21 bln. Households continued to hold a dominant share in total deposits with 58.2%, while enterprise deposits made up 21.1%.

+13,548

-917

+438

+22.208

+3,959

+9,263

+73.557

+788

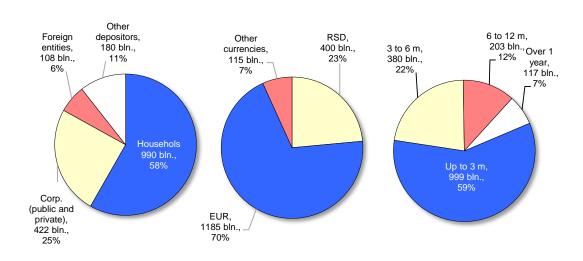
+3.9%

-0.8%

+0.5%

+1.3%

Chart 4.2. Banking sector deposits structure June 2013



Deposits remain the category with the highest foreign currencies component (i.e. indexation) in bank balance sheets, with 76.5% of deposits denominated in foreign currencies and 23.5% in dinars. Euro-denominated deposits prevailed, accounting for 69.7% of total deposits.

Demand deposits and short-term time deposits remain the prevalent type of deposits with banks. Only 6.9% of total deposits (March 2013: 7.1%) mature in over one year .

Household savings<sup>15</sup> amounted to RSD 826.8 bln (March 2013: RSD 816.8 bln), making up 48.6% of total banking sector deposits (March 2013: 48.7%). Relative to the previous quarter, household savings rose nominally<sup>16</sup> by RSD 10.0 bln (1.2%), while FX savings, in euro equivalent value, recorded a 1% fall and made up 97.8% of total household savings (March 2013: 98.0%). The share of euro-denominated savings was 94.5% of total FX savings (March 2013: 94.4%), matching the level recorded at the end of 2012. Of total household savings, 9.4% were over one year deposits (March 2013: 9.4%). Saving in dinars rose by 12.2% in Q2, but it still accounted for only 2.2% of total household savings.

## 4.3 Borrowing

Total borrowing of the banking sector increased by RSD 13.5 bln (3.5%) from the quarter before and came at RSD 394.2 bln (March 2013: RSD 380.7 bln).

|                             | Changes relative to prior periods |           |            |           |           |           |  |
|-----------------------------|-----------------------------------|-----------|------------|-----------|-----------|-----------|--|
|                             |                                   | Amount    | nt Nominal |           |           | Relative  |  |
|                             | (in mln RSD)                      | 30/6/2013 | 31/3/2013  | 30/6/2012 | 31/3/2013 | 30/6/2012 |  |
| Overnight                   |                                   | 38,595    | +1,278     | +6,356    | +3.4%     | +19.7%    |  |
| Borrowing                   |                                   | 351,180   | +13,917    | -26,639   | +4.1%     | -7.1%     |  |
| Other financial liabilities |                                   | 4,416     | -1,742     | -1,956    | -28.3%    | -30.7%    |  |
| Total borrowing             |                                   | 394,191   | +13,453    | -22,239   | +3.5%     | -5.3%     |  |

The bulk of borrowing – 78.2%, will mature in over one year (March 2013: 79.4%).

The dominant currency of borrowing is the euro, accounting for RSD 329.7 bln (March 2013: RSD 317.6 bln), followed by the Swiss franc with RSD 30.9 bln (March 2013: RSD 31.1 bln).

Bank debt in dinars, arising from loans disbursed, totalled RSD 26.9 bln (March 2013: RSD 26.1 bln).

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<sup>&</sup>lt;sup>15</sup> Accounts 402 and 502 from the Chart of Accounts, sector 6 (domestic natural persons and foreign natural persons – residents).

<sup>&</sup>lt;sup>16</sup> In Q2, dinar depreciated against the euro by 2.0%.

### 4.4 Cross-border relations

Total foreign borrowing of the banking sector trended up during Q2 2013. At end-June, banks' total cross-border debt under credit transactions stood at RSD 330.7 bln, up by RSD 11.0 bln (3.5%). However, note that the reduction in credit exposure in Q2 was highly concentrated – the total increase pertains to two banks only. Further, total stock of borrowing also had a high level of concentration, because currently 22 banks have borrowed abroad, with five banks holding two-thirds of the total borrowed amount.

Long-term loans hold a dominant share in foreign borrowing – 85.5% (March 2013: 88.4%).

|                             | Changes relative to prior periods |           |           |           |           |           |
|-----------------------------|-----------------------------------|-----------|-----------|-----------|-----------|-----------|
|                             |                                   | Amount    | Non       | ninal     | Rela      | ative     |
|                             | (in mln RSD)                      | 30/6/2013 | 31/3/2013 | 30/6/2012 | 31/3/2013 | 30/6/2012 |
| Overnight                   |                                   | 4,329     | +714      | +2,035    | +19.8%    | +88.7%    |
| Borrowing                   |                                   | 325,544   | +10,348   | -20,638   | +3.3%     | -6.0%     |
| Other financial liabilities |                                   | 796       | -20       | +19       | -2.5%     | +2.5%     |
| Total borrowing             |                                   | 330,670   | +11,042   | -18,584   | +3.5%     | -5.3%     |

As for the currency composition of foreign borrowing, 89.1% of loans were granted in euros and 9.3% in Swiss francs (March 2013: 88.5% and 9.7%, respectively).

### 4.5 Subordinated liabilities

Total subordinated liabilities of banks in Serbia reached RSD 89.4 bln at end-June, down by RSD 5.1 bln or 5.4% from end-Q1 2013. The bulk of total liabilities will mature in 2–5 years (61.2%) and in over five years (26.4%). Liabilities denominated in euros made up 95.2% of total liabilities, and the rest were in Swiss francs (4.8%). Over 40% of all banking sector subordinated liabilities are held by two banks.

## 5. OFF-BALANCE SHEET ITEMS

Off-balance sheet items slightly increased during Q2 on account of the rise in other offbalance sheet items, irrevocable commitments and receivables under repo transactions, while receivables under issued guarantees again declined, as in the prior quarter.

2,927 3,064 3,003 2,980 2,475 68% 70% 66% 12% 12% 8% 11% 11% 23% 20% 17% 15% 15% XII/2010 XII/2011 XII/2012 III/2013 VI/2013 Other off-balance sheet items □ Suspended interest ■Derivatives □ Operation on behalf of third parties ■Contigent liabilities Total off-balance sheet items

Chart 5.1. Off-balance sheet items

RSD bln.

Off-balance sheet items remain the most concentrated operating segment of banks in Serbia – at end-June, 88% of total off-balance sheet items pertained to 11 banks only.

The majority of off-balance sheet items (82.9%) are risk-free<sup>17</sup> (guarantees and other sureties accepted, custody operations and other off-balance sheet assets). The portion of off-balance sheet items subject to classification (considered as risk-bearing) amounted to RSD 523.2 bln at end-June (March 2013: RSD 532.5 bln), down by RSD 9.3 bln or 1.7% from a quarter earlier.

Contingent liabilities<sup>18</sup> rose by RSD 6.2 bln (1.3%) to RSD 468.4 bln (March 2013: RSD 462.2 bln). At end-June, they made up 15.3% of total off-balance sheet items (March 2013: 15.4%).

of credit risk exposure are subject to classification under which banks are required to calculate reserves for estimated losses.

18 Guarantees and other sureties (RSD 249.0 bln), irrevocable commitments regarding undisbursed loans and advances (RSD 184.8 bln) and other irrevocable commitments (RSD 34.6 bln).

<sup>&</sup>lt;sup>17</sup> Risk-free positions are positions under which a bank is not exposed to credit risk. Off-balance sheet assets considered risk-bearing in terms

Table 5.1 Changes in off-balance sheet items in the Serbian banking sector

| (in thousand RSD)  | Amount        | Changes relative to prior periods |             | ods       |           |
|--|---------------|-----------------------------------|-------------|-----------|-----------|
|  |               | Nominal                           |             | Relative  |           |
|  | 30/6/2013     | 31/3/2013                         | 30/6/2012   | 31/3/2013 | 30/6/2012 |
| Guarantees and other sureties issued                     | 259,536,850   | -15,972,116                       | -54,195,223 | -5.8%     | -17.3%    |
| Derivatives receivables                                  | 323,728,845   | -26,756,796                       | -34,919,479 | -7.6%     | -9.7%     |
| Contingent liabilities and other irrevocable commitments | 202,705,567   | -19,142,286                       | -54,266,650 | -8.6%     | -21.1%    |
| Receiv. from susp. rates and repo agreements             | 59,923,331    | +1,793,136                        | +8,055,393  | +3.1%     | +15.5%    |
| Sureties   | 199,887,828   | +16,036,677                       | +50,257,132 | +8.7%     | +33.6%    |
| Other off-balance sheet assets                           | 1,877,264,081 | +68,010,051                       | +26,546,444 | +3.8%     | +1.4%     |

Source: NBS.

# 6. LIQUIDITY

According to all criteria, liquidity of the Serbian banking sector is at extremely safe levels. Average monthly liquidity ratio at end-June 2013 equalled 2.51 and narrow liquidity ratio was 1.96 (regulatory minimums of 1 and 0.7, respectively).

2.51 2.44 2 50 2.17 2.08 1.96 1.88 2.00 1.58 1.45 1.50 1.27 1.00 1.26 1.20 1.21 1.18 0.50 0.38 0.35 0.34 0.35 0.36 0.00 XII/2010 XII/2011 XII/2012 III/2013 VI/2013 Liquidity indicator Narrow liquidity indicator Loan to deposit ratio LTD Liquid assets to total assets

Chart 6.1.

Banking sector liquidity indicators

Source: National Bank of Serbia.

Changes in the structure of banking sector assets indicate that the Serbian banking sector has high liquid reserves, as well as that banks prefer short-term low-risk investments such as investments in NBS securities and bonds of the Republic of Serbia. Though such structure of bank investments makes an important contribution to the stability of the sector, it can also indirectly lead to a reduction in interest revenues (because these investments traditionally have lowest yield rates) and a fall in the sector's overall profitability level.

Despite a reduction in interest rate on government dinar securities, securities under repo transactions and excess liquidity deposited with the NBS, at end-June, banks' portfolio of NBS repo securities was unchanged and stood at RSD 74 bln, while deposited excess liquidity funds with the NBS edged down slightly (from RSD 39 bln to RSD 35 bln). The portfolio of government securities increased (by RSD 21.6 bln) relative to March, coming at RSD 269.9 bln in June, with dinar securities accounting for the highest share (RSD 164.4 bln or 60.9%).

# 7. CAPITAL ADEQUACY

The leverage<sup>19</sup> ratio of banks in Serbia is extremely favourable and stands at 21.0, with the bulk of capital (69.5%) being top-quality equity capital (despite the fact that one bank covered the loss at the expense of equity capital).

Capital adequacy ratio of the banking sector equalled 20.2%<sup>20</sup> at end-Q2. Total regulatory capital was RSD 348.4 bln, down by RSD 4.7 bln or 1.3% q-o-q (March 2013: RSD 353.1 bln).

Given the relatively high average value of its capital adequacy ratio, the Serbian banking sector can be considered well-capitalised.



