# Credit Ratings and Bank Monitoring Ability<sup>ry</sup>

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#### **Abstract**

In this paper we use credit rating data from two large Swedish banks to elicit evidence on banks' loan monitoring ability. For these banks, our tests reveal that the banks' credit ratings indeed include valuable private information from monitoring, as theory suggests. However, our tests also reveal that publicly available information from a credit bureau is not efficiently impounded in the bank ratings: The credit bureau ratings predict future movements in the bank ratings and also improve forecasts of bankruptcy and loan default. We investigate explanations for these findings and show that they are not due to the staggered timing of rating information updating and are unlikely to be due to the discrete nature of the ratings. We tentatively conclude that it has proved difficult for these banks to aggregate soft and hard information. The methods we use represent a new basket of straightforward techniques that enable both financial institutions and regulators to assess the performance of credit rating systems. In our particular case, risk analyses by the banks should be improved; in the meantime, risk analysis of the banks' portfolios should be based on both internal bank ratings and public credit bureau ratings.

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# 1 Introduction

How can bank managers, investors, bank regulators, and other stakeholders know whether a bank is a good monitor? This question has become more important since the onset of the recent financial crisis, during which a large number of banks around the world have proven to be insufficiently attentive to risks within their portfolios. In this paper we develop and test a method for quantifying the ability of a bank to monitor its commercial loans. This method also provides the user with a test of whether banks collect private information.

If banks collect private information about the borrowers they monitor, as economic theory tells us, in addition to the public information that a credit bureau possesses, and if credit ratings summarize the information included in them, then bank credit ratings should be able to forecast future changes in credit bureau ratings. To test this, we exploit a data set that contains both internal bank credit ratings and external credit bureau ratings of corporate borrowers. In this paper we present strong evidence that the banks in our data set do indeed have private information. At the same time, if bank credit ratings summarize all public and private information included in them, credit bureau ratings should not be able to predict changes in bank ratings. We present evidence, however, that credit bureau ratings do predict bank ratings. This may be either because the bank ratings are coarse or because soft bank information is inefficiently impounded in the hard credit bureau information.

Diamond (1984) and Fama (1985) first put forth the hypothesis that banks were special relative to alternative lenders: Investors delegate the monitoring of borrowers to financial intermediaries because the latter are more efficient. Then, provided banks are sufficiently large and diversified, lending through such intermediaries dominates direct lending by investors. Empirical research in this area has been extensive. Lummer and McConnell (1989) and Mester, Nakamura and Renault (2007) describe in detail how banks' monitoring activities, by using transaction account information that provides ongoing data on borrowers' activities, make these intermediaries superior monitors of loans. Another strand of literature has studied what conditions may weaken banks' or other investors' monitoring efforts. Agarwal and Hauswald (2010) study the effects of distance on the acquisition and use of private information. Recent work has also shown that screening and monitoring quality by financial intermediaries dropped substantially

in the wake of the current financial crisis (Keys et al. 2009). However, the general notion that financial intermediaries are superior monitors relative to, for example, public alternatives and other investors, remains empirically unchallenged. In particular, the informational superiority of bank credit ratings over public alternatives has not been demonstrated empirically.

The ability of a bank to collect private information and thereby produce a superior judgment of borrowers' expected performance is of relevance not only for regulators and banks, but potentially also for the industrial organization of borrowers and for business cycle theory. Dell'Ariccia and Marquez (2004), for example, have pointed out that informational asymmetries among lenders affect banks' ability to extract monopolistic rents by charging high interest rates. As a result, banks finance borrowers of relatively lower quality in markets characterized by greater information asymmetries. When forced to curtail lending, they reallocate their loan portfolios toward more creditworthy, more captured borrowers. Povel, Singh, and Winton (2007) investigate the relation between the cost of monitoring and reporting fraud incentives for companies over the business cycle. Their work has implications for how carefully financial institutions should scrutinize firms in which they invest and for the gains from more publicly available information.

The focus of this paper is on proposing a new basket of straightforward techniques that enables both financial institutions and regulators to assess the performance of credit ratings systems. We present a new test that emphasizes the forecasting power of informationally superior estimates of creditworthiness We do so by carrying out quantitative tests of the relative informativeness of banks and credit bureaus, as revealed by their credit ratings. In our theoretical model, we have two monitors: a private monitor, i.e., the bank, and a public monitor, i.e., the credit bureau. Both receive noisy signals of the borrower's creditworthiness. The public monitor receives a public signal, while the private monitor receives both a public and a private signal. We think of creditworthiness as being a monotonic transform of the probability of default and model it as a variate that follows a random walk with normal disturbances. Each monitor processes its noisy signals to make an optimal estimate of the borrower's creditworthiness using a Kalman filter. The output from this estimation, a continuous processed signal, is then reported in a coarsened form as a discrete categorical rating. A consequence of this

<sup>&</sup>lt;sup>1</sup>Grunert, Norden, and Weber **(2005)** present information on nonfinancial factors in internal credit ratings, which suggest that judgmental factors are valuable in bank credit ratings, but acknowledge that such information may be obtained by public monitors such as bond rating agencies.

<sup>&</sup>lt;sup>2</sup>Löffler (2004) and Altman and Rijken (2004) argue that credit ratings may have a more complex objective than summarizing default risk. In our case, we know that the sole objective of the bank and credit bureau ratings is to predict counterparty default risk. We will later return to the exact definition of a default.

coarsening is that some of the information in the continuous signal is lost.<sup>3</sup>

A closely related paper by Agarwal and Hausman (2010), who find that distance erodes a lender's ability to collect private information, also makes use of public and private information. They use the residual of the private information after orthogonalizing and removing the public information and making no further use of it. Whereas Agarwal and Hausman study the impact of distance on the quality of banks' private information, our focus is on the quality of banks' monitoring, i.e., the relative value of the public information and the extent to which it is optimally incorporated in banks' internal credit ratings.

We do not investigate at length if credit ratings are indeed able to forecast defaults, but instead focus on assessing whether the bank credit ratings are sufficient statistics for forecasting default or whether there is information in the public credit ratings that has not been impounded in the bank ratings.<sup>4</sup> We perform tests of the ability of the two types of ratings to forecast default using semiparametric Cox proportional hazard regressions; in particular, we can ask if the public credit ratings add information to the bank credit ratings in forecasting default.

A limitation of default forecasts is that they focus, of necessity, on the riskier end of the default risk spectrum. Tests based on such ratings tend to have relatively low power, as defaults occur relatively seldom and tend to bunch temporally (Das et al., 2007).<sup>5</sup> One additional complication is that the credit bureau aims at predicting legal default events, like a bankruptcy, while banks are more concerned about regulatory definitions of default, such as 60-day loan delinquency. These two events are highly correlated, but they are not identical. In our tests, we use both a credit-bureau-based definition of default and a bank-based definition of default.

Banks' internal credit ratings, taken as a group, summarize the risk characteristics of the bank loan portfolio. Bank managers employ them to manage the bank's overall risk profile and regulators, under the Basel 2 accord, and use them to measure the riskiness of banks and the capital they require for safe operation. Sometimes, credit ratings are used by bank managers to monitor the effectiveness of individual loan officers. Treacy and Carey (2000) and English and

<sup>&</sup>lt;sup>3</sup>There is not yet any formalized rationale for why this coarsening takes place. One common rationale for coarsening is that ratings changes may require actions – for example, some investors may be required to divest bonds below investment grade. However, the need for action can also be satisfied by continuous ratings with cutoff points.

<sup>&</sup>lt;sup>4</sup>We do not investigate at length if credit ratings are indeed able to forecast defaults, since there is an extensive body of work on bond and other credit ratings that, for example, tests the value of bond ratings relative to other financial data in forecasting defaults, interest rate spreads, and portfolio governance. Cantor (2004) and Krahnen and Weber (2001) contain a summary of and references to recent research in this area.

<sup>&</sup>lt;sup>5</sup>Another potential complication that may occur and needs to be addressed when using defaults and default forecasts as a measure of bank information is that they may be endogenous; a bank's belief that a borrower's creditworthiness has fallen or will fall may cause the lender to reduce the borrower's access to credit, thereby raising the likelihood of default. See Carey and Hrycay (2001) for these and other difficulties with ratings.

Nelson (1998) describe U.S. bank credit rating systems while Jacobson, Lindé, and Roszbach (2006) and Krahnen and Weber (2001) do the equivalent for European bank credit rating systems. These descriptions display so many similarities that it appears reasonable to think of a common set of principles underlying bank credit rating systems, at least for developed economies. Other common producers of credit ratings for businesses are credit bureaus and bond rating agencies. Their ratings are typically public information, which can and ought to be impounded in the credit ratings produced by banks.

The technique we use here is related to the methodology in Berger, Davies, and Flannery (2000), who use vector autoregressions and Granger-causality to compare market and supervisory assessments of bank performance. In particular, they examine bank supervisors' assessments of banks and bond rating agencies' ratings, as a test of the relative information of supervisors and rating agencies. However, they do not imbed their tests within an explicit model of information updating as we do. As a consequence, we have tighter tests that are more explicit about the sources of apparent violations of forecasting theory.<sup>6</sup>

When we apply this technique to a data set of matched bank and credit bureau data, we demonstrate that the ratings of both banks do forecast movements in the credit bureau rating. We take this to be evidence that each bank has some private information. However, we also provide evidence that credit bureau ratings can forecast the bank ratings and thus bank ratings are inefficient measures of borrowers' creditworthiness. This finding can be interpreted in two ways: either the banks fail to incorporate publicly available information optimally or information is lost by the banks in the process of setting their ratings. When we look into the causes of these results, we find that the occurrence of staggered updating of information by either the credit bureau or the banks do not account for them. We also present evidence that neither the discretization nor the coarsening of the credit bureau rating grades can explain our findings. Although we cannot rule out that the discretization of the bank ratings may be responsible for the apparent inefficiency of the information aggregation by the banks, we have strong prima facie evidence that at least one of the two banks has inefficient ratings.

