

Stability as Imperative of Sustainable Growth

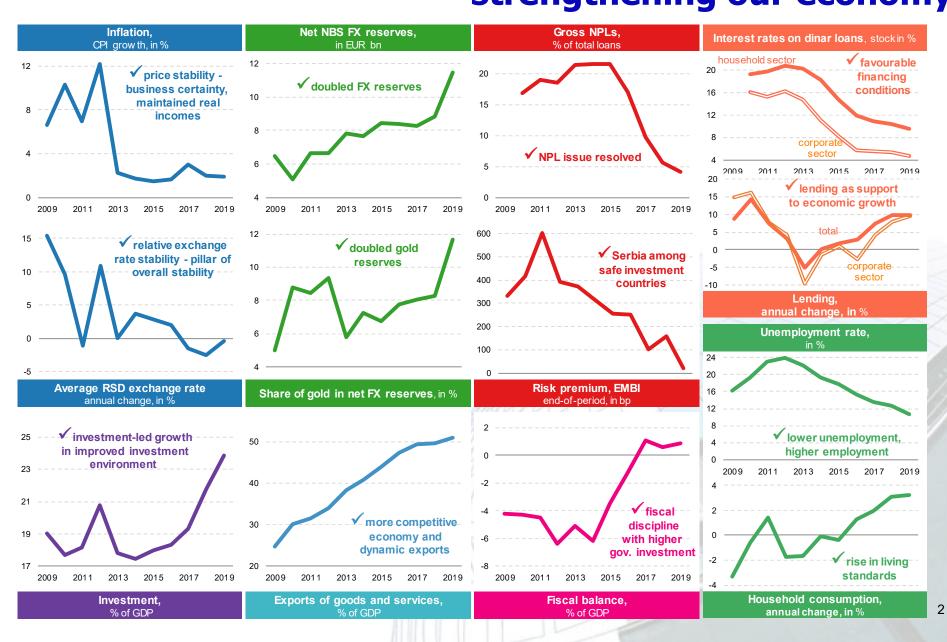
learn from the past, commit to the future

Dr Jorgovanka Tabaković, Governor of the National Bank of Serbia

Kopaonik Business Forum, March 2020



We adopted and implemented many measures strengthening our economy Народна банка Србије

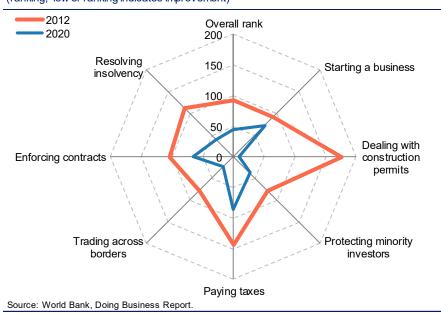




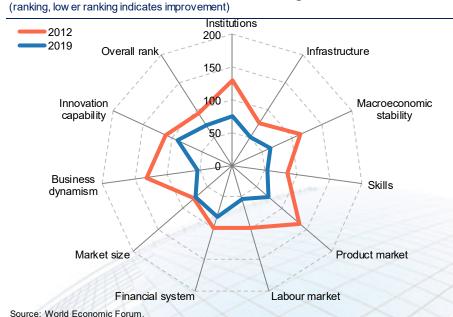
Structural competitiveness has been enhanced

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Business environment indicators according to Doing Business list (ranking, low er ranking indicates improvement)



Business environment indicators according to WEF



– A number of reform areas:

- □ labour market,
- ☐ financial sector,
- construction sector,
- □ tax administration.
- □ contract implementation and bankruptcy proceedings ...

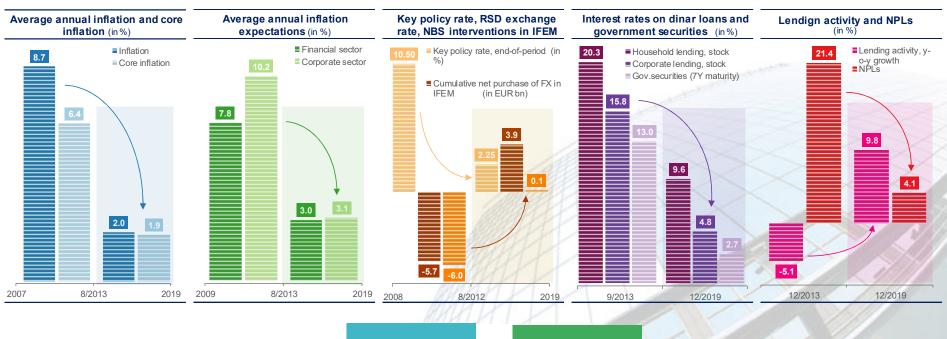
- ❖ The economy's structural competitiveness has been enhanced, macroeconomic environment improved. infrastructure is better, institutions are stronger ...
- ❖ A lot has been done, and reforms will continue in the period ahead.