Chart 7.1. Regulatory capital and CAR\*

RSD bln., CAR in %

\* CAR = Regulatory capital adequacy ratio

A slight reduction in capital adequacy ratio in Q2 was primarily triggered by changes in capital, i.e. increase in the level of required reserves for estimated losses as its deductible.

The delicencing of Razvojna banka Vojvodine in April 2013 had a positive effect on the amount of regulatory capital at end-Q2, given that at the end of March the bank had negative regulatory capital. However, excluding all of these effects, regulatory capital shrank by RSD 7.9 bln or 2.2% in response to:

1/

<sup>&</sup>lt;sup>19</sup> Capital to balance sheet assets ratio.

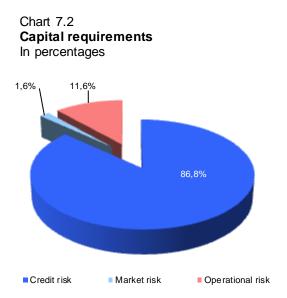
<sup>&</sup>lt;sup>20</sup> As of 31 December 2011, banks calculate their capital adequacy ratios pursuant to the Decision on Capital Adequacy of Banks (RS Official Gazette, No 46/2011).

- a RSD 6 bln reduction in total core and supplementary capital (core capital by RSD 5 bln mostly on account of increased reserves for estimated losses, and supplementary capital by RSD 1 bln mostly in response to lower subordinated liabilities that were included in the capital), and
- a RSD 2 bln increase in deductibles from total capital (also on account of increased reserves for estimated losses).

The majority of banks took advantage of the option offered by the Decision on Capital Adequacy of Banks which allows them to deduct up to 50% of the amount of required reserves for estimated losses on balance sheet assets and off-balance sheet items from capital instead of from core capital. This can be done by 31 December 2013. With five banks, the total amount of required reserves for estimated losses is treated as a deductible from core capital. Once this period expires, the increase in deductibles from core capital and the decrease of deductibles from capital will represent an anticipated change in the structure of regulatory capital.

During Q2, four banks (AIK banka Niš, Dunav banka Beograd, JUBMES banka Beograd and Piraeus Bank Beograd) recapitalised in the total amount of EUR 14.5 mln.

Total capital requirements at end-June decreased by RSD 0.8 bln (0.4%), primarily on account of lower capital requirements for credit risk due to the transfer of the bulk of Razvojna banka Vojvodine's credit portfolio.

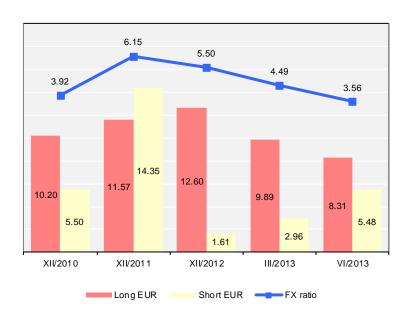


#### Foreign exchange risk

The structure of FX position of banks in Serbia remained largely unchanged during Q2, meaning that banks have a long position in EUR and USD (RSD 2.8 bln and RSD 3.0 bln, respectively) and a short position in CHF (RSD 0.9 bln).

Chart 7.3

Quarterly breakdown of the sector's long and short FX position (in EUR) and foreign exchange risk ratio



At end-June, the FX risk ratio for the banking sector as a whole equalled  $3.56\%^{21}$  (31 March 2013: 4.49%) - 8.2% for state-owned banks (31 March 2013: 11.9%), 5.7% for private banks (31 March 2013: 7.9%) and 2.3% for foreign-owned banks (31 March 2013: 2.3%).

-

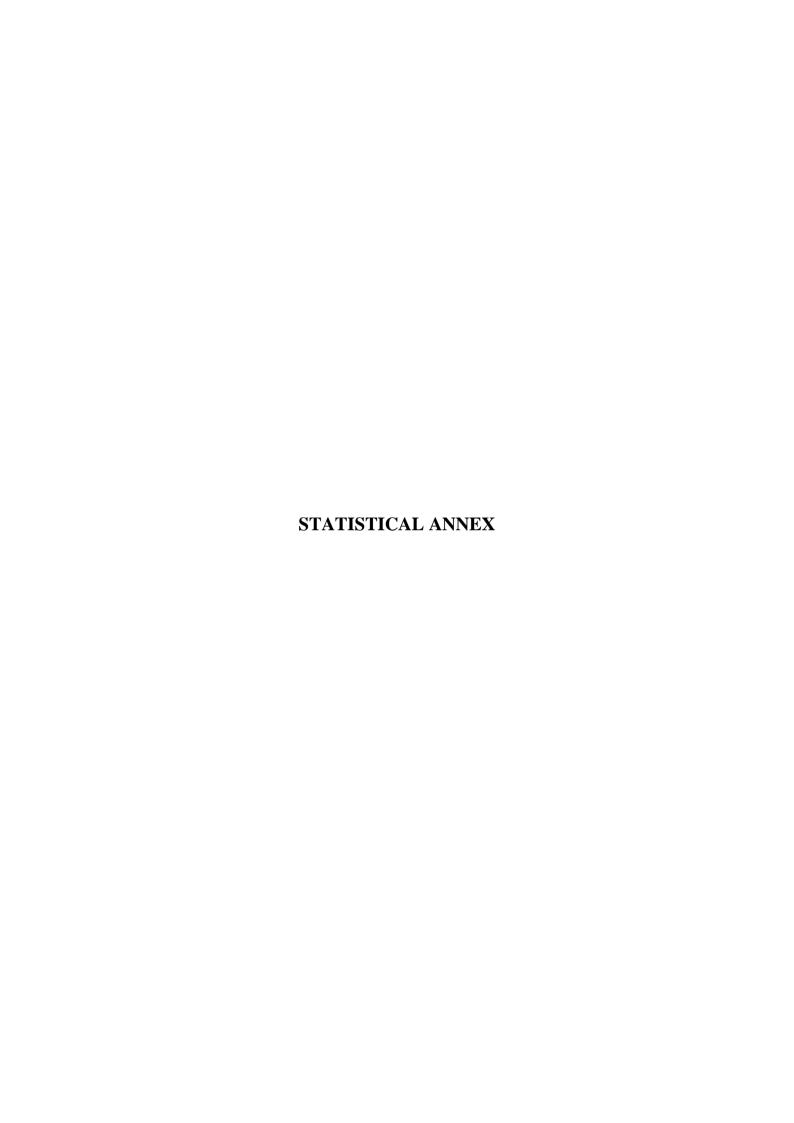
<sup>&</sup>lt;sup>21</sup> Open FX positions for the banking sector were calculated by the gross principle.

## 8. NBS REGULATORY ACTIVITY

Within its regulatory role in the field of banking supervision, in Q2 (May 2013) the NBS adopted a Decision Amending the Decision on Risk Management by Banks (RS Official Gazette, No 43/2013), which allows banks to assign receivables from legal entities and entrepreneurs (due and undue) to another bank. This amendment seeks to create conditions for the transfer of a bank's credit portfolio or a part of it to another bank, while the exception remains that the bank may assign due receivables from legal entities and entrepreneurs to another legal entity. Further, the amended Decision defines in more detail the bank's obligations regarding the introduction of new products and outsourcing, and documentation which the bank must submit to the NBS with a notification about the introduction of new products or outsourcing. It also specified the deadlines for sending the notification.

Also in May 2013, the NBS adopted a Decision Amending the Decision on the Classification of Bank Balance Sheet Assets and Off-Balance Sheet Items (RS Official Gazette, No 43/2013), in order to align the provisions of this Decision with amendments to the Decision on Risk Management by Banks relating to the assignment of receivables.

The Decision Amending the Decision on Implementing the Provisions of the Law on Banks Relating to Granting of a Preliminary Bank Founding Permit, Bank Operating Licence and Consents by the NBS, as Well as the Provisions Relating to the Establishment of Criteria for Defining a First-Class Bank (RS Official Gazette, No 43/2013) simplified the NBS procedure for processing applications to found a bank and acquire ownership in a bank. The criteria for assessing the solvency of a potential bank founder or acquirer who is a legal entity with an investment rank credit rating are now synchronised with the rules applicable to banks, and if a potential founder or acquirer is a special purpose vehicle (SPV), instead of assessing the financial position of this SPV, the NBS shall assess the financial position of entities that provide the SPV with funds to invest in the bank's capital.



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Table A.1 – Number of employees in the Serbian banking sector  ${\bf r}$ 