The information inefficiencies we identify can potentially have three different types of explanations: factors related to the rating process, characteristics of the bank, and characteristics of the borrower. We look into the first and second explanation. Our results indicate that adding soft information to hard information in generating credit ratings may be more difficult than has

<sup>&</sup>lt;sup>6</sup>Claessens and Embrechts (2003) assess the consistency between bank internal and external sovereign ratings. They find both are driven by similar factors and underestimate "event risks."

been generally recognized. In other areas of financial economics, comparable inefficiencies have been identified. Chen and Jiang (2006) have shown that equity analyst ratings are typically biased because analysts place too much weight on their private information. Possibly, a similar mechanism is at work here. Altman and Rijken (2004) and Cantor (2004) have shown that bond ratings move too slowly relative to public information. This has been attributed to the raters' desire to smooth ratings on behalf of their clients. In a recent study of bank credit ratings, Hertzberg, Liberti, and Paravisini (2010) show that career concerns may cause loan officer credit ratings to be biased optimistically.

To assess the quality of our data, we also evaluate the predictive accuracy of each of the ratings. Using a Cox proportional hazard model, we find that including both the bank rating and the credit bureau rating in a regression increases models' predictive accuracy - except for the very largest borrowers. This holds irrespective of whether we define a default using the credit bureau or the bank definition. This finding reinforces our conclusion that the bank ratings contain some private information but are not sufficient statistics for their borrowers' creditworthiness. In other words, we find further evidence of an inefficiency in banks' aggregation of soft and hard information.

Our findings imply that it is not optimal for either the banks' risk managers or for their regulator to accept the bank's own private credit ratings as the single measure by which to evaluate portfolio credit risk. Instead, it would be beneficial to incorporate more information into a risk review. In particular, credit bureau ratings could be used to improve overall portfolio risk evaluation.

The remainder of this paper is organized as follows: In Section 2, we set forth the theory, develop simulations to more closely mimic the underlying rating process, and enunciate our hypotheses. In Section 3, we describe the data we use to test the theory. In Section 4, we set up a series of tests, including OLS, Ologit, and dummy variable tests, that seek to account for the possibility that the credit ratings may not be linear in risk. Section 5 concludes.

# 2 Theory

A well-known theory of banking is that banks possess private information about the creditworthiness of borrowers. One channel for obtaining this is information derived from the transaction accounts of borrowers (Mester, Nakamura, and Renault, 2007), which provide a bank lender with uniquely fresh information about the activities of its borrowers. If this theory is true, it

follows that banks are uniquely suited to measuring the risks of their borrowers. As a consequence, bank examiners have been encouraged to use banks' internal credit ratings as the best available measure of the risk of the bank loan portfolio. In the language of statistical theory, these credit ratings are taken to be sufficient statistics of the creditworthiness of loans.

In this section, we will set forth a simple theory of signal extraction that describes how producers of credit ratings optimally process different signals of a borrower's creditworthiness. The theory will produce a number of testable implications for the relationship between ratings based on publicly available information and ratings based on both publicly and privately obtained information. In Section 2.1, we formulate a simple theoretical model. Section 2.2 contains a description of the testable hypotheses implied by the theoretical model. Later on, in Section 5, we present the results from a number of simulations of the model in Section 2.1. The purpose of these simulations is to create a setting in which we can filter out differences in the relative informativeness of public credit bureau ratings and internal bank ratings that may be due to other causes than information collection by banks.

#### 2.1 Model

In our signal extraction model we make three important assumptions. First, we postulate that bank credit ratings are measures of borrowers' creditworthiness, i.e., probability of default. Second, we assume that the creditworthiness of a borrower is unidimensional Our third assumption is that the bank and credit bureau ratings measure the same objective underlying risk of default.

By means of our first assumption we exclude cases where ratings are loan-specific. The second assumption is a common one in credit risk analysis and implies that credit ratings, for example, do not aim at predicting the bank's potential loss experience once a borrower defaults (loss given default or LGD). In nearly all models of default behavior, this has been a starting point because there are, to our knowledge, no formalized theories of loss experience. By the same assumption, we also exclude cases where ratings reflect not only risk but also potential profitability. The last assumption is important because different definitions of a default exist, both within the banking industry and between banks and credit bureaus. A reasonable justification for this assumption is that banks use the ratings of credit bureaus as acceptable measures of borrowers' probability of default (PD) and that bank regulators accept them as such. Given these three assumptions and provided updating occurs at an appropriate frequency, we can then think of a bank's credit ratings as intended to capture the riskiness of its loan portfolio

at any moment in time.

In the theoretical model we set up below, banks will have private information about the creditworthiness of their borrowers. This information is modeled as a noisy signal that the bank receives. We then show that, if a bank's credit ratings capture risk optimally given the information available to them, those ratings should forecast movements in the public ratings of a credit bureau. On the other hand, the credit bureau ratings should not forecast movements in the bank's ratings. When the unobserved state, i.e., actual creditworthiness, follows a random walk with noise and the signal of creditworthiness that a monitor receives itself being noisy too, we arrive at this result by applying the Kalman filter to obtain Muth's formula on exponentially weighted lags of past signals. Stated differently, a monitor's expectation of creditworthiness turns out to be an exponentially weighted lag of its past signals, with a base coefficient,  $d_i$ , on the current period's signal. The size of this base coefficient is determined by the relative precision of the monitor's signal  $q_i$ .

We assume that each borrower j has some actual measure of creditworthiness,  $y_{jt}$ , that follows a random walk and is only observed with some noise  $u_{jt}$  that is normally distributed,  $u_{jt} \gg N^{i} \mathbf{0}, \sigma^{2^{i}}$ . For notational simplicity we will however suppress the subscript j. Each period, the noise term  $u_{t}$  permanently shifts the underlying creditworthiness  $y_{t}$ :

$$y_t = y_{t_1 1} + u_t \tag{1}$$

There are two monitors indexed by  $i, i \ 2 \ \mathsf{fb}, c\mathsf{g}$ , where b is a bank and c is a credit bureau. The signal of the underlying creditworthiness that each monitor i receives contains a temporary, normally distributed, noise term  $\eta_{it} \gg N \ \mathbf{0}, \sigma_{i\eta}^2$ . If we define the precision of monitor i's observation  $q_i$  relative to the disturbances of the actual creditworthiness, i.e.,  $q_i \ \sigma^2/\sigma_{i\eta}^2$ , then it follows that  $\sigma_{i\eta}^2 = \sigma^2/q_i$ .

The credit bureau c observes a noisy, public signal,  $s_{ct}$  of a borrower's creditworthiness  $y_t$ :

$$s_{ct} = y_t + \eta_{ct} \tag{2}$$

If the noise terms are normally distributed, then the process by which the bank updates its credit ratings is linear in the past period's rating and the current signal and equals the following regression equation:<sup>7</sup>

<sup>&</sup>lt;sup>7</sup>Some intermediate steps in the derivation of the implications of the signal extraction model have been omitted from the main text and are available in Appendix 2.

$$y_{ctjt} = (1_{i} d_{c})y_{ct_{i}} + d_{c}s_{ct}$$
 (3)

where  $d_c$  is a regression coefficient. Since  $s_{ct} = y_{t_{\parallel}} + u_t + \eta_{ct}$ , this estimate incorporates in each period a proportion  $d_c$  of the current shock  $u_t$  and a proportion  $\mathbf{1}_{\parallel} d_c$  of the past shocks incorporated in  $y_{ct_{\parallel}} \mathbf{1}_{\parallel} \mathbf{1}_{\parallel}$ . In (3) we can use repeated substitution to obtain Muth's formula:

$$y_{ctjt} = d_c (1_{\mid} d_c)^i s_{ct_{\mid} i}$$

$$(4)$$

It can be shown that the stationary solution is (Chow, 1975):

$$d_c = \frac{q_c}{2}^{3} \mathbf{p}_{1 + 4/q_c}$$
 (5)

And it can be shown that  $\frac{\partial d_c}{\partial q_c} > \mathbf{0}$ . Moreover, the expected forecast squared error,  $V_{ctjt}$ , is

$$V_{ctjt} = \frac{\sigma^2}{2} {}^{3} \mathbf{p} \frac{1}{1 + 4/q_c} \mathbf{j} \mathbf{1}$$
 (6)

A monitor thus updates his expectation of creditworthiness more slowly as the noise of its signal increases. In Table 1 we display how the updating coefficient  $d_c$  varies with the precision of monitor's signal,  $q_c$ . The table shows that  $d_c$  falls faster in ranges where  $q_c$  is very small. For example, quadrupling the precision of the noise doubles the updating speed. In what may be considered the relevant ranges of precision for a monitor (between 3 and .05), a doubling of the relative noise in a signal reduces  $d_i$  by approximately 20 percentage points.

Table 1: Values of  $d_c$  as a function of  $q_c$ 

All entries have been constructed using equation (5)

$q_c$	3.2	1	0.27	.05	.011	.0026	.00064
$d_c$	.800	.618	.402	.200	.100	.050	.025

The above equations summarize the rating formation process for a monitor that receives a single, public signal such as the credit bureau. The bank not only observes the same public signal as the credit bureau but, in addition, gets a noisy, private signal,  $s_{pbt}$ , of borrowers' actual creditworthiness:

$$s_{pbt} = y_t + \eta_{pbt} \tag{7}$$

where

$$\eta_{pbt}$$
 »  $N^{\dagger}\mathbf{0}, \sigma^{\mathbf{2}}/q_{pb}$  (8)

After receiving the signals, the bank aggregates them in proportion to their precision,  $q_i$ , to form a composite signal,

$$s_{bt} = (q_{pb}s_{pbt} + q_cs_{ct})/(q_{pb} + q_c)$$

$$= y_t + \eta_{bt}$$
(9)

where

and

$$q_b = q_{pb} + q_c \tag{11}$$

The composite signal will then be treated just like the public signal in Muth's formula, that is:

$$y_{btjt} = d_b (1_{\mid} d_b)^i s_{bt_{\mid} i}$$

$$(12)$$

and

$$d_b = \frac{q_b}{2} {}^{3}\mathbf{p}_{1 + 4/q_b} \; ; \; 1$$
 (13)

We shall call the filtered signals credit ratings. It is obvious that the public monitor's credit rating will not forecast the bank's credit rating. On the other hand, the bank's credit rating will forecast the public monitor's credit rating for two reasons. One is that the bank has a better fix on the true creditworthiness because it has private information that the credit bureau does not have. The other reason is more subtle: The bank incorporates the credit bureau signal more rapidly into its rating than does the credit bureau itself  $(d_b > d_c)$ . That is, the bank is not simply updating with the credit bureau rating but is actually incorporating the information in the credit bureau signal faster than the credit bureau itself does. It can do so because overall its information is more precise.