... accompanied with robust growth in the number of issued construction permits, rise in private sector employment by around 20%, increase in the share of tax revenues in GDP, improved efficiency of VAT collection (c-efficiency), sharp fall in NPL ratio by around 80%...



NBS results are one of the pillars of stability of the overall business environment

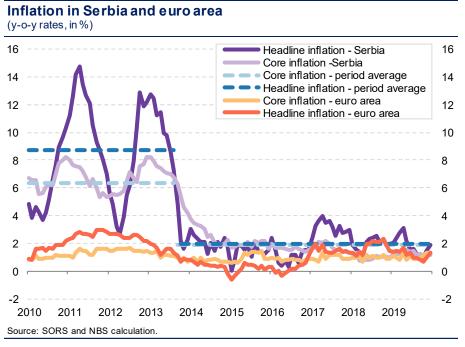


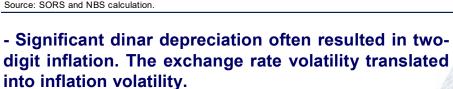




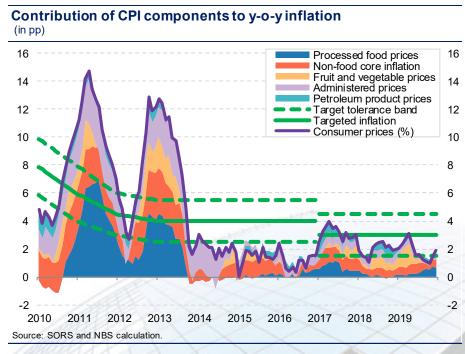


The NBS is keeping inflation low and stable for the seventh year in a row





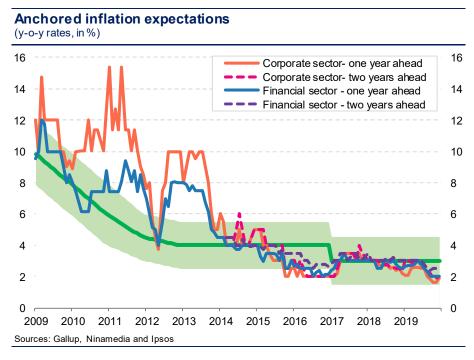
- Since October 2013, headline and core inflation in Serbia have averaged around 2%, which is one of the key pillars of macroeconomic stability.
- Inflationary pressures have been curbed on a durable basis, and for the first time inflation in Serbia is comparable to that in advanced economies.



- In 2019 as well, the NBS kept inflation at a low level 1.9% on average.
- When it comes to the volatile components of headline inflation, the pace of y-o-y inflation in 2019 was determined by the prices of unprocessed food (primarily vegetables) and the prices of petroleum products.
- Low inflationary pressures are also indicated by core inflation that averaged 1.3% in 2019.

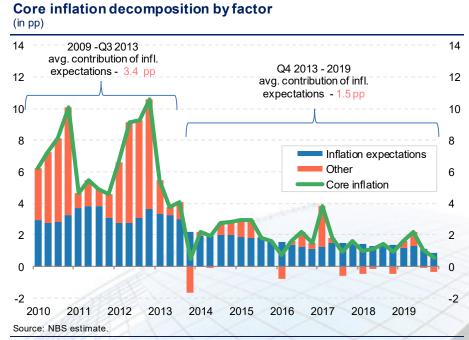


Price stability is buttressed by the anchored inflation expectations ...





- The achievement and preservation of price stability has anchored inflation expectations of corporates and banks, which have moved within the target tolerance band since 2014.
- Anchored inflation expectations are one of the important factors of bringing inflation down to the desired level.



- The achieved and preserved low inflation underlies the anchoring of expectations ⇔ anchored expectations facilitate the maintenance of low inflation.
- Keeping inflation expectations within the target tolerance band boosts the credibility of the NBS and paints the picture of economic agents' trust in the measures we take.
- Anchored inflation expectations boost the resilience of the domestic economy to shocks from the international environment.