|   | 31 Dece | ember 2 | 2011 | 31 Dec | ember 2 | 2012 | 30 J   | un 2013 | 3    |
|---|---------|---------|------|--------|---------|------|--------|---------|------|
|   | Number  | %       | Rank | Number | %       | Rank | Number | %       | Rank |
| Banca Intesa a.d. Beograd                     | 3,200   | 10.9    | 1    | 3,134  | 11.0    | 1    | 3,043  | 11.0    | 1    |
| Komercijalna banka a.d. Beograd               | 3,022   | 10.3    | 2    | 2,989  | 10.5    | 2    | 3,020  | 10.9    | 2    |
| Banka Poštanska štedionica a.d.               | 1,663   | 5.7     | 5    | 1,913  | 6.7     | 3    | 1,918  | 6.9     | 3    |
| Beograd                                       |         |         |      |        |         |      |        |         |      |
| Raiffeisen banka a.d. Beograd                 | 1,856   | 6.4     | 3    | 1,827  | 6.4     | 4    | 1,803  | 6.5     | 4    |
| Vojvođanska banka a.d. Novi Sad               | 1,786   | 6.1     | 4    | 1,770  | 6.2     | 5    | 1,732  | 6.2     | 5    |
| Eurobank a.d. Beograd                         | 1,537   | 5.3     | 6    | 1,513  | 5.3     | 6    | 1,567  | 5.6     | 6    |
| Alpha Bank a.d. Beograd                       | 1,493   | 5.1     | 7    | 1,435  | 5.1     | 7    | 1,413  | 5.1     | 7    |
| Société Gen. banka Srbija a.d.<br>Beograd     | 1,331   | 4.6     | 8    | 1,361  | 4.8     | 8    | 1,369  | 4.9     | 8    |
| ProCredit Bank a.d. Beograd                   | 1,288   | 4.4     | 9    | 1,285  | 4.5     | 9    | 1,233  | 4.4     | 9    |
| Unicredit Bank a.d. Beograd                   | 977     | 3.3     | 11   | 1,008  | 3.6     | 10   | 1,023  | 3.7     | 10   |
| Credit Agricole banka Srbija a.d.<br>Novi Sad | 931     | 3.2     | 12   | 998    | 3.5     | 11   | 1,005  | 3.6     | 11   |
| Erste Bank a.d. Novi Sad                      | 988     | 3.4     | 10   | 993    | 3.5     | 12   | 977    | 3.5     | 12   |
| Hypo Alpe-Adria-Bank a.d. Beograd             | 872     | 3.0     | 13   | 836    | 2.9     | 13   | 877    | 3.2     | 13   |
| OTP banka Srbija a.d. Novi Sad                | 687     | 2.4     | 15   | 684    | 2.4     | 14   | 698    | 2.5     | 14   |
| NLB banka a.d. Beograd                        | 607     | 2.1     | 17   | 604    | 2.1     | 15   | 572    | 2.1     | 15   |
| Sberbank Srbija a.d. Beograd                  | 511     | 1.7     | 21   | 549    | 1.9     | 18   | 560    | 2.0     | 16   |
| Piraeus Bank a.d. Beograd                     | 548     | 1.9     | 18   | 549    | 1.9     | 17   | 549    | 2.0     | 17   |
| AIK banka a.d. Niš                            | 514     | 1.8     | 20   | 505    | 1.8     | 19   | 516    | 1.9     | 18   |
| KBC banka a.d. Beograd                        | 542     | 1.9     | 19   | 501    | 1.8     | 20   | 472    | 1.7     | 19   |
| Srpska banka a.d. Beograd                     | 385     | 1.3     | 25   | 427    | 1.5     | 22   | 461    | 1.7     | 20   |
| Univerzal banka a.d. Beograd                  | 482     | 1.6     | 22   | 448    | 1.6     | 21   | 434    | 1.6     | 21   |
| Čačanska banka a.d. Čačak                     | 380     | 1.3     | 26   | 389    | 1.4     | 23   | 376    | 1.4     | 22   |
| Credy banka a.d. Kragujevac                   | 403     | 1.4     | 23   | 380    | 1.3     | 24   | 376    | 1.4     | 23   |
| Privredna banka Beograd a.d.<br>Beograd       | 372     | 1.3     | 27   | 378    | 1.3     | 25   | 375    | 1.4     | 24   |
| Marfin Bank a.d. Beograd                      | 389     | 1.3     | 24   | 364    | 1.3     | 26   | 356    | 1.3     | 25   |
| Findomestic banka a.d. Beograd                | 326     | 1.1     | 28   | 339    | 1.2     | 27   | 335    | 1.2     | 26   |
| Opportunity banka a.d. Novi Sad               | 190     | 0.7     | 29   | 198    | 0.7     | 28   | 215    | 0.8     | 27   |
| Dunav banka a.d. Beograd                      | 158     | 0.5     | 30   | 182    | 0.6     | 29   | 206    | 0.7     | 28   |
| JUBMES banka a.d. Beograd                     | 121     | 0.4     | 31   | 119    | 0.4     | 30   | 121    | 0.4     | 29   |
| Jugobanka Jugbanka a.d. Kosovska<br>Mitrovica | 92      | 0.3     | 32   | 98     | 0.3     | 31   | 103    | 0.4     | 30   |
| Moskovska banka a.d. Beograd                  | 61      | 0.2     | 33   | 64     | 0.2     | 32   | 70     | 0.3     | 31   |
| Razvojna banka Vojvodine a.d. Novi<br>Sad     | 657     | 2.2     | 16   | 554    | 2.0     | 16   | /      | /       | /    |
| Agrobanka a.d. Beograd                        | 859     | 2.9     | 14   | /      | /       | /    | /      | /       | /    |
| TOTAL banking sector                          | 29,228  | 100.0   | ) /  | 28,394 | 100.0   |      | 27,775 | 100.0   |      |

**Table A.2 – Organisational network** 

|                | 31 Dec 2 | 31 Dec 2011 |        | 012 | 30 Jun 2013 |     |  |
|----------------|----------|-------------|--------|-----|-------------|-----|--|
| _              | Number   | %           | Number | %   | Number      | %   |  |
| Business units | 89       | 4           | 70     | 3   | 80          | 4   |  |
| Branches       | 543      | 23          | 591    | 26  | 665         | 31  |  |
| Branch offices | 1,592    | 67          | 1,455  | 65  | 1,279       | 60  |  |
| Teller units   | 126      | 5           | 93     | 4   | 93          | 4   |  |
| Head offices   | 31       | 1           | 32     | 2   | 27          | 1   |  |
| Other          | 2        | 0           | 2      | 0   | 0           | 0   |  |
| TOTAL          | 2,383    | 100         | 2,243  | 100 | 2,144       | 100 |  |

Table A.3 – Bank ownership structure and country of origin

|                 | 31 Dec 2012                  |                 | 30 Jun 2013                  |
|-----------------|------------------------------|-----------------|------------------------------|
|                 |                              | owned banks     |                              |
| St              | ate-owned banks              | S               | tate-owned banks             |
| Serbia          | •                            | Serbia          | •                            |
|                 | Čačanska banka               |                 | Čačanska banka               |
|                 | Dunav banka                  |                 | Dunav banka                  |
|                 | Jugobanka Jugbanka           |                 | Jugobanka Jugbanka           |
|                 | Komercijalna banka           |                 | Komercijalna banka           |
|                 | Banka Poštanska štedionica   |                 | Banka Poštanska štedionica   |
|                 | Razvojna banka Vojvodine*    |                 |                              |
|                 | Srpska banka                 |                 | Srpska banka                 |
|                 | Privredna banka Beograd      |                 | Privredna banka Beograd      |
| Privately-owned | d banks                      | Privately-owned | d banks                      |
| Serbia          |                              | Serbia          |                              |
|                 | AIK banka                    |                 | AIK banka                    |
|                 | JUBMES banka                 |                 | JUBMES banka                 |
|                 | Univerzal banka              |                 | Univerzal banka              |
|                 | Foreign-o                    | wned banks      |                              |
| Austria         | i oreign-o                   | Austria         |                              |
| Addita          | Erste Bank Novi Sad          | Addition        | Erste Bank Novi Sad          |
|                 | Hypo Alpe-Adria-Bank         |                 | Hypo Alpe-Adria-Bank         |
|                 | Raiffeisen banka             |                 | Raiffeisen banka             |
| Belgium         | ramoloon barna               | Belgium         | ramologn barna               |
| Boigiain        | KBC banka                    | Doigiann        | KBC banka                    |
| France          | 1120 barma                   | France          | 1150 Sainta                  |
| 1 141100        | Credit Agricole banka Srbija | 1 141100        | Credit Agricole banka Srbija |
|                 | -                            |                 |                              |
|                 | Findomestic banka            |                 | Findomestic banka            |
|                 | Société Gen. banka Srbija    |                 | Société Gen. banka Srbija    |
| Greece          |                              | Greece          |                              |
|                 | Alpha bank                   |                 | Alpha bank                   |
|                 | Eurobank EFG                 |                 | Eurobank                     |
|                 | Piraeus bank                 |                 | Piraeus bank                 |
|                 | Vojvođanska banka            |                 | Vojvođanska banka            |
| Italy           |                              | Italy           |                              |
|                 | Banca Intesa                 |                 | Banca Intesa                 |
|                 | Unicredit Bank Srbija        |                 | Unicredit Bank Srbija        |
| Cyprus          |                              | Cyprus          |                              |
|                 | Marfin Bank                  |                 | Marfin Bank                  |
| Hungary         |                              | Hungary         |                              |
| 2 3             | OTP banka Srbija             | 2 ,             | OTP banka Srbija             |
| Germany         | -                            | Germany         | •                            |
| •               | ProCredit Bank               | •               | ProCredit Bank               |
| Russian Fed     | deration                     | Russian Fed     | deration                     |
|                 | Moskovska banka              |                 | Moskovska banka              |
|                 | VolksBank                    |                 | Sberbank Srbija              |
| USA             |                              | USA             | ·                            |
|                 | Opportunity banka            |                 | Opportunity banka            |
| Slovenia        |                              | Slovenia        |                              |
|                 | Credy banka                  |                 | Credy banka                  |
|                 | NLB banka                    |                 | NLB banka                    |

<sup>\*</sup> In early April 2013, the NBS delicenced Razvojna banka Vojvodine a.d. Novi Sad and transferred part of the bank's liabilities and receivables to Banka Poštanska štedionica a.d. Beograd.

Table A.4 – Balance sheet of the Serbian banking sector

|  | 31 Dec     | 2011  | 31 Dec     | 2012  | 30 Jun     | 2013  |
|--|------------|-------|------------|-------|------------|-------|
|  | RSD<br>bln | %     | RSD<br>bln | %     | RSD<br>bln | %     |
| Cash and cash equivalents  | 153.0      | 5.8   | 266.6      | 9.3   | 248.0      | 8.6   |
| Callable deposits and credits  | 511.5      | 19.3  | 375.3      | 13.0  | 425.1      | 14.7  |
| Loans, advances and deposits   | 1,591.6    | 60.1  | 1,746.9    | 60.7  | 1,695.1    | 58.8  |
| Securities   | 172.8      | 6.5   | 275.3      | 9.6   | 294.4      | 10.2  |
| Equity investments   | 9.0        | 0.3   | 9.0        | 0.3   | 9.0        | 0.3   |
| Other lending  | 52.9       | 2.0   | 53.0       | 1.8   | 58.2       | 2.0   |
| Interest, fees and commission receivables, change in fair value of derivatives | 24.2       | 0.9   | 23.0       | 0.8   | 25.0       | 0.9   |
| Intangible assets  | 8.6        | 0.3   | 9.3        | 0.3   | 9.0        | 0.3   |
| Property, plant and equipment and investment property                          | 76.5       | 2.9   | 72.5       | 2.5   | 69.1       | 2.4   |
| Non-current assets held for sale and discontinued operations                   | 1.7        | 0.1   | 4.6        | 0.2   | 4.7        | 0.2   |
| Deferred tax assets  | 3.0        | 0.1   | 2.8        | 0.1   | 2.9        | 0.1   |
| Other assets   | 33.2       | 1.3   | 41.3       | 1.4   | 41.8       | 1.5   |
| Losses in excess of capital  | 11.8       | 0.4   |            |       |            |       |
| TOTAL Assets   | 2,649.9    | 100.0 | 2,879.5    | 100.0 | 2,882.3    | 100.0 |
|  | 31 Dec     | 2011  | 31 Dec     | 2012  | 30 Jun     | 2013  |
|  | RSD<br>bln | %     | RSD<br>bln | %     | RSD<br>bln | %     |
| TOTAL Liabilities  | 2,104.0    | 79.4  | 2,288.4    | 79.5  | 2,278.0    | 79.0  |
| Transaction deposits   | 368.0      | 13.9  | 414.2      | 14.4  | 448.0      | 15.5  |
| Other deposits   | 1,158.1    | 43.7  | 1,284.3    | 44.6  | 1,251.7    | 43.4  |
| Borrowings   | 386.5      | 14.6  | 400.9      | 13.9  | 394.2      | 13.7  |
| Liabilities on securities  | 2.9        | 0.1   | 3.8        | 0.1   | 3.8        | 0.1   |
| Interest, fees and commission receivables, change in fair value of derivatives | 4.8        | 0.2   | 4.8        | 0.2   | 4.7        | 0.2   |
| Provisions and tax liabilities   | 15.0       | 0.6   | 14.5       | 0.5   | 9.4        | 0.3   |
| Liabilities from profit  | 1.3        | 0.0   | 0.6        | 0.0   | 3.4        | 0.1   |
| Deferred tax liabilities   | 0.6        | 0.0   | 0.9        | 0.0   | 0.9        | 0.0   |
| Other liabilities  | 166.9      | 6.3   | 164.4      | 5.7   | 161.9      | 5.6   |
| TOTAL Capital  | 545.9      | 20.6  | 591.1      | 20.5  | 604.3      | 21.0  |
| Share capital and other capital  | 410.0      | 15.5  | 436.0      | 15.1  | 420.2      | 14.6  |
| Reserves   | 150.2      | 5.7   | 166.9      | 5.8   | 185.7      | 6.4   |
| Accumulated gains/losses   | 440        | 0.0   | 44.0       | 0.4   | 4 -        | 0.4   |
| TOTAL Liabilities  | -14.3      | -0.6  | -11.9      | -0.4  | -1.5       | -0.1  |