If we would translate this updating behavior into a regression model that aims to explain how credit ratings are revised using both bank ratings and credit bureau ratings, then the resulting fundamental regression equations would be:

$$y_{bt|t} = a_{10} + \alpha_{11} y_{ct|t_1} + \alpha_{12} y_{bt|t_1} + e_{1t}$$
 (14)

$$y_{ct|t} = a_{20} + \alpha_{21} y_{ct|t|1} + \alpha_{22} y_{bt|t|1} + e_{2t}$$
 (15)

Considering equation (14), we expect that the credit bureau's rating will not be able to forecast the bank rating, since the information underlying it is already embedded in the bank rating so that  $\alpha_{11} = 0$ . Because the underlying information follows a random walk, the coefficient on the lagged bank rating should be unity and the constant term should be zero: The forecasts are expected to be martingales. For equation (15), we again expect the constant term to be zero. However, because of the private information encompassed by bank ratings, the sum of the coefficients of  $\alpha_{21} + \alpha_{22}$  should be unity and  $\alpha_{22} > 0$ .

In Section 4 we will test two necessary, but not sufficient, conditions for the optimality of credit ratings: that the bank's credit rating for borrowers forecasts the public monitor's credit rating does not forecast the bank's credit rating. These are the standard Granger causality conditions, and we could test them using VARs with one lag on each equation, as in equations (14) and (15). If the bank's credit ratings are forecastable by the public monitor, then this constitutes prima facie evidence that the bank credit ratings are not sufficient statistics for the creditworthiness of the bank portfolio. It also means that an optimal measure of the risk of the bank portfolio should include measures of borrower quality from outside the bank's credit rating system.

When we test the above conditions in Section 4, we will also want some quantitative support for interpreting the goodness of fit of our estimated equations. We therefore derive a general result on the maximum attainable improvement in  $\mathbb{R}^2$  in regression equations (14) and (15) from the inclusion of the private information.

The change in the credit bureau's rating can be decomposed into contributions from the new shock to the underlying creditworthiness,  $u_t$ ; the new shock to the signal,  $\eta_{ct}$ ; and the error in the credit bureau's rating at time t-1,  $V_{t_i \ 1jt_i \ 1}$ . The first two parts are clearly unforecastable noise terms. So the only part of the change in the credit bureau's rating that is potentially

forecastable is the part due to  $V_{t_i \ \mathbf{1} \mathbf{j} t_i \ \mathbf{1}}$ . Using (4) and (5), we obtain:

Expression (16) implies that the proportion of the movement in the credit bureau's credit rating that can be forecasted based on knowledge of  $y_{t_{\parallel}}$  is  $d_c^2 V_{t_{\parallel}t}/\sigma^2$ . It can be shown that for q=.5,  $d_c^2 V_{t_{\parallel}t}$  reaches its maximum at  $.25\sigma^2$ . This means that the **maximum reduction in the sum of** squared errors one can expect based on knowledge at  $t_{\parallel}$  1, is .25.

## 2.2 Hypotheses

In this section, we summarize the implications that the simple model we presented in Section 2.1, has for the relationship between public (credit bureau) and private (bank) borrower ratings. In Section 4, we will test these hypotheses.

In the model, we treat borrower credit ratings as a forecast of the likelihood of default or of the loan's expected value. Based on the model, we expect that the credit bureau's rating will not be able to forecast the bank rating because the information contained in credit bureau ratings is already embedded in the bank rating. In terms of equations (14) and (15),  $\alpha_{11} = 0$ . Because the underlying information follows a random walk, the coefficient on the lagged bank rating should be unity and the constant term should be zero. Hence, under rational expectations, forecasts of bank credit ratings should be martingales. Of course, conditioned on information outside the information set from which the forecast has been made, changes in the rating may no longer be unforecastable. As a consequence, one test of whether one forecast is based on a larger information set than another (on a refinement of the information set) is that it will be able to forecast the movements in the other: A cross-sectional information advantage implies intertemporal advantage.

#### Hypothesis 1. Changes in a bank's credit ratings should not be forecastable.

If the credit bureau's rating does forecast the bank's future credit ratings, not only do we know that the bank's ratings are not sufficient statistics, but the proof is constructive: it tells us how to improve on the bank's ratings as a measure of risk.

Corollary 1. If changes in a bank's internal credit ratings are forecastable, then the variables in the equation that predicts the change in the bank's credit ratings will improve estimates of the riskiness of bank borrowers.

Corollary 1 also means that if bank credit ratings are forecastable, then an optimal measure of the risk of the bank portfolio should include measures of borrower quality from outside the bank's credit rating system.

If a bank has private information, then its ratings should be capable of forecasting the credit bureau's future rating. If it did not do so, then we would have evidence against the joint hypothesis that the bank (i) has private information and (ii) rationally uses this information.

Another way to think about this is the following. If some agent A's forecast of some future event is superior to that of another agent B, this statistically speaking means that A will be accurate more often than B. Put another way, the future offers fewer surprises for A than for B. If the future event is more than one period away, and information is revealed in the meantime, it is more likely that the new information will confirm A's view of the future than it will B's. The forecast of B is then more likely to approach that of A, assuming it is rational, than that A's forecast will move toward B's. As a consequence, A's current forecast will tend to forecast B's future forecast, taking into consideration B's current forecast. Even stronger, if A's forecast is optimal and A knows B's forecast, then B's forecast cannot be better than A's and will not forecast A's future forecast.

# Hypothesis 2 A bank's internal credit rating should contribute to forecasting changes in a public credit rating of the same borrower.

If a bank's internal credit ratings **do** forecast changes in public credit ratings, **and** if the bank's future ratings are not forecastable by the public credit rating, it would appear likely that the bank has strictly superior information. We would then have no evidence against the hypothesis that the bank has private information it uses rationally. Moreover, we would have strong grounds for the belief that a bank supervisor should use the bank credit ratings in measuring the risk of the bank's loan portfolio.

## 3 Data

The primary sources of the data are the credit registries of two of the four major Swedish commercial banks, which we shall call Bank A and Bank B, and the registry of the leading credit bureau in Sweden, Upplyningscentralen AB (UC), which we shall call the credit bureau. The two banks are both universal banks and sufficiently sophisticated that they now follow the Basel 2 Internal Ratings Based (IRB) approach. UC is an incorporated company that is jointly

owned by the four major Swedish banks. Ownership shares are related to bank size. Nonfinancial enterprises and all financial institutions report data on loan applications, loans made, and loan performance to UC. UC produces credit ratings for almost all Swedish businesses. The ratings are not solicited and the bureau's revenues from its rating activities come through the sale of various types of credit reports.

The data set covers the period starting 1997-Q3, ending 2000-Q1 for Bank A and ending 2000-Q2 for Bank B. Because of a change in the credit bureau (CB) rating system, we have deleted the first two quarters of the bank data sets (the original data set began in 1997-Q1). This gives us between one and 11 quarterly observations for, on average, roughly 15,000 borrowers in Bank A and one to 12 quarterly observations on 8,000 borrowers in Bank B. Borrowers, incorporated businesses or aktiebolag, have at least the legally required minimum of SEK 100,000 (approximately \$12,500 at that time) in equity. Many of them, particularly for Bank A, are very small. Roughly 37 percent of Bank A's borrowers are small borrowers, defined as having maximum borrowing of less than SEK 500,000 (about US\$ 62,500 in the time period examined), adjusted for inflation from the first quarter of 1997. About 4 percent of Bank B's borrowers have borrowings this small. Although Bank B has roughly half as many borrowers, its number of large borrowers is nearly as large as in Bank A, with large borrowers defined as having more than SEK 5 million in maximum borrowing (about US\$ 625,000). As Table 2 shows, small and medium-sized borrowers represent between 60 and 80 percent of all borrowers but only a small proportion of the total loan portfolio of either lender. A more complete description of the bank and credit bureau data can be found in Jacobson, Lindé and Roszbach (2006).

Both banks maintain an internal credit rating scheme: Bank A assigns each business customer to one of 15 credit rating grades, while Bank B uses seven classes. Higher numbers imply worse ratings and rating grades 15 and 7 in the respective systems represent defaulted customers. Both banks employ the same definition of a default, namely that (i) the principal or interest payments are 60 days overdue, and (ii) a bank official has to make a judgment and reach the conclusion that any such payment is unlikely to occur in the future. Both the credit bureau's and the banks' ratings are "borrower" ratings, not loan-specific ratings.

The definition of default the credit bureau has adopted is the following: A firm is given a default status once any of the following events occurs: the firm is declared legally bankrupt, has suspended payments, has negotiated a debt composition settlement, is undergoing a reconstruction, or is distraint without assets. To keep track of these events, the credit bureau collects event data from Tingsrätten (District Court), Bolagsverket (the Swedish Companies Registra-

tion Office, SCRO), and Kronofogdemyndigheten (the Swedish Enforcement Authority). Once any of the above distress events occurs, the firm in question is at once registered as defaulted. This is observed by us on the last day of that particular quarter. In the following quarter, we then let the firm exit our data set. If more than one of these distress events is observed for a specific firm over our sample period, we assume the firm in question has defaulted in the quarter during which the first of these events took place. For about 45 percent of the defaulting firms, one of the other default-triggering events occurs simultaneously, i.e., during the same quarter.

In most of our analysis, we will exclude observations where a counterpart has defaulted because the default rating reflects actual behavior rather than a bank's estimate of creditworthiness. The only exception will be regressions where bank defaults are our dependent variable. In those regressions we will omit observations where borrowers had a default rating at the credit bureau (e.g., they either filed for bankruptcy or were declared bankrupt). Credit ratings need to be updated by loan officers at least once every 12 months. Table 3 shows that the credit ratings for both lenders are highly concentrated, just as for U.S. large bank credit ratings. Bank A has some 60 percent of its ratings in its two largest rating categories, while Bank B has roughly the same amount in its largest rating category. The first 3 columns of Table 3 demonstrate that Bank A's ratings are not single peaked. Later on, in Table 6, we will also show that the order of Bank A's ratings does not reflect their risk ranking. Because of these properties, and to bring the system of Bank A more in line with that of Bank B, we have converted the 14 non-bankruptcy grades into a system of seven ratings that is single peaked by grouping ratings 1 to 4, 5 to 7, 8 to 10, while leaving the remaining, high-risk, grades unaffected. This regrouping is shown in the second set of 3 columns in Table 3.