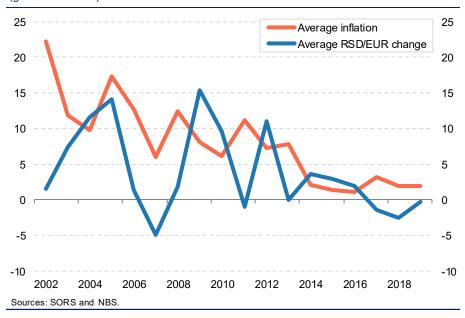
... and relative stability of the exchange rate of the dinar against the euro

in RSD

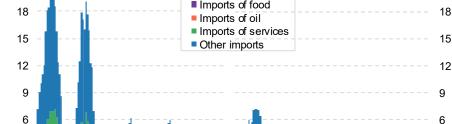
import prices (in pp)

2010 2012 2014 2016

Reduced exchange rate and inflation volatility (grow th rates in %)



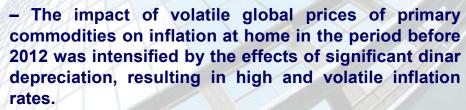
- In conditions of the inherited relatively high euroisation and high pass-through effect of the exchange rate on prices, putting inflation under control would not have been possible without the stabilisation of movements in the FX market.



in EUR

2016

Contribution of individual components to the y-o-y growth in



2010

2012 2014

2018

Sources: Destatis, FAO, Bloomberg, Eurostat, SORS and NBS calculation

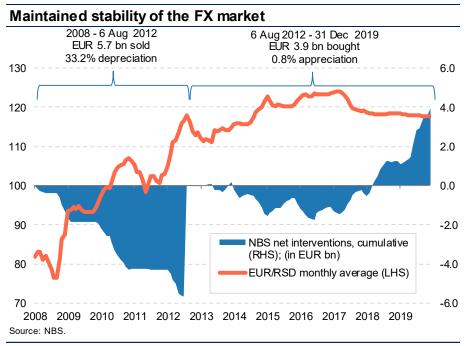
- Relative stability of the dinar exchange rate since 2013 reduced the volatility of import inflation, and thus its impact on the domestic inflation and inflation expectations.

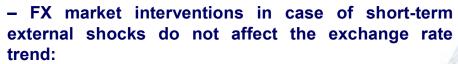


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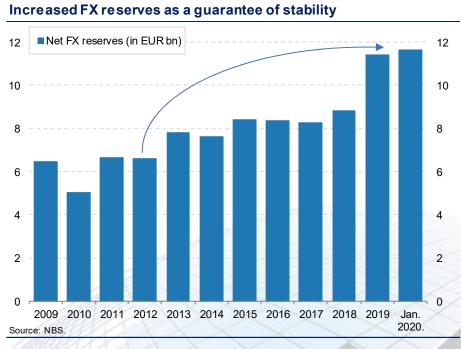


We respond to short-term external shocks without affecting the exchange rate





- from August 2012 until end-2019 we net <u>purchased</u> EUR 3.9 bn, with the dinar nominally appreciating 0.8%;
- in the period before that, the dinar lost 33.2% despite the <u>sale</u> of EUR 5.7 bn.
- Without NBS interventions (purchase of foreign currency) from April 2017, the dinar would have appreciated more significantly in real terms.

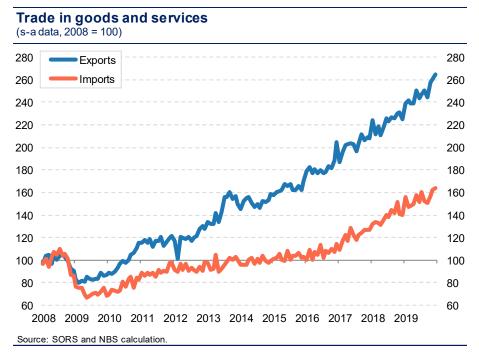


- Net FX reserves almost doubled from 2012.
- Gross and net FX reserves of the NBS (EUR 13.7 bn and EUR 11.64 bn at end-January 2020) reached new peaks, since 2000 when we started monitoring the data in this way.
- J.P. Morgan assessed the Serbian dinar as realistically valued, neither undervalued nor overvalued. The assessment is based on the model taking into account the real effective exchange rate, productivity, terms of trade, interest rate differences, indicators of external and fiscal balance ...