Table A.4.a – Off-balance sheet items of the Serbian banking sector

|  | 31 Dec 2 | 2011  | 31 Dec 2 | 31 Dec 2012 |         | 2013  |
|--|----------|-------|----------|-------------|---------|-------|
|  | RSD bln  | %     | RSD bln  | %           | RSD bln | %     |
| Contingent liabilities   | 587.1    | 20.1  | 497.4    | 16.7        | 468.4   | 15.3  |
| Guarantees, sureties and collaterals issued                        | 320.3    | 10.9  | 275.5    | 9.2         | 249.0   | 8.1   |
| Irrevocable commitments regarding undisbursed loans and placements | 216.9    | 7.4   | 177.3    | 5.9         | 184.8   | 6.0   |
| Other irrevocable commitments                                      | 49.9     | 1.7   | 44.6     | 1.5         | 34.6    | 1.1   |
| Operations on behalf of third parties                              | 45.6     | 1.6   | 58.6     | 1.9         | 61.7    | 2.0   |
| Notional value of derivatives                                      | 344.5    | 11.8  | 350.5    | 11.8        | 336.1   | 11.0  |
| Suspended interest   | 37.9     | 1.3   | 56.1     | 1.9         | 59.3    | 1.9   |
| Other off-balance sheet items*                                     | 1,911.9  | 65.3  | 2,017.6  | 67.7        | 2,138.3 | 69.8  |
| TOTAL Off-balance sheet items                                      | 2,927.0  | 100.0 | 2,980.2  | 100.0       | 3,063.9 | 100.0 |

<sup>\*</sup> Guarantees, sureties and collaterals received; Assets pledged as collateral; Receivables under repurchase agreements; Securities pledged as collateral and other off-balance sheet assets

Table A.5 – Total balance sheet assets of individual banks

|                                 | 3.         | 1 Dec 20 | 11      | 31 Dec 2012 30 Jun 2 |       | 30 Jun 201 | 3       |       |         |
|---------------------------------|------------|----------|---------|----------------------|-------|------------|---------|-------|---------|
|                                 | RSD<br>bln | %        | Ranking | RSD<br>bln           | %     | Ranking    | RSD bln | %     | Ranking |
| Banca Intesa                    | 392.3      | 14.8     | 1       | 413.3                | 14.4  | 1          | 421.0   | 14.6  | 1       |
| Komercijalna banka              | 275.5      | 10.4     | 2       | 324.2                | 11.3  | 2          | 344.8   | 12.0  | 2       |
| Unicredit Bank Srbija           | 198.6      | 7.5      | 3       | 243.6                | 8.5   | 3          | 238.5   | 8.3   | 3       |
| Raiffeisen banka                | 194.1      | 7.3      | 4       | 199.6                | 6.9   | 5          | 207.6   | 7.2   | 4       |
| Société Gen. Banka              | 189.3      | 7.1      | 5       | 202.9                | 7.0   | 4          | 205.1   | 7.1   | 5       |
| Srbija                          | 400.4      | 0.4      | 0       | 400.0                | 5.0   | 0          | 470.0   | 0.0   | 0       |
| Eurobank                        | 160.4      | 6.1      | 6       | 168.9                | 5.9   | 6          | 172.9   | 6.0   | 6       |
| AIK banka                       | 143.2      | 5.4      | 8       | 154.4                | 5.4   | 8          | 156.5   | 5.4   | 7       |
| Hypo Alpe-Adria-Bank            | 146.7      | 5.5      | 7       | 168.5                | 5.9   | 7          | 156.1   | 5.4   | 8       |
| Vojvođanska banka               | 92.5       | 3.5      | 9       | 104.1                | 3.6   | 9          | 108.5   | 3.8   | 9       |
| Sberbank                        | 80.0       | 3.0      | 11      | 101.9                | 3.5   | 10         | 97.8    | 3.4   | 10      |
| Alpha Bank                      | 85.2       | 3.2      | 10      | 91.2                 | 3.2   | 11         | 89.0    | 3.1   | 11      |
| Erste Bank                      | 72.1       | 2.7      | 12      | 80.7                 | 2.8   | 12         | 87.5    | 3.0   | 12      |
| Banka Poštanska<br>štedionica   | 37.6       | 1.4      | 19      | 75.5                 | 2.6   | 13         | 87.2    | 3.0   | 13      |
| ProCredit Bank                  | 59.6       | 2.3      | 13      | 67.8                 | 2.4   | 14         | 70.9    | 2.5   | 14      |
| Credit Agricole banka<br>Srbija | 57.0       | 2.2      | 14      | 63.8                 | 2.2   | 15         | 65.5    | 2.3   | 15      |
| Piraeus Bank                    | 54.6       | 2.1      | 15      | 61.9                 | 2.1   | 16         | 57.4    | 2.0   | 16      |
| NLB banka                       | 43.7       | 1.6      | 17      | 42.8                 | 1.5   | 18         | 43.0    | 1.5   | 17      |
| OTP banka Srbija                | 38.2       | 1.4      | 18      | 46.2                 | 1.6   | 17         | 37.4    | 1.3   | 18      |
| Čačanska banka                  | 30.4       | 1.2      | 23      | 32.8                 | 1.1   | 20         | 34.1    | 1.2   | 19      |
| Univerzal banka                 | 35.1       | 1.3      | 21      | 29.9                 | 1.0   | 21         | 29.6    | 1.0   | 20      |
| Privredna banka<br>Beograd      | 25.1       | 0.9      | 25      | 34.1                 | 1.2   | 19         | 27.6    | 1.0   | 21      |
| KBC banka                       | 34.0       | 1.3      | 22      | 29.0                 | 1.0   | 22         | 26.8    | 0.9   | 22      |
| Marfin Bank                     | 26.2       | 1.0      | 24      | 26.3                 | 0.9   | 23         | 24.4    | 0.8   | 23      |
| Srpska banka                    | 18.1       | 0.7      | 26      | 20.8                 | 0.7   | 25         | 22.0    | 0.8   | 24      |
| Findomestic banka               | 17.0       | 0.7      | 27      | 19.9                 | 0.7   | 26         | 17.2    | 0.6   | 25      |
| Credy banka                     | 13.3       | 0.5      | 28      | 15.8                 | 0.5   | 27         | 15.9    | 0.6   | 26      |
| JUBMES banka                    | 9.6        | 0.4      | 29      | 10.2                 | 0.4   | 28         | 12.0    | 0.4   | 27      |
| Moskovska banka                 | 4.1        | 0.2      | 33      | 7.4                  | 0.3   | 30         | 9.2     | 0.3   | 28      |
| Opportunity banka               | 5.8        | 0.2      | 31      | 7.8                  | 0.3   | 29         | 8.3     | 0.3   | 29      |
| Dunav banka                     | 4.6        | 0.2      | 32      | 7.1                  | 0.2   | 31         | 7.2     | 0.2   | 30      |
| Jugobanka Jugbanka              | 8.9        | 0.3      | 30      | 1.3                  | 0.0   | 32         | 1.2     | 0.0   | 31      |
| Razvojna banka<br>Vojvodine     | 35.5       | 1.3      | 20      | 26.0                 | 0.9   | 24         |         |       |         |
| Agrobanka a.d. Beograd          | 61.6       | 2.3      | 16      | /                    | /     | /          |         |       |         |
| TOTAL                           | 2,649.9    | 100.0    |         | 2,879.5              | 100.0 | ·          | 2,882.3 | 100.0 |         |
|                                 |            |          |         | -                    |       |            |         |       |         |

Table A.6 – Bank lending activity by sector

|                                 | 31 Dec  | 2011  | 31 Dec  | 2012  | 30 Jun  | 2013  |
|---------------------------------|---------|-------|---------|-------|---------|-------|
|                                 | RSD     | %     | RSD bln | %     | RSD bln | %     |
|                                 | bln     |       |         |       |         |       |
| Financial sector in the country | 148.7   | 8.9   | 73.0    | 4.2   | 105.7   | 6.1   |
| Corporate sector                | 857.8   | 51.3  | 961.4   | 54.9  | 922.7   | 52.9  |
| Public enterprises              | 94.2    | 5.6   | 101.0   | 5.8   | 101.0   | 5.8   |
| Other enterprises               | 763.6   | 45.7  | 860.4   | 49.1  | 821.7   | 47.1  |
| Household sector                | 493.2   | 29.5  | 532.5   | 30.4  | 542.7   | 31.1  |
| Housing construction            | 269.8   | 16.1  | 303.6   | 17.3  | 306.7   | 17.6  |
| Public sector                   | 62.9    | 3.8   | 56.8    | 3.2   | 50.3    | 2.9   |
| Republic of Serbia              | 39.2    | 2.3   | 33.2    | 1.9   | 28.2    | 1.6   |
| Local government                | 23.7    | 1.4   | 23.6    | 1.3   | 22.1    | 1.3   |
| Foreign persons                 | 28.7    | 1.7   | 35.2    | 2.0   | 30.9    | 1.8   |
| Foreign banks                   | 12.6    | 0.8   | 10.0    | 0.6   | 18.4    | 1.1   |
| Other*                          | 80.6    | 4.8   | 93.2    | 5.3   | 91.6    | 5.3   |
| TOTAL Lending                   | 1,671.9 | 100.0 | 1,752.1 | 100.0 | 1,743.8 | 100.0 |

<sup>\*</sup>Entrepreneurs, private households with employed persons and registered farmers, and other clients.