The credit bureau has five rating classes in addition to a default rating, and a numerically higher rating implies *higher* creditworthiness, the reverse of the bank ratings. The default rating is assigned if bankruptcy occurs as defined by the credit bureau above. The distribution of credit bureau ratings is shown in Table 4. It should be noted that Bank A and Bank B's borrowers are concentrated in the center of their distributions, while the credit bureau's ratings for these same borrowers are concentrated in the top rating. The two sets of ratings thus appear to be scaled quite differently.

<sup>&</sup>lt;sup>8</sup>About 5 percent of the firms that experience a credit bureau default re-emerge from their default status. We do not include these re-emerged companies in our data. Nearly all re-emerging companies default a second and final time, mostly in sample and some out of sample. The vast majority of all terminal credit bureau defaults concern legal bankruptcy declarations. For the firms that re-emerge after a default, the first default involves a legal bankruptcy in less than half a percent of all cases and "distraint, no assets" in 98 percent. At their second default, these percentages are reversed.

The ratings of the credit bureau are costlessly available to the bank loan officers through an online computer system. That is, at the time that a loan officer establishes the credit rating, the latest available rating from the credit bureau and a set of background variables from the credit bureau are part of the loan officer's information set.

# 4 Empirical results

In this section we present the results from our empirical analysis. We will make the hypotheses in Section 2.2 operational by testing the informational content of both the bank's internal credit rating and the external credit bureau rating. In doing so, we rely on the fact that the informational content can be normalized because both ratings are efforts to estimate the same underlying variable - namely, the borrower's creditworthiness. In terms of the theoretical model of Section 2.1, this means that the underlying filtered signals will have the same variance if the signals are being optimally forecasted.

In the body of the paper we only display results from OLS regressions; in the Appendix we also present results from ordered logits. Although the latter are attractive because they allow one to take into account the discrete nature of credit ratings, we focus on the OLS regressions because they are consistent and less sensitive to distributional assumptions than the ordered logits. Since we have a large number of observations, consistency seems a more criterion than efficiency. Tables 5 through 7 summarize the results from two sets of regressions. In Section 4.1, we first run OLS regressions for the credit bureau ratings on their lagged values and then add a bank's lagged credit rating. We also check the linearity of the rating systems by using dummy variables for the ratings. Conversely, we also present the results of regressions for each bank's credit rating on its lagged values. We then also add the credit bureau's lagged credit rating. Table 8 provides an example of running the same set of variables as in Tables 5; 7, using an ordered logit model instead of OLS. In Section 4.2, we display the results from several Cox regressions on the default hazard. The results from a series of robustness tests are discussed, but the tabulated results are only presented in Appendix 1.

#### 4.1 OLS and ordered logit results

If we define  $r_{bt}$  as the rating of the bank at t and  $r_{ct}$  as the rating of the credit bureau at t then, under the assumptions in Section 2.1, equations (14) and (15) translate into the following regressions we can estimate:

$$r_{bt} = \alpha_{1b}r_{bt_1} + \beta_{1b}r_{ct_1} + \varepsilon_{1bt} \tag{17}$$

Because we explicitly wish to test for the marginal informational value of adding a lag of the credit bureau rating, we will also estimate the simple autoregressive form

$$r_{bt} = \alpha_{2b}r_{bt_1} + \varepsilon_{2bt} \tag{18}$$

In a similar fashion, we will estimate two regressions explaining the credit bureau rating updating process:

$$r_{ct} = \beta_{1c} r_{ct_{\parallel} 1} + \alpha_{1c} r_{bt_{\parallel} 1} + \varepsilon_{1ct}$$
 (19)

$$r_{ct} = \beta_{2c} r_{cti 1} + \varepsilon_{2ct} \tag{20}$$

In a strict sense, Hypothesis 1 in Section 2.2 implies that  $\alpha_{1b} = \mathbf{1}$  and  $\beta_{1b} = \mathbf{0}$ . To avoid any ambiguity in the interpretation of our results, we will however test the weaker hypothesis that  $\beta_{1b} = \mathbf{0}$ . Under this hypothesis, the credit bureau rating does not forecast changes in the bank rating, or it has an insignificant impact on the residual sum of squares (RSS) in the regression (17). This is what we would expect of an optimal bank forecast if it were continuous.

Hypothesis 2 in a strict sense implies that  $\alpha_{1c} > \mathbf{0}$  and thus  $\beta_{1c} < \mathbf{1}$ . As for Hypothesis 1, we will test a weaker rather than the stricter version of the hypothesis, namely that  $\alpha_{1c} > \mathbf{0}$ . Under this hypothesis, the bank rating does forecast changes in the credit bureau rating and has a significant impact on the RSS in regression equation (19).

In each of the three parts of Table 5 we show the results for six regressions, using data on borrowers in Bank A (employing both compressed and uncompressed Bank B ratings) and borrowers in Bank B. Of the six regressions in each table, four are exact estimates of equations (17)-(20). The remaining two are variations where we have included dummy explanatory variables for the lagged credit ratings instead of a simple one-period lag, in order to allow for nonlinearities in the impact on the dependent variable. To verify that our results are robust to variations in firm size, we also repeat the regressions, grouping by small, medium-sized, or large firms. (These results are presented in Appendix 1 Tables  $1A_{\parallel}$  C,  $2A_{\parallel}$  C, and  $3A_{\parallel}$  C.) In Table 9, we verify the robustness of our findings in Table  $5_{\parallel}$  7 with respect to estimation method by applying ordered logit instead of OLS (additional ordered logits were performed on

<sup>&</sup>lt;sup>9</sup>In the actual regressions, we expect that  $\alpha_{1c} < \mathbf{0}$  because higher bank credit ratings imply higher risk levels, while credit bureau ratings indicate lower risk as the ratings grade increases.

Bank B and by size of borrower for both banks; results available upon request). Thereby we allow the ordering of the relevant dependent rating variable to occur in a nonlinear fashion with respect to the information in the explanatory variables. By also including dummy variables in the ordered logit models, we attempt to control for the widest range of nonlinearities in the data. In Section 4.1.3, we present some further robustness tests.

Hereafter we will focus on results from the "full" regressions and refer to the subsets only when differences occur. When contrasting the results in each part of Table 5, we will focus on the robust t-statistic on the lag of the credit bureau rating in the regression explaining the bank rating and compare differences in the RSS across regressions.

#### 4.1.1 Hypothesis 1

When considering the results for equations (17)-(18), the overall results make clear that, with between 12,000 and 200,000 observations, even small coefficients are significant. For both banks, we obtain highly statistically significant negative coefficients for the first lag of the credit bureau rating in regressions with a bank credit rating as the dependent variable (Table 5, column 5).<sup>10</sup> This result is robust to transformations of the rating scale (part 1 to part 2 of Table 5), to variation in firm size and independent of the estimation method (Table 5 vs. Table 9).<sup>11</sup> We also ran regressions where we replace the lagged dependent variable by lagged dummy variables. However, doing so invariably worsened the fit of the regression (results are not displayed here but are available upon request).

The smallest coefficients on the lag of the credit bureau ratings are in the order of .01-0.2 in the OLS regressions for Bank B and in the range 0.05-0.10 for Bank A. Even taking into account the different scales that the two banks employ, this suggests that credit bureau ratings are more informative for predicting ratings in Bank A than in Bank B. In columns (4)-(6) of Table 5, we see that Bank A credit ratings remain relatively forecastable even when they are compressed, although not as much as the uncompressed ratings. Typically, adding lagged credit bureau ratings to the regression (column 5) reduces the RSS by more than when a lag of Bank A's rating is added to a regression on the credit bureau rating (column 2). The only exception is made up by the subset of large borrowers. For those borrowers, Bank A's ratings are, on the margin, more informative in predicting credit bureau ratings than credit bureau ratings are

<sup>&</sup>lt;sup>10</sup>Coefficients are negative because credit bureau ratings follow an inverted scale relative to bank credit ratings. <sup>11</sup>The firm size regressions are presented in the Appendix Tables **1**; **3**. The Appendix is available at www.riksbank.com/research/roszbach and www.phil.frb.org/research-and-data/economists/nakamura/.

reversely.

The general observation that Bank A ratings are less informative is confirmed by the results in Table 7. There, we summarize the additional explanatory power of lagged credit bureau ratings when these are added to a regression of bank credit ratings on their own one-quarter lag. For example, the number 2.67 in Table 7 equals the percentage decrease in RSS when moving from column 4 to column 5 in Table 5). Depending on the size of the borrowers, credit bureau ratings explain between 2.08 and 3.01 percent of the RSS for Bank A, compared with .58 - 0.90 percent for Bank B. For Bank A, credit bureau ratings are most informative in predicting small business ratings. An inspection of the corresponding results for Bank B reinforces this picture. Adding one lag of the Bank B rating lowers the RSS of the credit bureau regression substantially more than adding the same lag of the credit bureau rating lowers Bank B's rating RSS. This holds both for the complete sample of borrowers and in all three of the subsamples. Columns (1) and (2) of Table 7 also make it clear that Bank B ratings are more informative than Bank A ratings with respect to the credit bureau ratings, as adding the former reduces the RSS by more than adding the latter does. The ordered logit regressions in columns (4)-(6) of Table 9 broadly confirm the findings in the OLS regressions.