FX market stability predictability of business

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- By contributing to the predictability of the business climate, the relative stability of the exchange rate boosts investments, which are dominantly oriented towards tradable sectors, which in turn leads to a rise in export inflows and FX market stabilisation.
- Positive effects of the preserved stability in the FX market are best illustrated by data. In 2019 compared to 2012:
- the export of goods and services/GDP rose from 34% to 51%;
- export/import of goods and services increased from 67% to 84%.

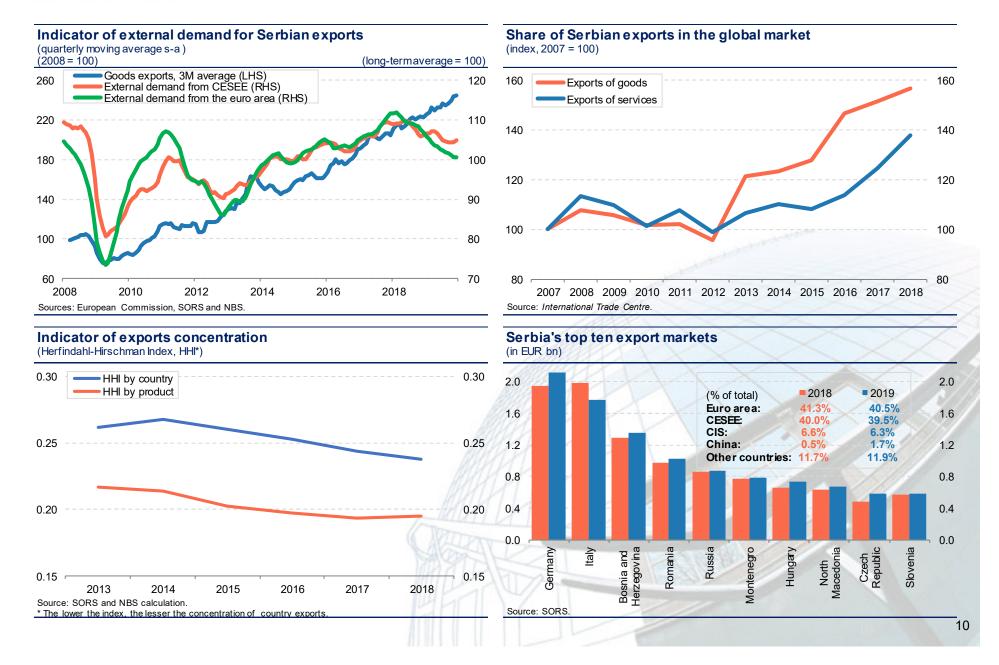


and investment climate ...

- Economic Sentiment Indicator for Serbia (ESI) produced by the European Commission also confirms continuous improvement of corporate expectations and economic environment in Serbia in general as of 2014.
- In the period from 2013, the export of goods and services has been rising at the average rate of about 11% annually.



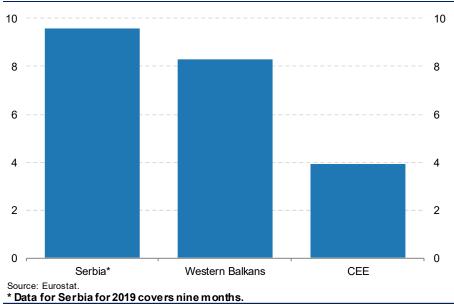
...underpin Serbia's robust exports ...



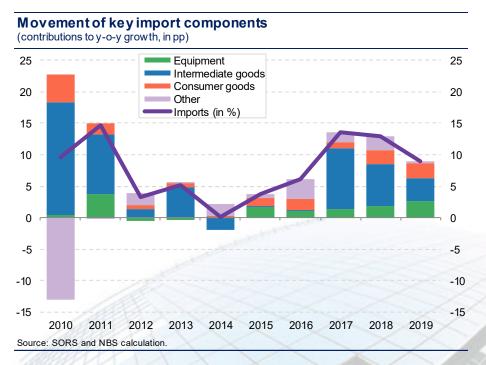


... accelerating their growth in 2019 compared to 2018 despite slackened global demand





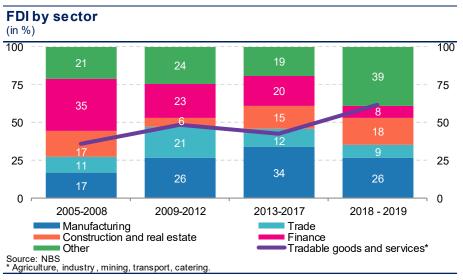
- Despite the euro area slowdown, the export of goods and services of Serbia accelerated in 2019 compared to 2018.
- Exports acceleration resulted from the activation of new investments, and from product and geographic diversification of exports. In addition to exports to euro area, exports to Central European countries, China, USA, UK, Turkey and other countries also recorded a rise.
- Expansion of export capacities and diversification are expected to bring exports share to 60% of GDP in the next few years.