Table A.7 – Currency composition of bank lending

|   | 31 Dec  | 2011  | 31 Dec  | 2012  | 30 Jun 2013 |       |  |
|---|---------|-------|---------|-------|-------------|-------|--|
|   | RSD bln | %     | RSD     | %     | RSD bln     | %     |  |
|   |         |       | bln     |       |             |       |  |
| No contracted safeguards                  | 504.9   | 27.5  | 448.5   | 23.3  | 468.9       | 24.5  |  |
| EUR                                       | 1,047.4 | 57.0  | 1,209.5 | 62.9  | 1,189.2     | 62.0  |  |
| USD                                       | 30.8    | 1.7   | 31.8    | 1.6   | 30.7        | 1.6   |  |
| JPY                                       | 0.0     | 0.0   | 0.0     | 0.0   | 0.0         | 0.0   |  |
| CHF                                       | 130.1   | 7.1   | 130.0   | 6.8   | 121.1       | 6.3   |  |
| Retail price growth                       | 7.5     | 0.4   | 7.1     | 0.4   | 6.8         | 0.4   |  |
| Other currencies                          | 0.6     | 0.0   | 0.5     | 0.0   | 0.8         | 0.0   |  |
| Limited foreign currency clause (one-way) | 58.2    | 3.2   | 34.5    | 1.8   | 39.2        | 2.0   |  |
| Other contracted safeguards               | 1.4     | 0.1   | 3.5     | 0.2   | 5.0         | 0.3   |  |
| Without currency structure                | 56.2    | 3.1   | 57.7    | 3.0   | 56.0        | 2.9   |  |
| TOTAL Lending (gross)                     | 1,837.1 | 100.0 | 1,923.1 | 100.0 | 1,917.6     | 100.0 |  |
| Loan value adjustments                    | (165.2) | (9.0) | (171.0) | (8.9) | (173.73)    | (9.1) |  |
| TOTAL Lending (net)                       | 1,671.9 | 91.0  | 1,752.1 | 91.1  | 1,743.8     | 90.9  |  |

Table A.8 – Maturity composition of bank lending<sup>1</sup>

|                              | 31 Dec 2 | 31 Dec 2011 |         | 2012  | 30 Jun 2013 |       |
|------------------------------|----------|-------------|---------|-------|-------------|-------|
|                              | RSD bln  | %           | RSD bln | %     | RSD bln     | %     |
| Loans due                    | 243.3    | 13.2        | 254.2   | 13.2  | 256.4       | 13.4  |
| No set term                  | 29.3     | 1.6         | 16.9    | 0.9   | 18.6        | 1.0   |
| Up to 14 days                | 118.3    | 6.4         | 52.3    | 2.7   | 87.9        | 4.6   |
| 15 to 30 days                | 17.8     | 1.0         | 13.9    | 0.7   | 13.2        | 0.7   |
| 1 to 3 months                | 70.3     | 3.8         | 66.4    | 3.5   | 61.5        | 3.2   |
| 3 to 6 months                | 108.1    | 5.9         | 87.8    | 4.6   | 71.0        | 3.7   |
| 6 to 12 months               | 185.8    | 10.1        | 181.9   | 9.5   | 231.1       | 12.0  |
| 1 to 2 years                 | 158.3    | 8.6         | 262.8   | 13.7  | 214.1       | 11.2  |
| 2 to 5 years                 | 368.6    | 20.1        | 413.1   | 21.5  | 411.1       | 21.4  |
| Over 5 years                 | 516.5    | 28.1        | 548.7   | 28.5  | 528.5       | 27.6  |
| No remaining maturity        | 20.7     | 1.1         | 25.2    | 1.3   | 24.3        | 1.3   |
| <b>TOTAL Lending (gross)</b> | 1,837.1  | 100.0       | 1,923.2 | 100.0 | 1,917.6     | 100.0 |
| Loan value adjustments       | (165.2)  | (9.0)       | (171.0) | (8.9) | (173.8)     | (9.1) |
| TOTAL Lending (net)          | 1,671.9  | 91.0        | 1,752.2 | 91.1  | 1,743.8     | 90.9  |

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<sup>&</sup>lt;sup>1</sup> For the purpose of this report, the maturity composition of loans was divided into loans due and undue for payment, therefore corrections were conducted for the previous comparable period in order to ensure comparability of the analysis.

Table A.9 – Non-performing loans (gross) for the entire banking sector  $\mathbf{r}$ 

(composition, absolute amounts and % share)

|   | 30 Jur     | า 2011 | 30 Sep     | 2011  | 31 Dec     | 2011  | 31 Ma      | r 2012 | 30 Jur     | n 2012 | 30 Sep     | 2012  | 31 Dec     | 2012  | 31 Mai     | r 2013 | 30 Jur     | 2013  |
|---|------------|--------|------------|-------|------------|-------|------------|--------|------------|--------|------------|-------|------------|-------|------------|--------|------------|-------|
|   | RSD<br>bln | %      | RSD<br>bln | %     | RSD<br>bln | %     | RSD<br>bln | %      | RSD<br>bln | %      | RSD<br>bln | %     | RSD<br>bln | %     | RSD<br>bln | %      | RSD<br>bln | %     |
| Financial and insurance sector  | 5.0        | 1.6    | 5.2        | 1.6   | 4.3        | 1.2   | 5.3        | 1.4    | 4.9        | 1.3    | 5.6        | 1.4   | 4.7        | 1.3   | 5.4        | 1.4    | 4.8        | 1.3   |
| Public enterprises  | 0.4        | 0.1    | 1.0        | 0.3   | 0.8        | 0.2   | 6.3        | 1.6    | 0.8        | 0.2    | 0.9        | 0.2   | 0.1        | 0.0   | 0.1        | 0.0    | 0.0        | 0.0   |
| Other enterprises   | 209.4      | 67.3   | 216.1      | 67.2  | 222.5      | 64.9  | 231.1      | 59.6   | 223.6      | 58.7   | 236.5      | 59.2  | 206.2      | 56.4  | 219.0      | 57.5   | 221.0      | 57.7  |
| Entrepreneurs   | 10.2       | 3.3    | 10.0       | 3.1   | 10.3       | 3.0   | 11.7       | 3.0    | 11.9       | 3.1    | 11.9       | 3.0   | 12.2       | 3.3   | 12.2       | 3.2    | 12.2       | 3.2   |
| Public sector   | 0.5        | 0.2    | 0.7        | 0.2   | 0.8        | 0.2   | 0.8        | 0.2    | 0.6        | 0.1    | 0.6        | 0.1   | 0.3        | 0.1   | 0.3        | 0.1    | 0.6        | 0.2   |
| Households  | 41.5       | 13.3   | 43.4       | 13.5  | 42.2       | 12.3  | 46.0       | 11.9   | 48.7       | 12.8   | 50.0       | 12.5  | 49.0       | 13.4  | 50.0       | 13.1   | 54.6       | 14.3  |
| Foreign entities  | 1.8        | 0.6    | 1.6        | 0.5   | 2.1        | 0.6   | 2.2        | 0.6    | 2.4        | 0.6    | 2.3        | 0.6   | 4.8        | 1.3   | 2.5        | 0.7    | 2.7        | 0.7   |
| Private households with<br>employed persons and<br>registered farmers | 4.1        | 1.3    | 4.1        | 1.3   | 3.8        | 1.1   | 4.5        | 1.2    | 4.6        | 1.2    | 4.8        | 1.2   | 4.6        | 1.3   | 4.7        | 1.2    | 4.9        | 1.3   |
| Other clients   | 38.2       | 12.3   | 39.3       | 12.2  | 55.8       | 16.3  | 79.6       | 20.6   | 83.6       | 21.9   | 86.9       | 21.8  | 83.9       | 22.9  | 86.9       | 22.8   | 81.9       | 21.4  |
| TOTAL non-performing loans  | 311.0      | 100.0  | 321.5      | 100.0 | 342.7      | 100.0 | 387.5      | 100.0  | 381.1      | 100.0  | 399.5      | 100.0 | 365.8      | 100.0 | 381.2      | 100.0  | 382.8      | 100.0 |

 $\label{lem:constraints} \textbf{Table A.10.1} - \textbf{Non-performing loans (gross) of other enterprises}$ 

(composition, absolute amounts and % share)

|   | 30 Jun     | 2011  | 30 Sep     | 2011  | 31 Dec     | 2011  | 31 Mar     | 2012  | 30 Jur     | 2012  | 30 Sep     | 2012  | 31 De      | c 2012 | 31 Ma      | ar 2013 | 30 Ju      | n 2013 |
|---|------------|-------|------------|-------|------------|-------|------------|-------|------------|-------|------------|-------|------------|--------|------------|---------|------------|--------|
|   | RSD<br>bln | %      | RSD<br>bln | %       | RSD<br>bln | %      |
| Agriculture. forestry and fishing                       | 17.3       | 8.3   | 17.5       | 8.1   | 16.8       | 7.6   | 17.0       | 7.4   | 13.2       | 5.9   | 13.5       | 5.7   | 10.1       | 4.9    | 10.6       | 4.8     | 9.5        | 4.3    |
| Mining, quarrying and manufacturing*                    | 75.5       | 36.0  | 78.7       | 36.4  | 76.5       | 34.4  | 79.0       | 34.2  | 74.3       | 33.2  | 80.8       | 34.2  | 62.0       | 30.0   | 73.8       | 33.7    | 73.8       | 33.4   |
| Electricity supply **                                   | 0.4        | 0.2   | 0.2        | 0.1   | 0.2        | 0.1   | 1.2        | 0.5   | 0.9        | 0.4   | 0.4        | 0.2   | 0.4        | 0.2    | 0.2        | 0.1     | 0.1        | 0.1    |
| Construction  | 25.7       | 12.3  | 26.9       | 12.4  | 27.4       | 12.3  | 34.0       | 14.7  | 41.2       | 18.4  | 45.7       | 19.3  | 46.0       | 22.3   | 47.1       | 21.5    | 46.7       | 21.1   |
| Wholesale and retail trade***                           | 60.8       | 29.0  | 61.9       | 28.6  | 62.8       | 28.2  | 60.6       | 26.2  | 53.6       | 24.0  | 52.2       | 22.1  | 49.3       | 23.9   | 53.2       | 24.3    | 57.8       | 26.2   |
| Transportation and storage****                          | 10.5       | 5.0   | 11.2       | 5.2   | 10.2       | 4.6   | 11.2       | 4.8   | 10.6       | 4.7   | 11.0       | 4.6   | 8.9        | 4.3    | 9.4        | 4.3     | 10.2       | 4.6    |
| Real estate activities*****                             | 19.1       | 9.1   | 19.7       | 9.1   | 28.4       | 12.8  | 28.0       | 12.1  | 29.7       | 13.3  | 32.5       | 13.7  | 29.4       | 14.3   | 24.7       | 11.3    | 22.8       | 10.3   |
| Related companies subject to consolidation              | 0.0        | 0.0   | 0.1        | 0.0   | 0.1        | 0.0   | 0.0        | 0.0   | 0.0        | 0.0   | 0.0        | 0.0   | 0.0        | 0.0    | 0.0        | 0.0     | 0.0        | 0.0    |
| Related companies that are not subject to consolidation | 0.0        | 0.0   | 0.0        | 0.0   | 0.0        | 0.0   | 0.1        | 0.0   | 0.0        | 0.0   | 0.4        | 0.2   | 0.0        | 0.0    | 0.0        | 0.0     | 0.0        | 0.0    |
| TOTAL Other enterprises sector                          | 209.4      | 100.0 | 216.1      | 100.0 | 222.5      | 100.0 | 231.1      | 100.0 | 223.6      | 100.0 | 236.5      | 100.0 | 206.2      | 100.0  | 219.0      | 100.0   | 221.0      | 100.0  |

<sup>\*</sup> water supply, sewerage, waste management and remediation

<sup>\*\*</sup> gas, steam and air-conditioning supply

<sup>\*\*\*</sup> repair of motor vehicles and motorcycles

<sup>\*\*\*\*</sup> accommodation and food service activities, information and communications

<sup>\*\*\*\*\*</sup> professional, scientific and technical activities, administrative and support service activities, arts, entertainment and recreation, other services