When reading Table 7, marginal contributions in a range between .58 and 3.01 percent may at first sight suggest that neither bank nor credit bureau ratings are particularly informative and that any conclusions from these ratings should be downplayed. However, bank and credit bureau ratings, both being predictors of future default risk, are constructed using a set of risk factors that is - or at least should be - close to perfectly overlapping. Public credit ratings are or should be based on all publicly available information, while internal bank credit ratings are based on public information and private information. As a consequence, a regressions of any of these ratings on a lag of itself or the other rating will by construction produce only a relatively small marginal increase in the R<sup>2</sup> or Pseudo-R<sup>2</sup> when the he lag of the other rating is added. The size of the marginal increase in the R<sup>2</sup> or Pseudo-R<sup>2</sup> can be thought of as the contribution of private information in a regression of the bank rating and as the efficiency loss of the bank rating in a regression of the credit bureau rating. The relative size of these two marginal effects provides a means to benchmark efficiency gains and losses in the collection and processing of information in the production of credit ratings.

Overall, the above findings constitute distinct evidence against the hypothesis that bank

 $<sup>^{12}</sup>$  See Jacobson, Lindé and Roszbach (2006) for evidence on bank ratings and Jacobson et al. (2008) for evidence on bankruptcy data.

ratings are fully efficient and not predicted by lagged credit bureau ratings. Moreover, the results clearly indicate that this holds all the more for bank A, and that Bank A ratings are relatively less informative.

#### 4.1.2 Hypothesis 2

When examining the robust t-statistic on the lag of the bank rating in a regression of the contemporaneous credit bureau rating, we again find highly significant negative coefficients in all cases. As before, this finding is robust to variations in firm size, to transformations of the rating scale (first part to the second part of Table 5), to varying the estimation method (Table 5 vs. Table 9) and stable across banks (first two parts of Tables 5 vs. the third part).<sup>13</sup>

As in Section 4.1.1 we verify that the results are robust to an exchange of the lagged bank rating by a set of lagged rating dummies. The results of this regression are shown in column (3) of Table 5, and the individual coefficients on the Bank A rating dummies are displayed in Table 6. Evidently, there is nonlinear information in the Bank A ratings. Unfortunately, the coefficients turn out to be non-monotonic in the rating. In other words, the improvement in the regression RSS is caused in part by the fact that the order of the ratings does not properly reflect the risk ranking, as measured by the credit bureau ratings. The coefficients for Bank A rating grades 5 and 8 are, for example, significantly greater than for the two following ratings, i.e., grades 6-7 and 9-10 respectively. The additional explanatory power of the Bank A rating dummies is thus due to rating differences that do not correspond to their ordinal rank! This is strong prima facie evidence that Bank A's ratings are not adequately capturing relative risk and that worse bank credit ratings sometimes correspond to improved credit bureau ratings. It can then hardly be expected that these bank credit ratings are strictly ordinally related to an underlying optimal measure of creditworthiness in any appropriate way. Thus our decision to compress the ratings seems justified.

Some interesting differences can be observed between the banks. For example, if we add the lagged Bank A rating in an OLS regressions of the credit bureau rating on its own lag, then the RSS drops from 55575 (column 1, Table 5) to 55236 (column 2), a reduction of less than 0.6 percent. Interestingly, when adding the credit bureau rating to a regression of the Bank A credit rating on its own lag the RSS falls to from 174853 to 163526, a decrease of over 6 percent. Thus, over the entire portfolio, the credit bureau appears to have better information than the bank since it has a proportionally bigger impact on the error! In this context, it is worthwhile

 $<sup>^{13} {\</sup>rm Firm\text{-}size}$  regressions are available in Appendix Tables 1; 3.

to recall that we concluded in Section 2.1 that the maximum attainable decline in the RSS is 25 percent. A decrease of over 6 percent is thus a very large proportion of the change in the signal.

Above, we already argued that the uncompressed Bank A ratings suffer from some suboptimality. The extremely large degree of forecastability of the Bank A credit ratings offered
additional evidence in this direction. As we mentioned earlier, columns (5)-(6) in Table 5 show
that Bank A credit ratings are relatively well forecastable by public credit bureau ratings. By
contrast, appending the lag of the credit bureau rating to a regression on the Bank B rating in
Table 5 only reduces the RSS by 0.8 percent. However, adding the lagged Bank B rating reduces
the RSS of the credit bureau rating regression by 1.3 percent. Bank B thus has relatively better
information than the credit bureau. Ordered Logit regressions presented in the Appendix 1
show that these findings are not sensitive to the estimation method one uses. Even here, Bank
B appears as a relatively better rater.<sup>14</sup>

On the whole, the above findings offer strong evidence in support of the hypothesis that the banks in our sample have private information and that their internal ratings predict credit bureau ratings. We also corroborate our earlier conclusion that Bank A ratings appear less informative than Bank B ratings. The fact that Bank A ratings are not monotonically increasing in risk provides an possible rationale for the differences between Bank A and Bank B.

#### 4.1.3 Staggering of information and rating coarseness

In the theoretical model of Section 2.1, we implicitly made two assumptions about the format and updating frequency of the credit ratings. To start with, credit ratings were allowed to be continuous. Moreover, we treated the banks and the credit bureau as if they update their ratings simultaneously in each time period. The actual credit rating data we work with depart from these assumptions in two respects.

A first deviation from the model's assumptions occurs because credit ratings are categori-

<sup>&</sup>lt;sup>14</sup>The results in the ordered logit regressions resemble those in the OLS regressions. Consistent with our earlier findings, we see in Appendix Tables  $4A_{\parallel}D$ ,  $5A_{\parallel}D$  and  $6A_{\parallel}D$  that Bank A is not as apt a rater as Bank B is. A regression of the credit bureau rating on its own lag gives a pseudo- $R^2$  of .5053, and adding the lag of the Bank A compressed rating raises the pseudo- $R^2$  by .0027 to .5080. By comparison, the regression of Bank A's compressed rating on its own lag gives a pseudo  $R^2$  of approximately .6981. Adding the lagged information present in the bureau rating improves the fit, by .0053 to .7034. Although the contrast is not as clear as in the OLS regressions, the ordered logit regressions offer little evidence that Bank A's information collection and processing are superior to that by the credit bureau. As in the OLS regressions, the same image that Bank B is a relatively better rater emerges from Tables  $6A_{\parallel}D$ . Adding its lag increases the pseudo- $R^2$  of the regression forecasting the credit bureau rating by .0051, from .5113 to .5164. By contrast, adding the credit bureau lag to the regression forecasting the Bank B credit rating raises it only .0036.

cal, not continuous, variables. In moving from continuous variables to categorical variables, the bank rating may lose information, thereby making the credit bureau data more valuable. When bank credit ratings are categorical, some of the information in the public signal is not captured in the bank's credit rating. If credit bureau ratings are continuous, the public monitor's rating will contain information that has been lost in the aggregation. Then the public monitor's rating may well predict the bank's signal, even though the bank is fully aware of the public signal and "processes" it optimally. However, when both public and private monitors produce categorical ratings, we can no longer be sure what impact the loss of information due to converting continuous projections into categorical ratings will have on the mutual forecasting power of public and private ratings.

Second, our data set does not allow us to control for the exact time at which updating of information sets takes place. Hence, bank and credit bureau ratings may be staggered, without the data explicitly accounting for differences in information sets between monitors. The data-providing banks update their credit ratings at least once a year, and in practice do so close to once per year on average. The credit bureau collects data from financial institutions, corporations, and official resources at a higher frequency. For payments remarks, this occurs more or less daily while for other variables this typically happens at a yearly, and sometimes at monthly, quarterly, frequency. In some instances the credit bureau may thus have updated its credit rating more recently than the bank. This can create a potential for credit bureau ratings to forecast the bank ratings. At other times, banks may already have received parts of a company's financial statement before it was filed. In our regression results in Table 8, this would generate an upward bias in the estimated amount of private information.

To accommodate these deviations from our model assumptions, we relaxed the tests of Hypotheses 1 and 2 in Sections 4.1.1 and 4.1.2. In practice, we relaxed the parameter restriction on the lagged dependent variable.

To test whether our finding that bank internal credit ratings contain private information but are inefficient is a result of the staggering of information sets and the coarseness of rating grades, we perform two tests. Firstly, we remove observations for which it is possible that information sets have not recently been updated. We can do this for both the credit bureau and the bank data. Secondly, we use continuous measures of creditworthiness rather than discrete ratings. This we can do for the credit bureau data only.

#### Staggering of information

First, we repeated the regressions underlying columns 4-5 in Table **5** while restricting the data set to observations where bank ratings had just been modified. Our data set does not permit us to directly observe the quarter in which the bank loan officer has collected information to review the credit ratings. What we can observe are the observations where the bank ratings have just been modified. <sup>15</sup> Because credit ratings can only be adjusted after a loan officer has updated and filed client information, limiting regressions to these observations eliminates any risk that the credit bureau rating reflects more recent information than the bank rating. The results in Table **9** show that lagged credit bureau ratings still have explanatory power for both Bank A and Bank B credit ratings. In line with our earlier findings, the contribution of credit bureau ratings is greater with respect to Bank A ratings than with respect to Bank B ratings. When we split up the data into small, medium-sized, and large businesses, the same pattern emerges as before: The predictive power of external ratings is manifest in the case of small businesses and least distinct with respect to larger businesses. For Bank B we cannot draw any conclusion for small businesses because of the sample size.

As a second test, we repeat the regressions underlying columns 1-2 in Table 5 using only observations where the credit bureau rating had just been altered. Again we find that restricting the data set does not bring about any changes in the results. Bank credit ratings still have predictive power with respect to credit bureau ratings. Table 9 makes it clear that just as in Section 4.1.2 Bank B ratings are better predictors of future credit ratings than Bank A ratings are. Consistent with earlier results, Bank B appears to have a slight advantage in rating larger companies.

Overall, these tests demonstrate that the staggering of information updating by the credit bureau and banks in our data does not affect our conclusion that our banks' internal credit ratings do contain private information, consistent with theory, but are inefficient measures of creditworthiness.

#### Coarseness of the rating scale

As a last test, we investigate whether using discrete instead of continuous credit bureau ratings alters the explanatory power that we attribute to lagged bank ratings. For this purpose,

<sup>&</sup>lt;sup>15</sup>We follow the approach of Bils, Klenow, and Malin (2009), who study staggered prices on the assumption that menu costs prevent observed prices from equaling shadow prices. They use the observations when prices change to infer underlying shadow price movements. Because most bank clients are reviewed once a year, we use four-quarter lags for the right-hand side variables in these regressions.

we exploit that the credit bureau has not only provided us with the actual credit rating but also with the near-continuous measure of creditworthiness that is underlying its credit rating. This is a numerical rating that runs from 0 to 100 (from 0.5 to 1 and then by units up to 99). We take logarithms of these numerical ratings, and we re-run the regressions of columns 1; 2 in Table 5 using the continuous measure of creditworthiness as a dependent variable and its lag plus the lagged discrete bank rating data as explanatory variables. In Table 9, we see that bank credit ratings continue to have predictive power for credit bureau ratings, even when the latter are continuous. We take this as strong evidence that banks do have private information not embedded in the credit bureau ratings.