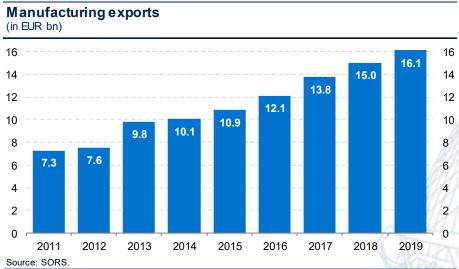
- Imports are also increasing, in line with the investment cycle and higher import of intermediate goods and equipment on that account (around three quarters of the rise in imports is attributable to these two categories), while the import of consumer goods rises in line with the rising living standard.



The rise in exports is supported by diversified **FDIs** in export-oriented sectors Народна банка Србије



- FDIs are oriented to tradable sectors, stimulating and expanding the export base.
- Financing relies on stable long-term sources, with the coverage of the current account deficit with net FDI inflows of around 140% for 5 years.





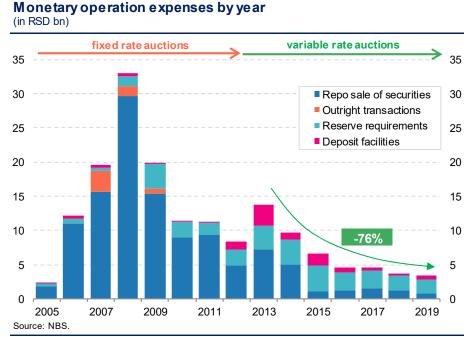


- In 2019 the export of services reached EUR 7.0 bn. The largest contribution came from ICT and business services, with tourist and transport services also recording robust growth.

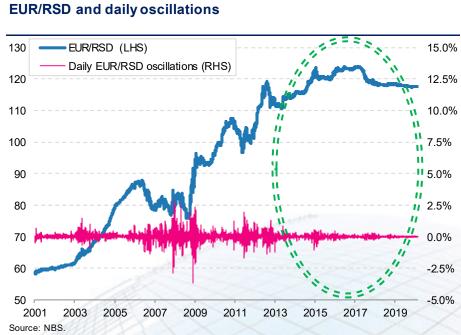


We changed the approach to monetary policy conduct

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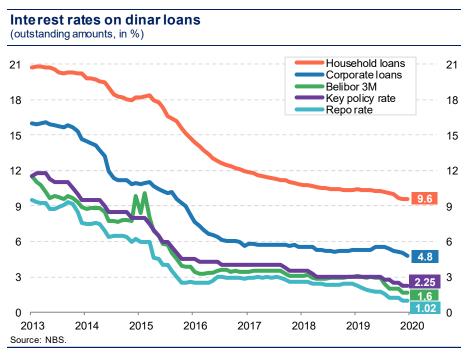
- As of 2013 expenses on account of monetary operations have been continuously falling due to:
- Decrease in the main interest rates (including the remuneration rate)
- · Change of approach to repo operations:
 - Repo auctions according to the model of multiple variable
 interest rate an additional channel was also introduced
 for responding to temporary shocks, to ensure the
 necessary monetary policy flexibility in periods of volatile
 capital flows.
 - 2. The decision of the NBS not to withdraw the entire offered liquidity surplus at repo auctions through the competitive bids effect, created favourable financing conditions in the loan market and led to higher private sector borrowing.

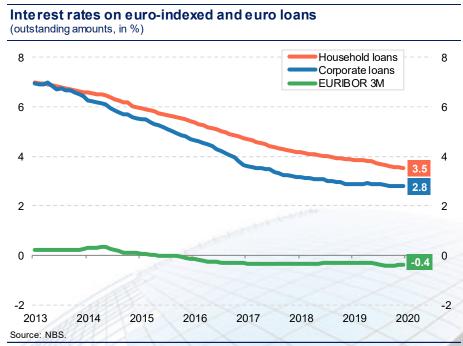


- Reduced daily exchange rate volatility induced a rise in relative exchange rate stability with a positive impact on:
- Achieving low and stable inflation,
- Certainty of the business environment,
- Halting NPL growth and creating room for solving the issue,
- Creating conditions for successful fiscal consolidation (as the rise in exchange rate and inflation as the costs of living was halted).