 $Table \ A. 10.2-Non-performing \ loans \ (gross) \ for \ the \ natural \ persons \ sector$ 

(composition, absolute amounts and % share)

|                            | 30 Jur     | n 2011 | 30 Se      | p 2011 | 31 De      | c 2011 | 31 Ma      | r 2012 | 30 Jur     | n 2012 | 30 Sep     | 2012  | 31 Dec     | 2012  | 31 Ma      | r 2013 | 30 Jur     | າ 2013 |
|----------------------------|------------|--------|------------|--------|------------|--------|------------|--------|------------|--------|------------|-------|------------|-------|------------|--------|------------|--------|
|                            | RSD<br>bln | %      | RSD<br>bln | %     | RSD<br>bln | %     | RSD<br>bln | %      | RSD<br>bln | %      |
| Cash loans                 | 11.2       | 21.7   | 11.4       | 21.1   | 11.6       | 21.7   | 12.8       | 20.5   | 13.5       | 20.8   | 15.0       | 22.5  | 15.0       | 22.8  | 15.2       | 22.7   | 16.2       | 22.6   |
| Credit cards               | 4.3        | 8.3    | 4.2        | 7.8    | 4.0        | 7.4    | 4.2        | 6.8    | 4.4        | 6.7    | 4.7        | 7.1   | 4.6        | 7.0   | 4.9        | 7.3    | 5.0        | 7.0    |
| Current account overdrafts | 2.9        | 5.5    | 2.9        | 5.4    | 2.8        | 5.2    | 3.3        | 5.2    | 3.4        | 5.2    | 3.5        | 5.3   | 3.5        | 5.3   | 3.7        | 5.5    | 3.8        | 5.3    |
| Consumer loans             | 2.8        | 5.3    | 2.9        | 5.4    | 3.1        | 5.8    | 2.6        | 4.2    | 2.7        | 4.2    | 3.0        | 4.4   | 3.1        | 4.7   | 3.2        | 4.7    | 3.4        | 4.7    |
| Agricultural activity      | 4.1        | 8.0    | 4.1        | 7.6    | 3.9        | 7.2    | 4.3        | 7.0    | 4.4        | 6.8    | 4.6        | 6.9   | 4.5        | 6.9   | 4.6        | 6.9    | 4.8        | 6.7    |
| Other activities           | 5.5        | 10.7   | 5.5        | 10.2   | 5.9        | 10.9   | 8.2        | 13.2   | 8.9        | 13.7   | 8.6        | 12.9  | 9.1        | 13.8  | 9.1        | 13.6   | 9.0        | 12.6   |
| Housing construction       | 15.5       | 29.9   | 16.9       | 31.3   | 16.1       | 30.0   | 18.0       | 28.9   | 19.3       | 29.6   | 19.9       | 29.8  | 18.8       | 28.6  | 18.7       | 28.0   | 21.1       | 29.4   |
| Auto purchase loans        |            |        |            |        |            |        | 0.7        | 1.2    | 0.9        | 1.3    | 0.9        | 1.3   | 0.8        | 1.3   | 0.8        | 1.3    | 0.9        | 1.2    |
| Other                      | 5.4        | 10.5   | 6.1        | 11.2   | 6.3        | 11.8   | 8.0        | 12.9   | 7.5        | 11.6   | 6.5        | 9.8   | 6.4        | 9.7   | 6.7        | 10.0   | 7.5        | 10.5   |
| TOTAL Natural persons      | 51.8       | 100.0  | 54.1       | 100.0  | 53.5       | 100.0  | 62.1       | 100.0  | 65.1       | 100.0  | 66.7       | 100.0 | 65.8       | 100.0 | 66.9       | 100.0  | 71.7       | 100.0  |

Table A.11 – Non-performing loans for the entire banking sector

(other enterprises and sector of natural persons, gross NPL indicator)

| •   |        |        | -      |        |        |        |        |        |
|---|--------|--------|--------|--------|--------|--------|--------|--------|
|   | 31 Dec | 31 Dec | 31 Mar | 30 Jun | 30 Sep | 31 Dec | 31 Mar | 30 Jun |
| _   | 2010   | 2011   | 2012   | 2012   | 2012   | 2012   | 2013   | 2013   |
| Financial sector  | 12.2%  | 7.6%   | 9.2%   | 10.9%  | 13.2%  | 12.9%  | 13.1%  | 13.9%  |
| Public enterprises  | 0.3%   | 0.9%   | 6.2%   | 0.8%   | 0.9%   | 0.1%   | 0.1%   | 0.0%   |
| Other enterprises   | 21.8%  | 24.6%  | 24.3%  | 23.5%  | 23.7%  | 21.2%  | 23.1%  | 23.6%  |
| Agricul. Forestry and fishing                                   |        | 29.8%  | 29.7%  | 23.0%  | 21.6%  | 17.2%  | 17.8%  | 16.7%  |
| Mining. quarrying and manufacturing *                           |        | 24.5%  | 24.2%  | 23.5%  | 23.6%  | 18.5%  | 22.7%  | 22.3%  |
| Electricity supply**  |        | 3.1%   | 16.8%  | 9.3%   | 3.8%   | 3.7%   | 1.7%   | 1.2%   |
| Construction  |        | 26.7%  | 32.4%  | 38.5%  | 42.4%  | 45.1%  | 46.6%  | 47.1%  |
| Wholesale and retail trade***                                   |        | 22.5%  | 21.8%  | 19.6%  | 18.2%  | 17.5%  | 19.0%  | 20.9%  |
| Transportation and storage****                                  |        | 14.2%  | 11.2%  | 10.0%  | 10.2%  | 8.5%   | 9.5%   | 10.9%  |
| Real estate activities*****                                     |        | 38.3%  | 37.0%  | 36.9%  | 40.6%  | 37.4%  | 34.9%  | 33.4%  |
| Related companies subject to consolidation                      |        | 32.1%  | 3.1%   | 2.4%   | 3.4%   | 3.0%   | 1.8%   | 1.4%   |
| Related companies that are not subject to consolidation         |        | 98.9%  | 100.0% | 25.8%  | 93.7%  | 100.0% | 100.0% | 100.0% |
| Entrepreneurs   | 21.1%  | 25.1%  | 27.1%  | 27.2%  | 28.0%  | 28.0%  | 27.5%  | 28.1%  |
| Public sector   | 0.9%   | 1.5%   | 1.3%   | 1.0%   | 0.9%   | 0.5%   | 0.6%   | 1.3%   |
| Household sector  | 7.9%   | 7.9%   | 8.3%   | 8.4%   | 8.6%   | 8.5%   | 8.7%   | 9.2%   |
| Foreign entities  | 8.0%   | 8.1%   | 9.8%   | 4.3%   | 4.5%   | 8.6%   | 8.4%   | 6.1%   |
| Private households with employed persons and registered farmers | 14.9%  | 13.7%  | 15.1%  | 13.3%  | 14.2%  | 14.7%  | 14.9%  | 14.5%  |
| Other clients   | 79.9%  | 89.0%  | 92.8%  | 92.1%  | 93.5%  | 93.6%  | 93.9%  | 94.0%  |
| TOTAL Non-performing loans                                      | 16.9%  | 19.0%  | 20.4%  | 19.5%  | 19.9%  | 18.6%  | 19.9%  | 19.9%  |

<sup>\*</sup> water supply, sewerage, waste management and remediation

<sup>\*\*\*\*\*</sup> professional, scientific and technical activities, administrative and support service activities, arts, entertainment and recreation, other services

|                            | 31 Dec<br>2010 | 31 Dec<br>2011 | 31 Mar<br>2012 | 30 Jun<br>2012 | 30 Sep<br>2012 | 31 Dec<br>2012 | 31 Mar<br>2013 | 30 Jun<br>2013 |
|----------------------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|
| Cash loans                 | 9.3%           | 8.8%           | 9.5%           | 9.8%           | 10.6%          | 10.6%          | 10.7%          | 10.8%          |
| Credit cards               | 10.8%          | 10.8%          | 11.6%          | 11.7%          | 12.1%          | 11.7%          | 12.5%          | 12.8%          |
| Current account overdrafts | 14.9%          | 13.8%          | 14.1%          | 14.0%          | 13.7%          | 14.1%          | 14.0%          | 14.1%          |
| Consumer loans             | 6.4%           | 7.0%           | 12.6%          | 12.9%          | 15.1%          | 17.8%          | 19.6%          | 21.9%          |
| Agricultural activity      | 14.6%          | 13.5%          | 14.5%          | 13.1%          | 14.0%          | 14.6%          | 14.7%          | 14.5%          |
| Other activities           | 20.4%          | 25.9%          | 25.3%          | 19.6%          | 26.5%          | 27.4%          | 27.1%          | 27.4%          |
| Housing construction       | 5.5%           | 5.8%           | 6.1%           | 6.2%           | 6.4%           | 6.1%           | 6.1%           | 6.7%           |
| Auto purchase loans        |                |                | 3.3%           | 3.8%           | 4.1%           | 4.3%           | 4.6%           | 4.7%           |
| Other                      | 24.1%          | 23.6%          | 24.7%          | 35.1%          | 18.9%          | 18.6%          | 18.8%          | 19.8%          |
| TOTAL Natural persons      | 8.8%           | 9.1%           | 9.9%           | 9.9%           | 10.1%          | 10.1%          | 10.3%          | 10.7%          |

<sup>\*\*</sup> gas, steam and air-conditioning supply

<sup>\*\*\*</sup> repair of motor vehicles and motorcycles

<sup>\*\*\*\*</sup> accommodation and food service activities, information and communications