Unfortunately, we do not have similar continuous signals for the banks. Thus, the loss of information in the bank ratings could imply either that information is being lost due to the discreteness of the ratings or that the banks are not efficiently impounding their private information into the public information.

# 4.2 Survival time regressions

In the previous section, we found that bank ratings, which contain both public and private information, are only partially able to forecast credit bureau ratings that are produced using publicly available information. Vice versa, we showed that, somewhat surprisingly, credit bureau ratings are able to partially forecast internal bank credit ratings. From a research perspective, an intuitively attractive conclusion to be drawn from these results would be that credit bureau ratings are of higher quality than one would expect from theory, whereas bank ratings are less so. If this were the case, then we should at least expect credit bureau ratings to also be better predictors of credit bureau defaults, i.e., bankruptcies, than bank ratings are. Since credit bureau ratings are constructed to predict bankruptcy, whereas bank ratings are designed to predict defaults in loan portfolios, any other finding would cast doubt on our conclusions in Section 4.1

To verify if the above proposition holds, we therefore perform an additional test on the data and compare the explanatory power of bank credit ratings and credit bureau ratings in a duration model setting. We implement the test by estimating the following Cox proportional hazards model:

$$\log h_i(t) = \alpha(t) + \beta x_{it} + \varepsilon_{it}$$
 (21)

or equivalently

$$h_i(t) = h_0(t) \exp(\alpha(t) + \beta x_{it} + \varepsilon_{it})$$
(22)

for a number of competing specifications. Here,  $h_i(t)$  is the hazard rate of firm i at time t,  $\alpha(t) = \log h_0(t)$ , and  $\mathbf{x}$  contains all time-varying covariates. The Cox model leaves the baseline hazard function unspecified, thereby making relative hazard ratios both proportional to each other and independent of time other than through values of the covariates.

We run three sets of regressions to verify the above assertion. In the first group of regressions, displayed in Table 10, the main variable of interest is a firms' hazard rate, or instantaneous risk of **bankruptcy** at time t conditional on survival to that time. First, we let  $\mathbf{x}_{it} = r_{c,t_{\parallel}}$  to compute the explanatory power of lagged credit bureau ratings for borrowers in both Bank A and Bank B (Table 10, columns 3, 7). Next, we take  $\mathbf{x}_{it} = r_{b,t_{\parallel}}$  1., where b = 1, 2 (columns 1, 5). In column 2 and 4 of these tables, we present results from regressions where we let

$$\mathbf{x}_{it} = DUM_{-}r_{b,t_{1}}^{1}, DUM_{-}r_{b,t_{1}}^{2}, \dots, DUM_{-}r_{b,t_{1}}^{G_{1}}, 1$$
(23)

and

$$\mathbf{h} \quad \mathbf{i} \\ \mathbf{x}_{it} = DUM\_r_{c,t_{1}}^{1}, DUM\_r_{c,t_{1}}^{2}, \dots, DUM\_r_{c,t_{1}}^{G_{1}}, \mathbf{1}$$
 (24)

where G is the number of grades in a rating system, and  $DUM_{-}r_{b,t_{1}}^{g} = 1$  if  $r_{b,t_{1}}^{g} = g$  and zero otherwise.

The log likelihood values in columns 1 and 3 of Table 10 show that the lagged credit bureau rating is better at explaining bankruptcy hazard rates than the lagged Bank A rating is. This finding is robust to exchanging the lagged rating for a set of lagged rating dummies. The table also shows that the same results are obtained when using Bank B ratings instead. The Appendix 1 (Table A7) contains output from an additional robustness test, where we repeated the above regressions using a second lag instead of the first lag. This does not change the results qualitatively. As one would expect, the coefficients on the lagged rating dummies are monotonically increasing in risk for both the credit bureau and bank ratings. This reflects the fact that higher bank ratings and lower credit bureau ratings should be stronger indicators of future defaults. Hence, hazard rates should rise (fall) as bank (credit bureau) ratings become higher (lower).

Next, in Table 11, we present the results from a similar set of Cox regressions where the

dependent variable is the instantaneous risk of a default in a bank at time t, conditional on survival to that time. A similar comparison between columns 1 and 3 makes it clear that for both Bank A and Bank B lagged credit bureau ratings are better at explaining bank default hazards than bank ratings are themselves. In the Appendix 1 (Table A8) we again find these results are robust to exchanging the first lag by the second lags of the explanatory ratings. However, when we replace the lagged variables by a set of dummy variables, the credit bureau ratings lose their edge. This reversal may be indicative of the fact that the rating grades used by both banks are highly nonlinear. Thus when using a parsimonious model that is linear in its explanatory variable, the **bank** ratings have less explanatory power.

The results in Tables 10 and 11 also illustrate how the nonlinearities in both bank and credit bureau ratings come into play in our analysis. Columns 1 and 3 of Table 10 show that if one imposes the restriction of equal marginal effects of rating grade changes on the default hazard, then Bank A rating adjustments have a substantially greater effect on the bankruptcy hazard than credit bureau ratings do. This would suggest that Bank A ratings are more informative than credit bureau ratings. However, when once the equality constraint is relaxed, this relationship reverses and adjustments of credit bureau ratings are found to have the greater impact on the hazard rate (columns 2 and 4). This reversal is caused by the condition that default risk is very small for a nontrivial number of corporations. Deteriorations of these companies' rating thus lead to a very large increase in the hazard rate. By imposing that each rating change must have an equally sized effect on the hazard rate, the importance of such ratings changes is restricted. This loss of information is greater when using credit bureau ratings than bank ratings, most likely because the former are less persistent. A similar reversal occurs when using Bank B ratings. However, consistent with our previous finding that Bank B ratings are relatively more informative, the differential between the dummy coefficients (column **6** and **8**) is much smaller than for Bank A.

In Table 11, we observe a comparable effect of parameter restrictions when explaining loan default hazards. In a restricted Cox regression model, credit bureau ratings appear more informative, but once the equality constraint is relaxed, the effect of bank rating changes dominates that of credit bureau changes. Again consistent with our previous findings, the marginal increase of the loan default hazard due to a credit bureau rating adjustment is greater for Bank A than for Bank B.

In Table 12, we present the log likelihoods of the regressions that include the credit bureau rating alone, the bank ratings alone, and both credit bureau ratings and the bank ratings

together. We have marked the significance of the likelihood ratio tests for the credit bureau rating for exclusion of the bank rating, and vice versa. For example, the log likelihood of the model with the credit bureau rating alone in the regression using credit bureau default for all Bank A borrowers is -1593.2. As the regression that uses both the credit bureau rating and the Bank A rating has a log likelihood of -1555.2, twice the log likelihood ratio is 76.0, making the Bank A rating very significant in a chi-square test with one degree of freedom. As can be seen, neither the bank ratings nor the credit bureau ratings are on their own sufficient statistics of default. This is true for both Bank A and Bank B and for both definitions of default; it also holds when we lag both ratings an additional period. In particular, this provides striking evidence that the credit bureau rating adds information to the bank rating, even though the bank loan officers have ready access to the credit bureau ratings when they make their ratings.

In Appendix 1 Tables A-15 to A-17, we provide additional results on the log likelihoods and exclusion tests for subsets of small, medium, and large borrowers. An interesting conclusion from those tables is that the credit bureau ratings do notably better than bank ratings for small borrowers, while the reverse tends to be true for the large borrowers.

## 5 Simulations

For both banks that we study, we have found that the credit bureau ratings forecast bank credit ratings. A direct implication of this is that a bank's ratings alone are not the best possible measure of a loan portfolio's underlying overall creditworthiness. There are two reasons, not mutually exclusive, why this could be happening. One possibility is that the bank's credit ratings do not impound the credit bureau's data optimally. The bank's loan officers may, for example, overvalue their private information vis-à-vis the credit bureau's rating, internal scoring models may be inadequate, or certain public information may be disregarded. Another possibility is that the rating process itself, for example through the requirement that ratings be categorical or because of staggered updating of borrower information, reduces information embedded in the bank ratings or limits its accuracy.

The first of these two causes is relatively hard to evaluate with the information we have available. In Section 4.1.3, we showed that staggered updating, although it possibly occurs, does not influence our results; we also offered evidence that the discretization of credit bureau ratings or coarsening of their rating grades does not alter our conclusion that both banks have some private information.

In this section, we attempt to obtain some more general insights into the effects of discretizing credit ratings on their relative informativeness. To do so, we simulate data for the model in Section 2.1 and estimate regressions both with and without discretization of initially continuous credit ratings.

For the simulations, we generate **1,000** data series from a random walk process, each over 20 periods, which we think of as being quarters. In each period, the random walk processes, which all start at time zero, receive a standard normal shock. The monitors receive signals that include noise: the random walk plus a normal temporary noise. As in the model, there are two sources of information: the public signal and the bank' private signal. The underlying creditworthiness of each borrower has a disturbance term that is standard normal.

The credit bureau's signal has a relative precision of .1. The bank's private signal has a precision of .4, but to this is added the credit bureau's signal Once combined with the credit bureau's signal, the bank's signal has a precision of .5 (an idiosyncratic variance of 2). To limit the problems associated with the long run increasing variance of the random walk, we focus on one time period, namely period 20. In the 20th period (5 years), the standard deviation of ratings is 4.4 for the bank and 4.2 for the credit bureau. The theoretical standard deviation of creditworthiness is 20.5 = 4.472, while the actual standard deviation in the sample is 4.4702. The theoretical four-quarter-ahead expected forecast variance is 4.