We have secured more favourable terms of financing...





Since May 2013:

- the key policy rate was cut by 9.5 pp to 2.25%, and, as at December 2019, interest rates on new dinar loans were cut:
- -by around 12.5 pp for corporates,
- -by around 11.5 pp for households.

Lower interest expenses increase disposable income, leading to the growth in credit and economic activity, higher investment and consumption, as well as rising employment.

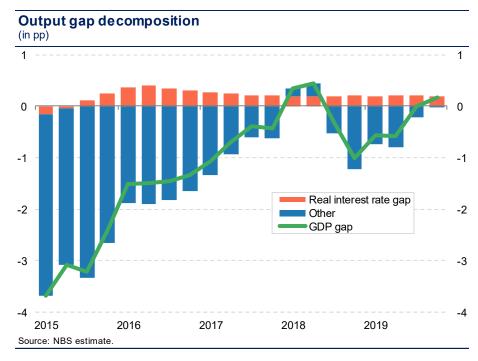
A decline in Serbia's risk premium and higher interbank competition, with low interest rates in the international financial market, brought about a fall in interest rates on new euro-indexed loans:

- -by 4.3 pp for corporates,
- -by over 4.2 pp for households.

This is one of the channels through which we have contributed to economic growth and to the gradual reduction of the negative output gap.



... and our monetary policy easing fully supported sustainable economic growth

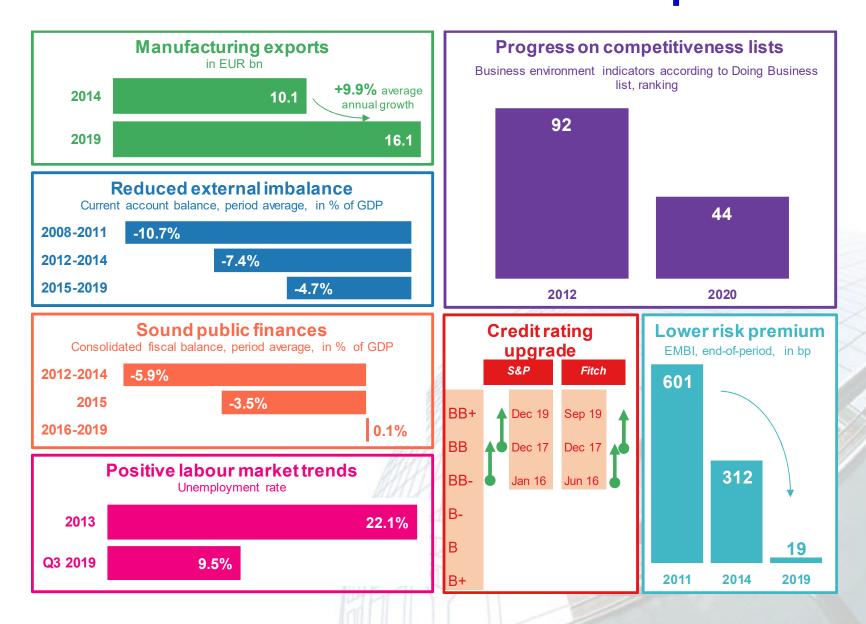




- NBS monetary policy easing since mid-2015 contributes to the closing of the negative output gap.
- Y-o-y growth in credit activity is among the highest in the region, and since mid-last year, it has been more oriented toward corporates, most notably SMEs and entrepreneurs.
- The structure of lending is conducive to sustainable economic growth a significant rise in investment loans to corporates and housing loans to households.