 $Table \ A.12-Classified \ assets \ of \ the \ Serbian \ banking \ sector$ 

|                                | 31 Dec  | 2011  | 31 Mar  | 2012  | 30 Jun  | 2012  | 30 Sep  | 2012  | 31 Dec  | 2012  | 31 Mar  | 2013  | 30 Jun  | 2013 |
|--------------------------------|---------|-------|---------|-------|---------|-------|---------|-------|---------|-------|---------|-------|---------|------|
|                                | RSD bln | %     | RSD bln | %    |
| Balance sheet assets           |         |       |         |       |         |       |         |       |         |       |         |       |         |      |
| Α                              | 887.5   | 47.0  | 906.1   | 45.6  | 983.2   | 46.6  | 973.0   | 45.0  | 1,051.6 | 49.7  | 1,007.0 | 48.5  | 1,010.9 | 48.  |
| В                              | 369.1   | 19.5  | 387.8   | 19.5  | 417.8   | 19.8  | 466.6   | 21.6  | 420.0   | 19.8  | 396.5   | 19.1  | 370.6   | 17.  |
| С                              | 172.6   | 9.1   | 189.5   | 9.5   | 205.7   | 9.7   | 204.1   | 9.4   | 178.7   | 8.4   | 185.4   | 8.9   | 193.2   | 9.   |
| D                              | 111.6   | 5.9   | 115.6   | 5.8   | 100.5   | 4.8   | 99.3    | 4.6   | 88.2    | 4.2   | 109.7   | 5.3   | 119.9   | 5.   |
| E                              | 349.2   | 18.5  | 389.2   | 19.6  | 404.8   | 19.2  | 417.9   | 19.3  | 379.8   | 17.9  | 378.5   | 18.2  | 371.08  | 18.  |
| TOTAL                          | 1,889.9 | 100.0 | 1,988.2 | 100.0 | 2,111.9 | 100.0 | 2,160.9 | 100.0 | 2,118.3 | 100.0 | 2,077.1 | 100.0 | 2,065.7 | 100. |
| D and E (as % of total assets) | 24.4    |       | 25.4    |       | 23.9    |       | 23.9    |       | 22.1    |       | 23.5    |       | 23.8    |      |
| Off-balance sheet assets       |         |       |         |       |         |       |         |       |         |       |         |       |         |      |
| Α                              | 273.4   | 45.3  | 291.6   | 46.6  | 293.0   | 46.2  | 283.1   | 47.5  | 275.1   | 49.7  | 277.5   | 52.1  | 283.2   | 54.  |
| В                              | 198.9   | 32.9  | 202.5   | 32.4  | 203.6   | 32.1  | 190.9   | 32.0  | 174.5   | 31.5  | 160.7   | 30.2  | 150.5   | 28.  |
| С                              | 73.6    | 12.2  | 70.1    | 11.2  | 81.9    | 12.9  | 77.7    | 13.0  | 56.4    | 10.2  | 49.7    | 9.3   | 58.4    | 11.  |
| D                              | 44.0    | 7.3   | 47.6    | 7.6   | 42.1    | 6.6   | 28.1    | 4.7   | 32.8    | 5.9   | 29.9    | 5.6   | 18.0    | 3.   |
| E                              | 14.3    | 2.4   | 14.0    | 2.2   | 14.3    | 2.2   | 16.6    | 2.8   | 14.7    | 2.7   | 14.7    | 2.8   | 13.11   | 2.   |
| TOTAL                          | 604.2   | 100.  | 625.8   | 100.  | 634.9   | 100.0 | 596.4   | 100.0 | 553.5   | 100.0 | 532.5   | 100.0 | 523.2   | 100. |
| D and E (as % of total assets) | 9.6     | -     | 9.8     | -     | 8.9     |       | 7.5     |       | 8.6     |       | 8.4     |       | 5.9     |      |
| TOTAL Balance and off-balance  |         |       |         |       |         |       |         |       |         |       |         |       |         |      |
| A                              | 1,160.9 | 46.5  | 1,197.8 | 45.8  | 1,276.2 | 46.5  | 1,256.2 | 45.6  | 1,326.7 | 49.7  | 1,284.5 | 49.2  | 1,294.1 | 50.  |
| В                              | 568.0   | 22.8  | 590.3   | 22.6  | 621.4   | 22.6  | 657.5   | 23.8  | 594.5   | 22.2  | 557.2   | 21.4  | 521.1   | 20.  |
| С                              | 246.2   | 9.9   | 259.6   | 9.9   | 287.6   | 10.5  | 281.8   | 10.2  | 235.1   | 8.8   | 235.1   | 9.0   | 251.6   | 9.   |
| D                              | 155.6   | 6.2   | 163.2   | 6.2   | 142.6   | 5.2   | 127.4   | 4.6   | 121.0   | 4.5   | 139.6   | 5.3   | 137.8   | 5.   |
| Е                              | 363.5   | 14.6  | 403.2   | 15.4  | 419.0   | 15.3  | 434.5   | 15.8  | 394.5   | 14.8  | 393.2   | 15.1  | 384.19  | 14.  |
| TOTAL                          | 2,494.1 | 100.0 | 2,613.9 | 100.0 | 2,746.8 | 100.0 | 2,757.3 | 100.0 | 2,671.8 | 100.0 | 2,609.6 | 100.0 | 2,588.9 | 100  |
| D and E (as % of total assets) | 20.8    |       | 21.7    |       | 20.4    |       | 20.4    |       | 19.3    |       | 20.4    |       | 20.2    |      |

Table A.13 – Serbia's banking sector liquidity

|            | Liquidity ratio | Loans/Deposits (in %) |
|------------|-----------------|-----------------------|
| 31/12/2009 | 1.86            | 124.8                 |
| 31/01/2010 | 1.98            | 127.5                 |
| 28/02/2010 | 2.02            | 127.1                 |
| 31/03/2010 | 2.13            | 128.3                 |
| 30/04/2010 | 2.01            | 129.6                 |
| 31/05/2010 | 1.95            | 127.7                 |
| 30/06/2010 | 1.94            | 128.5                 |
| 31/07/2010 | 1.96            | 124.9                 |
| 31/08/2010 | 1.92            | 124.2                 |
| 30/09/2010 | 1.96            | 123.8                 |
| 31/10/2010 | 1.50            | 125.4                 |
| 30/11/2010 | 1.82            | 122.1                 |
| 31/12/2010 | 1.96            | 125.9                 |
| 31/01/2011 | 1.90            | 127.9                 |
| 28/02/2011 | 1.94            | 127.6                 |
| 31/03/2011 | 1.96            | 129.6                 |
| 30/04/2011 | 1.99            | 129.5                 |
| 31/05/2011 | 2.05            | 131.1                 |
| 30/06/2011 | 2.08            | 130.2                 |
| 31/07/2011 | 2.14            | 127.0                 |
| 31/08/2011 | 2.08            | 127.7                 |
| 30/09/2011 | 2.11            | 126.9                 |
| 31/10/2011 | 1.53            | 125.6                 |
| 30/11/2011 | 1.94            | 125.9                 |
| 31/12/2011 | 2.17            | 127.0                 |
| 31/01/2012 | 2.17            | 132.1                 |
| 29/02/2012 | 2.14            | 131.7                 |
| 31/03/2012 | 2.23            | 133.6                 |
| 30/04/2012 | 2.03            | 128.9                 |
| 31/05/2012 | 2.14            | 126.9                 |
| 30/06/2012 | 2.17            | 120.8                 |
| 31/07/2012 | 2.10            | 122.0                 |
| 31/08/2012 | 2.02            | 122.1                 |
| 30/09/2012 | 2.10            | 122.6                 |
| 31/10/2012 | 1.52            | 121.8                 |
| 30/11/2012 | 1.82            | 119.4                 |
| 31/12/2012 | 2.08            | 119.9                 |
| 31/01/2013 | 2.24            | 121.4                 |
| 28/02/2013 | 2.40            | 120.6                 |
| 31/03/2013 | 2.44            | 120.5                 |
| 30/04/2013 | 2.42            | 120.5                 |
| 31/05/2013 | 2.39            | 117.6                 |
| 30/06/2013 | 2.51            | 118.1                 |

Table A.14 – Bank deposits by sector

|  | 31 Dec  | 2011  | 31 Dec  | 2012  | 30 Jui  | n 2013 |
|--|---------|-------|---------|-------|---------|--------|
|  | RSD bln | %     | RSD bln | %     | RSD bln | %      |
| Finance and insurance sector                 | 78.7    | 5.2   | 74.0    | 4.4   | 70.2    | 4.1    |
| Corporate sector                             | 415.3   | 27.2  | 424.9   | 25.0  | 421.9   | 24.8   |
| Public enterprises                           | 55.5    | 3.6   | 49.6    | 2.9   | 62.8    | 3.7    |
| Other enterprises                            | 359.8   | 23.6  | 375.3   | 22.1  | 359.1   | 21.1   |
| Entrepreneurs                                | 13.3    | 0.9   | 14.1    | 0.8   | 14.4    | 8.0    |
| Public sector                                | 17.6    | 1.2   | 20.2    | 1.2   | 29.3    | 1.7    |
| Households                                   | 837.6   | 54.9  | 969.9   | 57.1  | 989.9   | 58.2   |
| Foreign entities                             | 98.0    | 6.4   | 130.9   | 7.7   | 107.8   | 6.3    |
| Private households with employed persons and | 3.9     | 0.3   | 4.3     | 0.3   | 2.6     | 0.2    |
| registered farmers<br>Other clients          | 61.7    | 4.0   | 60.2    | 3.5   | 63.5    | 3.7    |
| TOTAL Sector deposits                        | 1,526.1 | 100.0 | 1,698.5 | 100.0 | 1,699.7 | 100.0  |

Table A.15 – Currency composition of bank deposits

|   | 31 Dec 2 | 011   | 31 Dec 2 | 012   | 30 Jun 2 | 2013  |
|---|----------|-------|----------|-------|----------|-------|
|   | RSD bln  | %     | RSD bln  | %     | RSD bln  | %     |
| Dinars*                                   | 370.5    | 24.3  | 380.6    | 22.4  | 399.7    | 23.5  |
| EUR                                       | 1,043.3  | 68.4  | 1,204.1  | 70.9  | 1,185.2  | 69.7  |
| USD                                       | 66.3     | 4.3   | 64.0     | 3.8   | 68.5     | 4.0   |
| JPY                                       | 0.0      | 0.0   | 0.0      | 0.0   | 0.0      | 0.0   |
| CHF                                       | 28.2     | 1.8   | 33.6     | 2.0   | 29.7     | 1.7   |
| Retail price growth                       | 0.0      | 0.0   | 0.0      | 0.0   | 0.0      | 0.0   |
| Other currencies                          | 5.7      | 0.4   | 7.3      | 0.4   | 7.8      | 0.5   |
| Limited foreign currency clause (one-way) | 12.1     | 0.8   | 8.6      | 0.5   | 8.6      | 0.5   |
| Other contracted safeguards               | 0.0      | 0.0   | 0.3      | 0.0   | 0.0      | 0.0   |
| TOTAL                                     | 1,526.1  | 100.0 | 1,698.5  | 100.0 | 1,699.7  | 100.0 |

<sup>\*</sup> Without contracted safeguards and without currency structure

**Table A.16 – Maturity composition of bank deposits** 

|                       | 31 Dec 2011 |       | 31 Dec  | 2012  | 30 Jun 2013 |       |  |
|-----------------------|-------------|-------|---------|-------|-------------|-------|--|
|                       | RSD bln     | %     | RSD bln | %     | RSD<br>bln  | %     |  |
| Deposits due          | 21.0        | 1.4   | 21.8    | 1.3   | 20.5        | 1.2   |  |
| No set term           | 120.4       | 7.9   | 138.3   | 8.1   | 147.0       | 8.7   |  |
| Up to 14 days         | 111.6       | 7.3   | 118.2   | 7.0   | 107.0       | 6.3   |  |
| 15 to 30 days         | 83.0        | 5.4   | 104.8   | 6.2   | 85.7        | 5.0   |  |
| 1 to 3 months         | 224.6       | 14.7  | 197.9   | 11.7  | 187.5       | 11.0  |  |
| 3 to 6 months         | 176.8       | 11.6  | 176.8   | 10.4  | 379.9       | 22.4  |  |
| 6 to 12 months        | 327.8       | 21.5  | 384.6   | 22.6  | 203.4       | 12.0  |  |
| 1 to 2 years          | 53.3        | 3.5   | 88.6    | 5.2   | 62.7        | 3.7   |  |
| 2 to 5 years          | 29.8        | 2.0   | 45.2    | 2.7   | 47.2        | 2.8   |  |
| Over 5 years          | 6.1         | 0.4   | 5.7     | 0.3   | 7.2         | 0.4   |  |
| No remaining maturity | 371.6       | 24.3  | 416.6   | 24.5  | 451.7       | 26.6  |  |
| TOTAL                 | 1,526.1     | 100.0 | 1,698.5 | 100.0 | 1,699.7     | 100.0 |  |