As preliminary evidence on the effect that coarsening of the data has, we measure the contemporaneous correlations between our simulated ratings. Note that the correlations between the credit ratings of the credit bureau and the credit ratings of banks are much lower than in the simulation. Table 13 shows the quarterly correlations ranging from 0.29 to 0.57, which is substantially lower than the correlations in the simulated data (not reported). This variation over time may in fact explain some of the anomalies in the data and the concomitant results with respect to Bank A. Bank B's correlations with the credit bureau appear fairly consistent over time. Bank A's correlations, however, vary considerably and appear in general to drift downward except for an abrupt rise in 1999 Q2, followed by a resumption of the downward drift. It is also worth noting that the correlations are systematically lower for original Bank A ratings than when these are coarsened to seven grades. The extra information in the ratings does not appear to be correlated with information in the credit bureau ratings. Additional analysis (not presented here) shows that the correlations are more or less unchanged when we use rank correlations instead.

In Appendix 1, we present additional results from an OLS regression on simulated data

where credit ratings are continuous and rating updating takes place without staggering. <sup>16</sup> In a regression of the credit bureau rating on one lag of itself, the lag of the bank rating is highly significant when added. Moreover, when added to a regression of the simulated bank credit rating on a lag of itself, the lag credit bureau rating is not significant. The contemporaneous correlation between the bank and credit bureau rating in the simulated data is .9764. When we break up the continuous signals into six evenly spaced categories and re-run the above set of regressions, the coefficient on the lagged credit bureau rating becomes both significant and quantitatively more important. In addition, the RSS of forecasts of the bank's credit ratings drop substantially when the lagged credit bureau rating is included. Interestingly, the contemporaneous correlation falls only slightly, to .9436. When we simulate data that are both staggered and aggregated into six intervals, the outcomes reveal that there is no monotonic relationship between the noisiness of the ratings and the size of the coefficient for the lagged bank rating. The simulations do suggest that the RSS falls monotonically as ratings become more noisy. Similar results are obtained when ordered logit models are estimated instead of OLS.

Evidently, coarsening the data by placing it in as many as six categories reduces the ability of the bank ratings to forecast. Coarsening can thus create a greater role for the credit bureau rating, even when it does not contain any truly independent information. Conversely, this warns us that the bank credit ratings may appear to contain information when they do not. The results in Section 4.1.3 suggest that, although we cannot preclude their possible presence, these effects are not likely to be substantial.

## 6 Conclusion

Using data from two large sophisticated Swedish banks, we find strong evidence that these banks, relative to a credit bureau that produces ratings using public information only, obtain private information about their clients and incorporate this into their internal credit ratings. However, we also show that these banks' internal credit ratings do not contain all the information about borrowers that is incorporated in the credit bureau ratings, even though the credit bureau ratings are available to the bank loan officers.

Our findings can be interpreted in two ways. One is that banks fail to incorporate publicly available information optimally. The other is that banks lose information in the process of

 $<sup>^{16}</sup>$  The results in this section are summarized in Appendix Tables A9; A14.

generating credit ratings. We investigate the possibility of information loss and show that they are not due to the staggered timing of rating information updating and are unlikely to be due to the discrete nature of the ratings. We therefore tentatively conclude that it has proved difficult for these banks to aggregate soft and hard information. This is consistent with research in other areas of financial economics where comparable inefficiencies have been identified, for example, stock analysts' excessive reliance on private information.

These results imply that for these banks it would not be optimal for their risk managers or for their regulators to accept the banks' own private credit ratings as the single measure by which to evaluate portfolio credit risk. Instead, it would be beneficial for both of them to incorporate more information into a risk review. In particular, credit bureau ratings could be used to improve overall portfolio risk evaluation. It is possible that through the use of these tests, banks may improve on the credit ratings that they employ to evaluate borrowers.

The basket of straightforward techniques that we propose enables both financial institutions and regulators to assess the performance of banks' credit ratings systems. By using both internal bank credit ratings and external credit bureau ratings of corporate borrowers, one can investigate if bank credit ratings are able to forecast the ratings of a public monitor, like a credit bureau. The techniques can also be applied to bond ratings for larger commercial loans.

Our analysis raises new theoretical questions about how banks assess the creditworthiness of their customers. Why do banks use relative crude rating gradations instead of continuous assessments of default risk? What determines how much soft information banks collect on their customers and how they aggregate soft and hard information? These questions are important issues for future research to address.

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Table 2: Descriptive statistics on loans outstanding

The table contains descriptive statistics on actually utilized credit in Banks A and B. All numbers are averages over four years, i.e., over the period 1997Q1 to 2000Q1.

Small borrowers have a loan limit of SEK 500 thousand or smaller, while large loans are SEK 5 million and larger, using limits deflated to  $1997~\mathrm{Q1}$ .

		Bank A				Bank B			
	Total	Large	Medium	Small	Total	Large	Medium	Small	
Total loan outstandings (SEK Billion)	91.7	85.3	5.73	0.664	110	103	7.07	0.0845	
Mean loan size (SEK Million)	4.397	20.8	0.639	0.085	10.4	25.9	1.141	0.204	
Number of Loans, quarterly average	20851	4103	8954	7794	10586	3979	6192	415	

Table 3. Empirical distribution of bank ratings for Bank A and B borrowers

All numbers are over four years, i.e., over the period 1997Q1 to 2000Q1. Higher ratings imply worse creditworthiness. Observation are defined as quarter-borrower pairs.

Rating Bank A	Observations	Percent	Renumbered Bank A Rating	Observations	Percent	Rating Bank B	Observations	Percent
1	157	0.08						
2	505	0.24						
3	887	0.43	1	3,382	1.62	1	57	0.05
4	1,833	0.88	2	50,826	24.38	2	2,835	2.43
5	17,817	8.54	3	109,655	52.59	3	29,764	25.56
6	26,532	12.72	4	30,003	14.39	4	70,987	60.96
7	6,477	3.11	5	9,363	4.49	5	11,574	9.94
8	26,843	12.87	6	3,589	1.72	6	1,228	1.05
9	61,346	29.42	7	1696	0.81			
10	21,466	10.29						
11	30,003	14.39						
12	9,363	4.49						
13	3,589	1.72						
14	1696	0.81						
	208,514	100.00		208,514	100.00		116445	100.00
Mean rating	8.63			3.04			3.82	
Std. Deviation	2.17			0.96			0.68	

Table 4. Empirical distribution of credit bureau ratings for Bank A and B borrowers All numbers are over four years, i.e., over the period 1997Q1 to 2000Q1. Higher ratings imply improved creditworthiness. An observation is defined as a quarterly-borrower observation.

	Bank A Borro	wers	Bank B Borro	owers
Rating	Observations	Percent	Observations	Percent
1	7,546	3.62	4,731	4.06
2	12,353	5.92	7,700	6.67
3	43,160	20.70	31,714	27.24
4	55,120	26.43	33,816	29.04
5	90,335	43.32	38,413	32.99
	208,514	100.00	116,445	100.00
Mean rating	4.00		3.80	
Std. Deviation	1.10		1.09	

Residual Sum of Squares

 $\mathrm{Adj.}\ \mathrm{R}^2$ 

Nobs

		Dependent variable							
Explanatory variables	Credi	it bureau rati	Bank A rating uncompressed						
Constant	.480 (.00494)	.711 (.00861)	.711 (.0357)	0.859 (.0110)	1.472 (.0189)	1.470			
Lag credit bureau rating	.885 (.00111)	.870 (.00123)	.856 (.00135)		110 (.00225)				
Lag Bank A rating		020 (.00057)		.908 (.00115)	.887 (.00133)	.887 (.00133)			
Credit bureau rating dummies	No	No	No	No	No	Yes			
Bank rating dummies	No	No	Yes	No	No	No			
Residual Sum of Squares	55575	55236	54889	174853	163526	172059			
$\mathrm{Adj.}\ \mathrm{R}^2$	.7784	.7798	.7811	.8226	.8252	.8255			
Nobs	208514	208514	208514	208514	208514	208514			
			Dependent v	variable					
Explanatory variables	Credi	it bureau rati	ing	Bank A	rating comp	oressed			
Constant	.480 (.00494)	.760 (.00868)	.632 (.0102)	0.217 (.00323)	.544 (.00816)	.579 (.0119)			
Lag credit bureau rating	.885 (.00111)	.861 (.00131)	.860 (.00132)		0599 (.00122)				
Lag Bank A rating		0612 (.0041)		.938 (.00105)	.907 (.00130)	.907 (.00135)			
Credit bureau rating dummies	No	No	No	No	No	Yes			

# Dependent variable

55001

.7807

208514

26540

.8610

208514

25831

.8647

208514

26540

.8652

208514

Explanatory variables	Credi	it bureau rati	ng	Bank B rating			
Constant	0.449 (.00593)	0.941 (.0144)	0.700 (.0476)	.162 (.00444)	.286 (.00703)	.279 (.00760)	
Lag credit bureau rating	0.886 (.00142)	0.858 (.00169)	0.857 (.00170)		01907 (.0026)		
Lag Bank B rating		-0.102 (.00251)		.960 (.00116)	.947 (.00133)	.947 (.00134)	
Credit bureau rating dummies	No	No	No	No	No	Yes	
Bank rating dummies	No	No	Yes	No	No	No	
Residual Sum of Squares	30607	30163	30147	4981	4940	4939	
$\mathrm{Adj.}\ \mathrm{R}^2$	.7802	.7833	.7835	.9079	.9087	.9087	
Nobs	116445	116445	116445	116445	116445	116445	

55021

.7806

208514

55575

.7784

208514

Table 6. Regressions with all borrowers, credit bureau and dummies for Bank A uncompressed ratings

The table contains details of the regression in Table 5, column 3, of the credit bureau rating on its lag and dummies of Bank A ratings, 1997Q3 to 2000Q1. Standard errors are robust. A \* indicates that a coefficient is significantly different from that on the following two ratings at the 1 percent confidence level.