Sound economic policy and better prospects for the period ahead

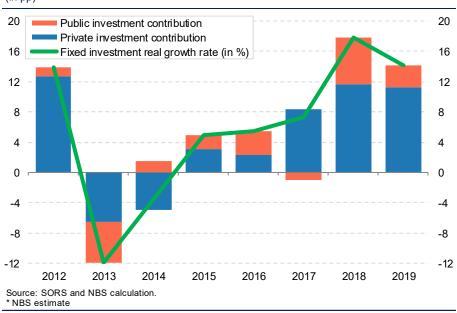


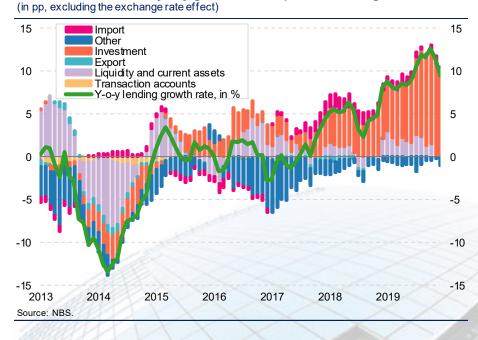


Increased share of investment in GDP is supported by investment lending

Contributions to the y-o-y growth in corporate lending





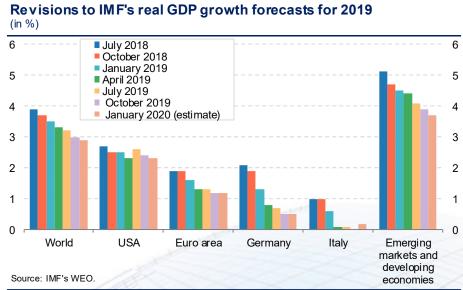


- As a result of five years of continuous growth -17.8% in 2018 and 14.2% in 2019 - the share of investment in real GDP is growing rapidly (at around 24% in 2019). Three quarters of growth during this period was driven by investments.
- Owing to positive trends in the labour market, private consumption is also growing, whereas its share in GDP is falling because its growth is slower than total GDP growth.
- We expect a similar growth structure in the coming years.

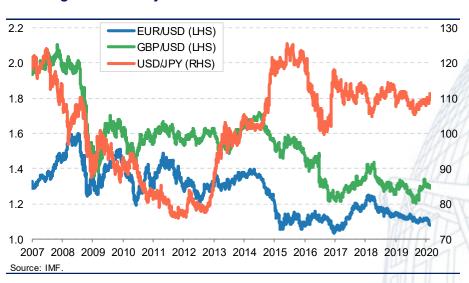
- Companies are increasingly relying on favourable financing conditions for investment growth, as evidenced by the rise in investment loans of 25% in the previous year, with the balance of these loans higher by RSD 115 bn than in 2018.
- At the level of the year, almost entire growth in lending activity was due to investment loans which, as far back as in 2015, emerged as one of the major sources for financing investment (over 45% share in total corporate loans).

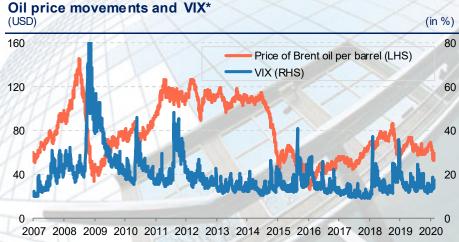
We continue to monitor closely movements in Hapozina Camea Coffine the international environment and to react....





Exchange rates of major world currencies



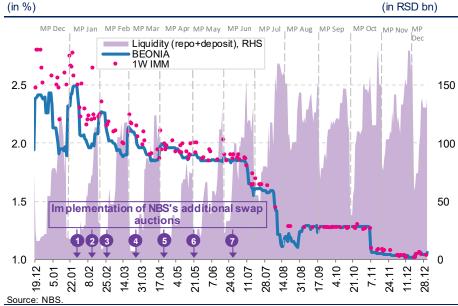


^{*} VIX (Chicago Board Options Exchange Market Volatility Index) measures implied volatility of the S&P 500 index; EM-VXY (J.P.Morgan emerging markets implied volatility index) measures aggregate volatility of emerging market currencies based on three-month forward options Source: Bloomberg.

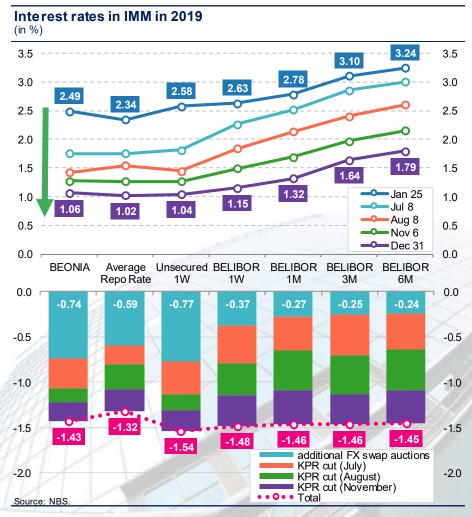


... by using all available instruments





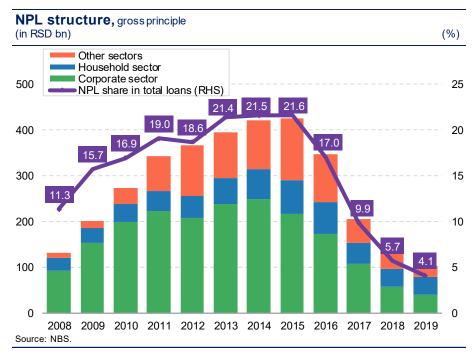
- In conditions of reduced excess liquidity, the NBS organised seven additional FX swap auctions in H1 2019, thereby securing:
- Stable interest rates in the interbank money market and its smooth functioning,
- Full transmission of monetary policy effects to the financial sector (joint impact of swap auctions and the changed approach to repo operations).