Table A.17 – Capital adequacy of the Serbian banking sector (in RSD bln)

|  | 31 Dec | 31 Mar | 30 Jun | 30 Sep | 31 Dec | 31 Mar | 30 Jun         |
|--|--------|--------|--------|--------|--------|--------|----------------|
| Core conital   | 2011   | 2012   | 2012   | 2012   | 2012   | 2013   | 2013           |
| Core capital   | 444.9  | 393.1  | 404.4  | 398.7  | 445.9  | 403.2  | 397.8<br>328.2 |
| Core capital (after deductions)                                      | 305.2  | 281.7  | 286.3  | 280.0  | 334.4  | 332.3  | 320.2          |
| Supplementary capital I  | 73.8   | 67.7   | 69.8   | 68.5   | 62.8   | 58.6   | 57.5           |
| Supplementary capital I  | 17.2   | 17.7   | 16.6   | 14.7   | 15.7   | 20.8   | 20.2           |
| (after deductions) Deductions from capital                           | 196.2  | 161.4  | 171.3  | 172.4  | 158.6  | 108.7  | 106.9          |
| TOTAL Regulatory   | 322.4  | 299.4  | 302.9  | 294.7  | 350.1  | 353.1  | 348.4          |
| capital  |        |        |        |        |        |        |                |
| TOTAL Capital  | 202.4  | 207.8  | 211.3  | 215.7  | 211.4  | 207.5  | 206.7          |
| requirements   | 202.4  | 207.0  | 211.5  | 213.7  | 211.4  | 201.5  | 200.7          |
| Credit risk,<br>counterparty risk and<br>settlement/delivery<br>risk | 175.2  | 180.5  | 185.4  | 189.4  | 184.9  | 180.5  | 179.4          |
| Foreign exchange risk  | 3.8    | 2.8    | 2.2    | 2.6    | 2.2    | 2.3    | 1.8            |
| Price risk<br>(debt securities)                                      | 0.7    | 0.8    | 0.7    | 0.6    | 8.0    | 0.5    | 1.6            |
| Price risk (equity securities)                                       | 0.0    | 0.0    | 0.0    | 0.0    | 0.0    | 0.0    | 0.0            |
| Operational risk   | 22.7   | 23.6   | 23.0   | 23.1   | 23.5   | 24.2   | 23.9           |
| Capital adequacy ratio   | 19.11  | 17.28  | 17.20  | 16.40  | 19.87  | 20.42  | 20.23          |

Table A.18 – Income statement of the Serbian banking sector (in RSD bln)

|  | 31 Dec   | 31 Dec   | 30 Jun   |
|--|----------|----------|----------|
|  | 2011     | 2012     | 2013     |
| Net interest gain (loss)   | 118.68   | 117.07   | 58.45    |
| Interest income  | 201.23   | 200.68   | 99.13    |
| Interest expense   | (82.55)  | (83.61)  | (40.68)  |
| Net fees and commissions gain (loss)   | 35.33    | 35.54    | 17.03    |
| Fees and commissions income  | 46.79    | 48.24    | 23.15    |
| Fees and commissions expenses  | (11.46)  | (12.70)  | (6.12)   |
| Net gain (loss) from sale of securities  | 0.20     | 0.54     | 0.10     |
| Gain from sale of securities   | 0.30     | 0.57     | 0.11     |
| Loss from sale of securities   | (0.10)   | (0.03)   | (0.01)   |
| Net gain (loss) from equity sales  | (0.02)   | 0.03     | 0.00     |
| Net gain (loss) from sale of other investments   | (0.75)   | 0.10     | 0.06     |
| Net gain (loss) from exchange rate differences   | 9.17     | (76.18)  | 1.10     |
| Income from exchange rate differences  | 654.47   | 686.59   | 276.00   |
| Expenses from exchange rate differences  | (645.30) | (762.77) | (274.90) |
| Dividends and equities income  | 0.16     | 0.03     | 0.03     |
| Other operating income   | 4.26     | 3.32     | 1.57     |
| Net income from (expense for) indirect write-offs of loans, investments and provisions | (61.68)  | (45.65)  | (15.74)  |
| Income from indirect write-offs of loans, investments and provisions                   | 135.09   | 81.34    | 46.96    |
| Expenses for indirect write-offs of loans, investments and                             | (196.77) | (126.99) | (62.70)  |
| Other operating expenses   | (101.89) | (111.84) | (51.36)  |
| Payroll costs, wage allowances and other personal expenses                             | (42.65)  | (42.81)  | (20.86)  |
| Net income from (expense for) change in value of assets and liabilities                | (2.21)   | 88.69    | 4.68     |
| Income from change in value of assets and liabilities                                  | 244.75   | 259.73   | 101.13   |
| Expenses for change in value of assets and liabilities                                 | (246.96) | (171.04) | (96.45)  |
| Profit (loss) from regular operations  | 1.25     | 11.65    | 15.91    |
| Net (profit) loss from discontinued operations   | -        | -        | -        |
| Pre-tax profit (loss) of the period  | 1.25     | 11.65    | 15.91    |

Table A.19 – Profitability indicators of the Serbian banking sector

|   | 31 Dec 2011 | 31 Dec 2012 | 30 Jun 2013 |
|---|-------------|-------------|-------------|
| Average weighted interest receivable <sup>1</sup>       | 10.3%       | 9.6%        | 8.9%        |
| Average weighted interest payable <sup>2</sup>          | 4.4%        | 4.2%        | 3.9%        |
| Spread <sup>3</sup>                                     | 5.9%        | 5.4%        | 5.0%        |
| NIM (% of average interest-bearing assets) <sup>4</sup> | 6.1%        | 5.6%        | 5.2%        |
| NIMA (% of average total assets) <sup>5</sup>           | 4.6%        | 4.3%        | 4.1%        |
| Net interest income / Operating expenses                | 118.3%      | 114.0%      | 117.3%      |
| Net interest and fees income / Operating expenses       | 153.5%      | 148.7%      | 151.5%      |
| Cost to Income <sup>6</sup>                             | 65.2%       | 67.3%       | 66.0%       |
| ROE <sup>7</sup>  | 0.24%       | 2.05%       | 5.34%       |
| ROE excluding one/two banks <sup>10</sup>               | 6.04%       | 4.65%       |             |
| ROA <sup>8</sup>  | 0.05%       | 0.43%       | 1.11%       |
| ROA excluding one/two banks <sup>10</sup>               | 1.23%       | 0.97%       |             |
| Leverage <sup>9</sup>                                   | 20.2        | 20.5        | 21.0        |

<sup>&</sup>lt;sup>1</sup> Interest income/Average interest-bearing assets

<sup>&</sup>lt;sup>2</sup> Interest expense/Average interest-bearing liabilities

<sup>&</sup>lt;sup>3</sup> Average weighted interest receivable – Average weighted interest payable

<sup>&</sup>lt;sup>4</sup> Net interest income/Average interest-bearing assets

<sup>&</sup>lt;sup>5</sup> Net interest income/Average total assets

<sup>&</sup>lt;sup>6</sup> Operating expenses/Net interest, fees and commissions income

<sup>&</sup>lt;sup>7</sup> Pre-tax profit/Average total capital

<sup>&</sup>lt;sup>8</sup> Pre-tax profit/Average total assets

<sup>9</sup> Total capital / total assets

<sup>&</sup>lt;sup>10</sup> Without Agrobanka 31 December 2011 and without Razvojna banka Vojvodine 31 December 2012

Table A.20 – Growth rates for selected balance sheet and income statement categories (%)

|   | 31 Dec 2011 | 31 Dec 2012 | 30 Jun 2013  |
|---|-------------|-------------|--------------|
| Income statement (y-o-y growth rates)                           |             |             |              |
| Net interest gain   | 9.5         | (1.4)       | 2.4          |
| Interest income   | 12.0        | (0.3)       | 0.2          |
| Interest expense  | 15.8        | 1.3         | (2.7)        |
| Net fees and commissions gain                                   | 7.1         | 0.6         | (1.4)        |
| Fees and commissions income                                     | 9.0         | 3.1         | 0.1          |
| Fees and commissions expenses                                   | 15.2        | 10.8        | 4.4          |
| Net income from interest, fees and commissions                  | 8.9         | (0.9)       | 1.5          |
| Operational expenses  | 1.7         | 2.9         | 0.3          |
| Net credit losses   | 86.2        | (14.8)      | (26.8)       |
| Pre-tax profit  | (95.1)      | 830.5       | 58.8         |
| Balance sheet (y-o-y growth rates)                              | 31 Dec 2011 | 31 Dec 2012 | 30 Jun 2013* |
| Total balance sheet assets                                      | 4.6         | 8.7         | 0.1          |
| Total interest-bearing assets                                   | 3.0         | 12.7        | 1.0          |
| TOTAL Lending   | 8.9         | 4.8         | (0.5)        |
| Financial and insurance sector                                  | 120.2       | (50.9)      | 44.8         |
| Corporate sector  | 1.8         | 12.1        | (4.0)        |
| Public enterprises  | 43.4        | 7.2         | (0.1)        |
| Other enterprises   | (1.7)       | 12.7        | (4.5)        |
| Households  | 6.6         | 8.0         | 1.9          |
| Housing construction  | 7.3         | 12.5        | 1.0          |
| Public sector   | 9.6         | (9.6)       | (11.4)       |
| Republic of Serbia  | (1.1)       | (15.3)      | (15.1)       |
| Local government  | 33.7        | (0.3)       | (6.3)        |
| Foreign entities  | (7.7)       | 22.8        | (12.3)       |
| Foreign banks   | 23.6        | (20.8)      | 84.3         |
| Other   | 9.3         | 15.7        | (1.8)        |
| Total interest-bearing liabilities                              | 3.4         | 9.8         | (0.3)        |
| Total deposits of the sector                                    | 1.4         | 11.3        | 0.1          |
| Financial and insurance sector                                  | _<br>(19.1) | (5.9)       | (5.2)        |
| Corporate sector  | 16.8        | 2.3         | (0.7)        |
| Public enterprises  | 12.4        | (10.5)      | 26.6         |
| Other enterprises   | 17.5        | 4.3         | (4.3)        |
| Entrepreneurs   | 13.4        | 6.0         | 2.3          |
| Public sector   | 25.0        | 14.8        | 44.6         |
| Households  | 7.5         | 15.8        | 2.1          |
| Foreign entities  | (47.5)      | 33.6        | (17.6)       |
| Private households with employed persons and registered farmers | 124.3       | 11.2        | (38.5)       |
| Other clients   | 5.2         | (2.6)       | 5.6          |
| Total balance sheet capital                                     | 9.6         | 8.3         | 2.2          |

Growth since the start of the year