Variable	Coefficient	S.e.
constant	.711	.036
lagged credit bureau rating	.856	.001
dummy Bank A rating 2	056	.041
dummy Bank A rating 3	071	.038
dummy Bank A rating 4	062	.037
dummy Bank A rating 5	083	.035
dummy Bank A rating 6	031	.035
dummy Bank A rating 7	028	.035
dummy Bank A rating 8	144	.035
dummy Bank A rating 9	118	.035
dummy Bank A rating 10	060	.035
dummy Bank A rating 11	179	.035
dummy Bank A rating 12	254	.036
dummy Bank A rating 13	301	.037
dummy Bank A rating 14	391	.037

Table 7: Explanatory power of lagged bank ratings or credit bureau ratings in OLS regressions Entries in the table reflect the percentage by which the residual sum of squares is reduced when a one-period lag of bank ratings or credit bureau ratings is introduced as an explanatory variable in addition to the lagged dependent variable in Table 5.

Dependent variable	Credit bures	au rating	Bank A rating compressed	Bank B rating
Explanatory variable added	Bank A rating compressed	Bank B rating	Credit bure	au rating
All borrowers	1.00	1.45	2.67	0.82
Small borrowers	0.93	1.21	3.01	0.58
Medium-sized borrowers	1.04	1.40	2.63	0.90
Large borrowers	1.01	1.52	2.08	0.68

Table 8: Ordered logit regressions with all borrowers, credit bureau and Bank A (compressed) Bank A ratings have been compressed from 15 to 8 grades. Sample period is 1997Q3 to 2000Q1, standard errors are robust.

	Dependent variable							
Explanatory variables	Cred	Credit bureau rating				g		
Constant	4.682 (0.026)	3.607 (0.037)	4.105 (0.053)	6.653 (0.038)	4.708 (0.048)	5.205 (0.055)		
Lag credit bureau rating	3.307 (0.011)	3.240 (0.011)	3.236 (0.011)		-0.398 (0.006)			
Lag Bank A rating		-0.235 (0.006)		5.428 (0.022)	5.347 (0.022)	5.347 (0.022)		
Credit bureau rating dummies	No	No	No	No	No	Yes		
Bank rating dummies	No	No	Yes	No	No	No		
$Pseudo-R^2$	.5053	.5080	.5085	.6981	.7034	.7035		
McKelvey & Zavoina's $\mathbb{R}^2$	.799	.802	.802	.889	.894	.894		
BIC	273945	272477	272292	160754	157963	157949		
Nobs	208514	208514	208514	208514	208514	208514		

Table 9: Explanatory power of lagged bank ratings or credit bureau ratings in OLS regressions using only observations of lagged ratings variable when change of rating is observed.

Entries in the table reflect the percentage by which the residual sum of squares is reduced when a one-period lag of bank ratings or credit bureau ratings is introduced as an explanatory variable in addition to the lagged dependent variable. Data, i.e., lags and changes, are at yearly frequency.

	Regressions Conditioned on Bank Rating Change							
Dependent variable	Credit bure	au rating	Bank A rating	Bank B rating				
Explanatory variable added	Bank A rating	Bank B rating	Credit bureau rating					
All borrowers	1.70	7.15	8.86	2.75				
Small borrowers	1.54	0.46	14.74	0.28				
Medium-sized borrowers	2.02	6.03	4.60	3.39				
Large borrowers	1.76	9.69	2.67	2.07				
	Regression	ns Conditioned on Cr	edit Bureau Rating (	Change				
All borrowers	1.60		9.46	1.71				
Small borrowers	1.54	3.46	15.45	1.70				
Medium-sized borrowers	2.02	2.67	4.93	1.85				
Large borrowers	1.76	3.13	3.13 1.61					
		Unconditioned Re	egressions					
All borrowers	1.49	2.44	7.92	2.38				
Small borrowers	1.40	3.52	12.06	1.92				
Medium-sized borrowers	1.57	1.99	5.40	2.90				
Large borrowers	1.30	3.00	1.45	1.45				
Dependent variable	Continuous cred	it bureau rating	Bank A rating	Bank B rating				
Explanatory variable added	Bank A rating	Bank B rating	Continuous credi	it bureau rating				
Conditioned on Bank Rating Changes, all borrowers	1.63	6.51	8.68	2.77				
Conditioned on Credit Bureau Rating Changes, all borrowers	2.03	2.53	9.96	2.75				
Unconditioned, all borrowers	1.17	1.98	8.23	2.52				

Table 10: Cox regressions on Credit Bureau defaults

The Breslow method has been used for tied observations.

A \* indicates that the variable had to be dropped because no defaults occur for the dependent variable at the relevant lag. The "-" sign indicates that the particular RHS variable is not available for this regression.

	Dependent variable: Credit bureau default							
Explanatory variables	RHS: Lag 1	, Bank A or C	СВ		RHS: Lag	1, Bank B or C	CB	
Lag credit bureau rating			0.30 (0.019)				0.33 (0.025)	
Lag bank rating	2.39 (0.098)				3.45 (0.26)			
Lag, Dummy bank rating = 2		0.068 (0.029)				*		
Lag, Dummy bank rating = 3		0.12 (0.041)				*		
Lag, Dummy bank rating = 4		0.39 (0.13)				4.50 (1.93)		
Lag, Dummy bank rating = 5		1.20 (0.41)				32.59 (13.92)		
Lag, Dummy bank rating = 6		2.84 (0.98)				55.62 (28.24)		
Lag, Dummy bank rating = 7		4.27 (1.55)				-		
Lag, Dummy CB rating = 1				73.07 (22.60)				77.74 (36.49)
Lag, Dummy CB rating = 2				23.54 (7.73)				33.30 (15.93)
Lag, Dummy CB rating = 3				5.15 (1.74)				7.22 (3.48)
Lag, Dummy CB rating = 4				1.64 (0.67)				3.23 (1.69)
Residual Sum of Squares								
Number of subjects	31991	31991	31991	31991	17831	17831	17831	17831
Number of failures	180	180	180	180	136	136	136	136
Nobs	216968	216968	216968	216968	122927	122927	122927	122927
Log likelihood	-1634.7	-1654.9	-1593.2	-1590.5	-1180.1	-1181.9	-1151.0	-1149.5

Table 11: Cox regressions on Bank defaults

The Breslow method has been used for tied observations.

A \* indicates that the variable had to be dropped because no defaults occur for the dependent variable at the relevant lag. The "-" sign indicates that the particular RHS variable is not available for this regression.

	Dependent v	variable: Bank	x A default		Dependent	variable: Banl	x B default	
Explanatory variables	RHS: Lag	RHS: Lag 1, Bank B or CB						
Lag credit bureau rating			.27 (.013)				0.31 (0.020)	
Lag bank rating	3.04 (0.11)				5.74 (0.54)			
Lag, Dummy bank rating = 2		*				*		
Lag, Dummy bank rating = 3		2.16 (0.70)				*		
Lag, Dummy bank rating = 4		10.37 (3.29)				10.09 (5.96)		
Lag, Dummy bank rating = 5		40.39 (12.58)				73.18 (43.13)		
Lag, Dummy bank rating = 6		81.98 (26.17)				275.73 (167.53)		
Lag, Dummy bank rating = 7		216.54 (67.64)				-		
Lag, Dummy CB rating = 1				32.44 (5.76)				9.92 (2.24)
Lag, Dummy CB rating = 2				10.23 (2.02)				3.37 (0.88)
Lag, Dummy CB rating = 3				2.55 (0.51)				1.35 (0.31)
Lag, Dummy CB rating = 4				0.97 (0.24)				0.67 (0.18)
Residual Sum of Squares								
Number of subjects	31965	31965	31965	31965	17777	17777	17777	17777
Number of failures	315	315	315	315	166	166	166	166
Nobs	216427	216427	216427	216427	122421	122421	122421	122421
Log likelihood	-2730.8	-2722.3	-2722.4	-2869.7	-1405.7	-1403.4	-1380.6	-1490.7

Table 12: Log likelihoods in Cox proportional hazards model; All borrowers

Log likelihood values for models with only one RHS variable are taken from Tables 13-14 (lag 1) and Appendix Tables A.7-A.8 (lag 2). Log likelihood values for models with both CB and bank rating on the RHS are not reported elsewhere and provided for likelihood ratio exclusion tests in the lower panel of the table. Significance of an additional RHS variable is shown at the 10 (\*), 5 (\*\*), 1 (\*\*\*), and 0.1 (\*\*\*\*) levels. In the likelihood ratio tests (lower panel), the value displayed is 2\*log(likelihood ratio).

	Dependent variable				
	Credit bureau default		Bank defaul	t	
Explanatory variables	Bank A	Bank B	Bank A	Bank B	
Lag of CB rating	-1593.2	-1151.0	-2722.4	-1380.6	
Lag of Bank Rating	-1634.7	-1180.1	-2730.8	-1405.7	
Lag of CB and Bank Rating	-1555.2	-1123.1	-2597.4	-1335.1	
Lag 2 of CB rating	-1442.6	-940.2	-3192.9	-1558.3	
Lag 2 of Bank Rating	-1476.3	-966.9	-3283.5	-1596.8	
Lag 2 of CB and Bank Rating	-1423.0	-925.3	-3128.3	-1520.5	
Likelihood ratio tests for exclusion of particular lags					
First Lag Only					
Exclusion of Lag of Bank Rating	76.0 ****	55.9 ****	249.9 ****	91.1 ****	
Exclusion of Lag of CB Rating	159.0 ****	114.1 ****	266.7 ****	141.3 ****	
Second Lag Only					
Exclusion of Lag 2 of Bank Rating	39.2 ****	29.7 ****	129.2 ****	75.6 ****	
Exclusion of Lag 2 of CB Rating	106.6 ****	83.1 ****	310.2 ****	152.5 ****	

Table 13. Correlations between credit bureau and bank ratings Correlations are per quarter, scale is inverted for bank ratings.

Quarter	Bank A	Bank A Compressed scale	Bank B
1997 Q3	.4532	.4934	.4589
1997 Q4	.4381	.4847	.4771
1998 Q1	.4059	.4569	.4658
$1998~\mathrm{Q2}$	.3625	.4414	.4614
1998 Q3	.3401	.4145	.4489
$1998~\mathrm{Q4}$	.3087	.3892	.4453
1999 Q1	.2850	.3601	.4389
1999 Q2	.4776	.5728	.4285
1999 Q3	.4293	.5254	.4330
1999 Q4	.3794	.4781	.4245
2000 Q1	.3367	.4342	.4175
$2000~\mathrm{Q2}$			.4214
All quarters	.3765	.4559	.4427