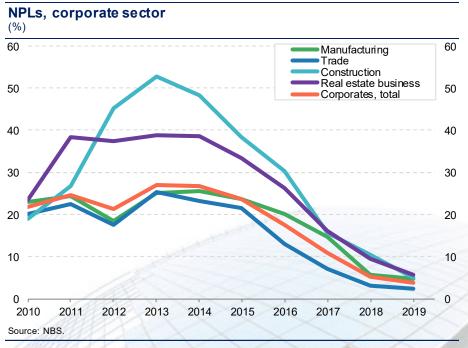


- Monetary policy easing in 2019 was reflected fully in money market movements <u>interest rates at their all-time lows</u>:
 - ▼ BEONIA rate declined by 143 bp.
 - ▼ Rates on <u>one-week</u> loans were cut by <u>132 bp</u>.
 - ▼ <u>BELIBOR</u> rates of all maturities were cut by <u>145-154 bp</u>.



Preserved financial stability and NPL resolution as a support to economic growth Народна банка Србије





- Key assumptions for resolving the NPL legacy were created by stabilising the overall environment, notably the FX market. The NPL Resolution Strategy followed as a logical step forward.
- Since the Strategy was adopted, the NPL ratio was cut to 4.1% in December 2019, which is its lowest level so far (by around 80% lower).
- The sharpest decrease in NPLs was recorded in construction, where the share of NPLs was the highest.



Safer, faster and cheaper transactions







Serbia National Retail Payments Strategy 2019-2024



Chapter

1

Free movement of capital



Chapter

9

Financial services



Financial services



10 million instant payments

Total value over RSD 123 billion



IPS QR code



黜

QR code

is a trademark for a type of two-dimensional matrix that allows us to read data through a specific device.





The NBS IPS system processed 1,501,739 payments in December 2019.

The average daily number of payments was 48,443, with the average time of transaction execution of 0.99 seconds.

The value of turnover was RSD 13.9 bn and the daily average RSD 447.0 mn.



1.536.783 payments

processed in the NBS IPS system, which operates 24/7/365, during the 31 days of January.

49.574

Was the average daily number of payments with the average time of transaction execution of

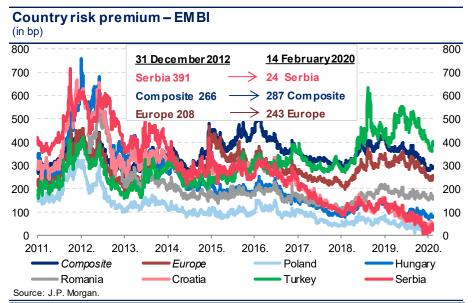
0,95 second





We continue to strengthen Serbia's economic outlook

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16	 		Dinar securities, 5Y	16
14		•	Dinar securities, 7Y Dinar securities, 10Y Dinar securities, 12Y	14
12	 ∞of		Dirial Securities, 121	12
10	 9-9-			10
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2				2

Interest rates in the primary market of dinar government securities



- As confirmed by the analysis from February, Serbia's risk premium dropped since end-2012 owing to lower inflation, NPL resolution, accelerated economic growth, reduced fiscal and external imbalances (as measured by the share of public debt and current account balances in GDP). (National Bank of Serbia, Inflation Report, February 2020).

- In 2019, Serbia came, for the first time, only one step away from investment grade!
- While EMBI Composite rose relative to end-2012, EMBI Serbia recorded the sharpest fall to the level which is among the lowest in the region as a result of domestic factors.
- Today, Serbia also has a 12-year dinar bond and we will work actively on lengthening the dinar yield curve. The demand for the 12-year dinar bonds of the Republic of Serbia was more than 10 times higher than the planned volume of sale and the effective rate was 3.4%, whereas in late 2012 the interest rate on one-year government bonds was 11.9%.
- It is this difference between interest rates and the maturity of dinar government bonds that all the results and Serbia's significantly improved reputation worldwide are reflected in.